SEAWAY NEWS

SEPTEMBER 6, 1993 VOLUME 7, ISSUE 36 SERVING CORNWALL AND AREA

District Heating Gets Started

CDH District Heating Limited announced the start of construction of a 6 kilometre hot water district heating system for the City of Cornwall. This system will get two thirds of its energy from waste heat given off by the gas turbine electrical generator to be constructed in Cornwall.

The district heating system will yield significant benefits to the whole community as follows:

a) Heating cost savings to customers

b) Reduced emissions by eliminating the heating plants of district heating customers.

c) Significant construction activity for the local economy.

Initially, the project's customer base will be made up of eighteen tax-supported institutional buildings. These include St. Lawrence College (the first customer to commit to the project), the two hospitals, both the public and the separate school boards, two City of Cornwall buildings and Transport Canada Training Institute. This customer base will ensure that the heating cost savings are returned to the whole community in reduced pressure on the tax base.

The energy load for the system has been calculated to be 37,000 Megawatt hours (Mwh)

cont. on pg. 7



Pictured above at the sod turnung for Cornwall District Heating Ltd. are (l. to r.) Kazi Marouf, Chief Engineer; Ernie Jackson, V.P. & General Manager; Dick Aubry, President C.D.H. & Ron Bergeron, board member.

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Section B
DOMTAR OPEN HOUSE

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AUDIO VIDEO
• SALES • SERVICE • INSTALLATION •
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Leather Interior, Air Conditioning,Automatic, Overdrive, 361 C.D., Trailer Pkg.
Retail New $33,295
SALE PRICE $28,900

2 - '92 TEMPOS
4 Dr. Auto., 4 Cyl., Air Conditioning, AM//FM, Low Mileage
Retail $10,495
SALE PRICE $9,495

'92 CROWN VIC GS
4 Dr., P. Seats, AM/FM Cass., V8, Auto, O/D, P/W, P/L, P/Trunk, P/Gas Release
Retail $20,995 - 1 ONLY
SALE PRICE $17,995

'92 TAURUS GS
4 Dr., V6, Auto, O/D, Tilt Wheel, Cruise, A/C, AM/FM Cass.
Retail $14,995 - 1 ONLY
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'91 FORD FESTIVA
2 Dr., 4 Cyl., 5 Speed, 16,000 km
Retail $6,995
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Extended XL, 4.0 L, Auto, O/D, Tilt, C/C AM/FM Cass., Privacy Glass, Running Boards
Retail $14,995
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2 EXAMPLES OF PLAIN TRUTH PRICES ON NEW 93 GMC TRUCKS

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48 mo. term, 5.9% interest, $1,000 down or equivalent trade

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SYLVIA'S SCENE

By Sylvia Hall
SEAWAY NEWS

Not too long ago government offices had the same hours as most businesses, so to do business with government it was necessary to take a day off (without pay) or give up our lunch hour to do our banking. We were supposed to rest on the seventh day. Many people didn't, such as those in the restaurant and hotel business. Also firefighters, ambulance people, police, hospital staff, doctors and nurses just to name a few, who had to work on Sundays.

Finally stores opened on Sundays and banking machines were invented. It seems strange that now that people have very little, or no money to spend they can shop 7 days a week and do banking 24 hours a day, 7 days a week.

When Bob Rae said he was against Sunday shopping and said we all need a common pause day to bring families together, we never thought the common pause day would be a Friday. Maybe the 3 day weekend will bring families together, but it must be frustrating to people who need to do business with the government, especially when the following Monday is a holiday. That would mean a 4 day wait. If it's enough to drive you to drink, don't worry. The LCBO stores will be open on Fridays and Saturdays. Bob Rae has his priorities in order. Government has to rake in those LCBO sin taxes right?

Bob Rae is considering another wasteful program. That is sending every person an annual statement outlining how much each person's health care costs OHIP. Imagine the administrative costs, the paper work, postage, etc. How much would all this cost? In this age of computer technology surely OHIP could merely notify the people who are abusing or overcharging the system. Another suggestion was to pay big bucks to advertise the cost of prescription drugs. Why not advertise the fact that we are being help ransom because Mulroney caved in to the lobbyists for the U.S. pharmaceutical companies, giving them extra years of patent protection. The result being that we must pay millions of dollars for medication under patent instead of being able to buy cheaper generic products made here in Canada. Also advertise the fact that many drugs have been struck off the OHIP list. Many of these medications needed by the elderly living on fixed pensions. Surely Mr. Rae's money could be better spent tracking down the users of fraudulent OHIP cards, people who have multiple cards, costing the province millions of dollars.

A newspaper reported that a certain medication cost 72¢ per dosage when a much cheaper one was available. Surely if Bob Rae has lots of ad dollars to spend, he should advertise a list of comparable drugs and prices, so that the public could be aware. Doctors are not pharmacists. If patients were better educated and better informed the doctor-patient relationship could benefit by discussing drug costs and also affordable and/or unnecessary tests and treatments.

Having spent millions of our dollars replacing our paper OHIP ID's with red and white plastic, we are now told it will cost another $39 million of our tax money to have a photo ID card. In Quebec they found fraud cases only 2 weeks after introducing such a system.

There has to be a better way to catch the crooks and frauds.

All that costly high technology should be put to work. Meanwhile be sure to smile for Bob when they take your picture. With his fumbling, mumbling so called government it's probably the only time you will.

CORNWALL TAEKWONDO SCHOOL
BACK TO SCHOOL SPECIAL



TWO MONTH SPECIAL!!
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3 Month, 6 Month & Yearly Memberships Available
Children & Adult Classes
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LEVI STRAUSS & CO. CELEBRATES 20 YEARS IN CORNWALL

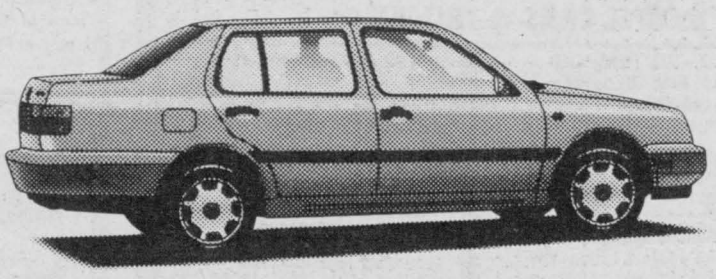
As Cornwall's second largest manufacturing employer, Levi Strauss & Co. (Canada) Inc. is proud of the role it has played to enhance the quality of life for our neighbours.

As we celebrate our twentieth anniversary, we salute our 450 employees, whose contributions have made Cornwall a better place to live and work.

To help us celebrate, you are welcome to our Open House on Saturday, September 11, 1993, at 700 Education Rd., Cornwall, 9:00 a.m. to 1:00 p.m.

Levi's

The new Jetta. German engineered for the common wealth.



$16,200 Put away your bank book and pull out your driving gloves. The new Jetta is here. And it's still the only sensibly-priced German engineered sedan on the road today • Enormous 550-litre trunk • Designed with advanced German engineering • Guaranteed Mobility 24-hour roadside assistance • Practical, ergonomic interior design • Seats 5 adults in comfort • Premium AM/FM stereo cassette 8-speaker sound system • Standard anti-theft alarm system. Test drive one today.

THE NEW JETTA

Please note: the price is based on MSRP for 4-door GL model with 5-speed manual transmission. Taxes, options, freight and dealer preparation extra. Dealer may sell for less.

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Tackle Shop
Complete Docking Facilities
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Set The Water On Fire
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Cornwall & District Real Estate Board



The Cornwall and District Real Estate Board held their annual golf tournament at Summerheights Golf Links. The July 14 tournament raised $790 for charity. This year's recipient is the Learning Disabilities Association of Cornwall and the Three United Counties. Bonnie Fitzpatrick, program chair of the Board is pictured above presenting a cheque to Ingrid Hughes and Irene Booth, new and current Presidents of the Association.

(photo by John Schaeffer)

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1993 FORD TAURUS GL
3.8 L, V6 auto, tilt, cruise, air, cass, P/windows, P/locks, etc.. Good Selection of this Best Selling Car!
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1991 FORD TAURUS LX
3,8L V6, auto, console, tilt, air, fully powered incl. moonroof Real Sharp!
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4 dr., 2.3 L 4 cyl., auto, stereo with cass., air & more Showroom Condition!
$8,200



1991 FORD TEMPO (Black)
4 dr., 2.3L 4 cyl., auto, air Very Low Miles!
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1991 FORD FESTIVA
Hatchback, 4 cyl., 5 speed, 50 M.P.G. Fun To Drive!
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Fully powered - all the toys incl. power lumbar seat Clean Mini Van in Nice Condition
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1989 FORD AEROSTAR
7 passenger, auto, air and many extras
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1988 EXCEL
Only 58,000 km's on this very clean and economical car!
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Auto, 2 dr., stereo, front wheel drive & safetied Priced Right to Sell Fast!
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- OTTAWA-CARILLON-HAWKESBURY - Sun. September 12th
- CARILLON-LACHINE - Fri. September 17th
- LACHINE-CARILLON-OKA - Sat. September 18th
- CARILLON-OTTAWA - Sun. September 19th

Return by bus 65$/pers. taxes incl.
Without bus 45$/pers. taxes incl.

Departure at 9 a.m., arrival at 4 p.m.
Animation, music, dance and lunch incl.

Discover the lockgates of the St. Lawrence seaway.

- LACHINE-CORNWALL - Wed. September 22nd 45$/pers. taxes incl.
- CORNWALL-VALLEYFIELD-CORNWALL - Sat. September 25th
- CORNWALL-LACHINE - Sun. September 26th

Cruises on night, 7 p.m. to 10 p.m.
Departure from Cornwall, Thursday, Sept. 23rd, and Saturday, Sept. 25th
Animation, music and dance. 10$/pers. taxes incl.

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1515, rue du Fleuve, C.P. 64, Trois-Rivières, QC G9A 5E3
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CABLE NOTES

Sunday, September 5
8:00 The 24 Annual Muscular Dystrophy Telethon - Live (continues until Monday, September 6th at 7 pm)

Monday, September 6
(The Muscular Dystrophy Telethon continues until 7:00 pm)

Tuesday, September 7
6:00 The Best of a New Environment
6:20 Don Boudria MP Report
7:00 The Canadian National Junior Baseball Championship Final: Valleyfield vs Orleans presented by the Royal Canadian Legion and the Kiwanis Club

Wednesday September 8
6:00 The Cornwall Sea Queens present: "A Salute to Disney"
7:00 Down Memory Lane - Seniors Day at Worldfest
8:00 German Diary TV - Focus of Europe #608/ Drehscheibe Europa #99

Thursday September 9
6:00 Don Boudria MP Report
6:30 The Best of a New Environment
7:00 Ottawa Lynx Baseball vs Rochester

Friday September 10
2:00 Ottawa Lynx Baseball vs Rochester
5:00 German Diary TV - Focus on Europe #608/ Drehscheibe Europa #99

SEAWAY VALLEY CRIME STOPPERS

$2000 REWARD

UP TO $1000 PAID

Crime Stoppers needs your help in solving a shooting on the night of August 17th, on the St. Regis River between St. Regis Village and St. Regis Island.
Between the hours of 11:30 pm and 1:30 am, boats believed to be carrying contraband cigarettes were involved in a gunfight. On person was shot and robbed, and then dropped off on a dock in Summerstown. Crime Stoppers and the Akwesasne Police Force are offering a $2000 reward for information leading to the arrest of the person responsible for this shooting. Remember, we don't want your name, but please give us your information.

Working Together To Solve Crime

WE WANT YOUR INFORMATION - NOT YOUR NAME
534-TIPS 1-800-265-TIPS
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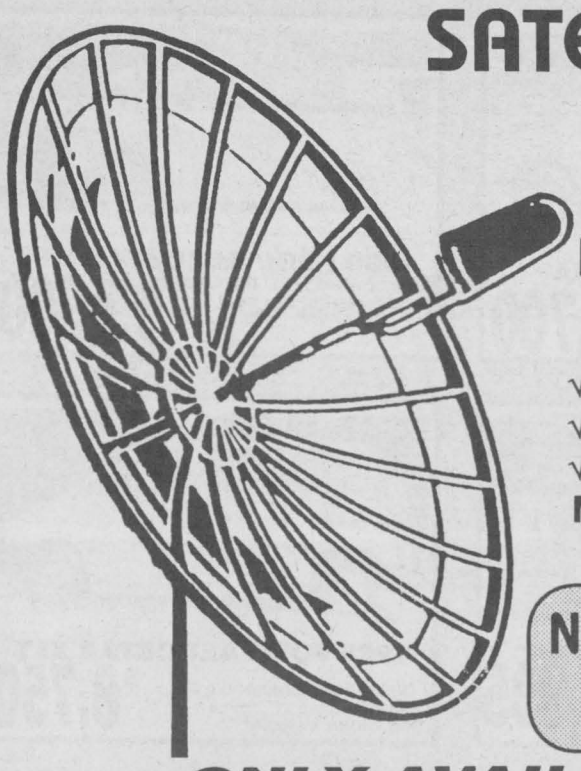

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HOROSCOPES

September 5-11

ARIES – March 21/April 20
Weekend plans may not go as you had hoped. But don't be disappointed, because something good will come out of it. A great deal of diplomacy will be required in order to keep harmony in relationships. A heart-to-heart conversation with a loved one will be revealing.

TAURUS – April 21/May 21
You may find it difficult to concentrate on the simplest things this week. You're better off relaxing, and taking care of details later on. Meditation is a good way to achieve peace of mind. Don't ask prying questions, especially to subordinates at work. An interesting letter will come in the mail.

GEMINI – May 22/June 21
If you can arrange to spend the weekend away from home, you will benefit both emotionally and physically. A change of scenery is just what you need. Financial problems won't seem as monumental as they had seemed a few weeks ago. You will figure out a way to save more money.

CANCER – June 22/July 22
Don't wait too long to discuss an important matter with a loved one. The sooner you clear the air, the sooner you can get on with other matters. You will have many reasons to celebrate. Something you've been waiting for — that you didn't think would ever happen — finally comes through.

LEO – July 23/August 23
If you're not careful, you might spill some closely guarded secrets. This could cause resentment with loved ones. Watch what you say. Just because you're feeling discontented, it doesn't mean you can attack others with unkind words. A more stringent exercise routine is what you need.

VIRGO – Aug 24/Sept 22
Romance will be the highlight of the week. You may even fall in love. Be on the lookout for Capricorns of the opposite sex. If a higher up at work is making things hard for you, turn to another person of influence for encouragement and support. Time with friends will prove interesting.

LIBRA – Sept 23/Oct 23
This should be an exceptionally rewarding week if you are trying to find new solutions to ongoing problems. Financially, it will be worthwhile to invest in something to speed up productivity, so be prepared to lay out money on equipment for your business or home. Expect to have a very romantic weekend.

SCORPIO – Oct 24/Nov 22
This will be a week of contrasts. At times it may be extremely difficult to concentrate on your work and, at other times, you will be at your best. What you plan is likely to be quite different than what you expect. Your intense character is likely to be overbearing to loved ones.

SAGITTARIUS – Nov 23/Dec 21
Unexpected income is likely to occur. Play any lotteries that come your way. You will be unusually successful in sporting events of any kind. People and faraway places will be on your mind towards the end of the week. You will find yourself in the limelight at work.

CAPRICORN – Dec 22/Jan 20
This is a good week for working on projects. Money matters will run smoothly, provided you don't get involved in get-rich-quick schemes. You'll realize that hard work does pay off. Expect to be rewarded with a promotion or salary increase. You'll run into an old friend.

AQUARIUS – Jan 21/Feb 18
New friendships could play an important part in this week's events. You will be socializing more than usual. Good news is on the way. Finances will be less of an issue now. An open mind is necessary to achieve harmony at home. Your way isn't always the best way.

PISCES – Feb 19/March 20
A burst of energy gets you moving full speed ahead on projects you've been putting off for some time. You'll wonder why you waited so long to accomplish such simple tasks. This is not the time to splurge. Spending on yourself — or others — could lead you to financial disaster.

YOUR BIRTHDAY THIS WEEK
The next 12 months:
You're in for a very interesting year. Love and romance will be a big part of this. What you thought was a casual friendship could end up being a meaningful romance. This love interest is likely to be a Scorpio or Taurus. You'll spend a lot of time socializing and making new contacts. Follow your instincts when it comes to business opportunities, and you will succeed. An emotionally unhealthy situation that you have been involved in for some time will finally come to an end. With this weight off your shoulders, you'll feel like a new person. January and February are the best months to take a trip.

THACH TAEKWON-DO KARATE CLUB

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- Get in Great Shape
- Flexibility
- Practical of Self Defense
- Self Confidence
- Lose Weight
- Sense of Security
- Self Protection
- Self Discipline

Now is the time to stop putting if off. Get into GREAT SHAPE NOW!
REGISTRATION: Sept. 7, 8, 9 and 13. From 6:00 P.M. to 8:45 P.M.
At St. Columban's Parish Centre, 40 5th St. W.
Room 201 Upstairs
CLASSES: Monday and Wednesday (Karate)
Tuesday and Thursday (Taekwondo)
Juniors: 6:00 P.M. - 7:00 P.M. Adults: 7:15 P.M. - 8:45 P.M.
Cost: Juniors (15 yrs. & under) $50.00
Adults (16 yrs. & over) $90.00
(12 week sessions)
CLASSES STARTING ON: Sept. 13th for Karate
Sept. 14th for Taekwondo

NEW MEMBERS SPECIAL FREE UNIFORM When two sessions paid in advance

BACK TO SCHOOL SPECIAL JOIN NOW AND GET A FREE T-SHIRT (For New Members Only)

For more information or late registration please call or apply at 932-8992 or 1215 Pitt Street (Mickey's Milk Store)

BRIDGE RESULTS

The Independent Bridge Club - August 25/93

N/S
1. Jean Forbes - Mildred Morin
2. Pat MacIntosh - Anne O'Farrell
3. Vera Boland - Charmaine Quenneville

E/W
1. Verna Beaulieu - Eileen Stewart
2. Huguette Arsenault - Percy Page
3. Emma Farlinger - Exaire Kinnear

Friendly City Bridge Club
August 25/93
Silver Point Game
Overall Winners

1. Krystyna & Robert Zacios
2. Margaret & David Grieve
3. Jean Guy - Bob Dalgleish
4. Mabel Chan - Marian Gagnon
5. Alice Brennan - Pat Tilton
6. Carol Reus - Muriel Smith

Seaway City Bridge Club
August 21/93

N/S
1. Georgette Lauzon - Brunelle McDonald
2. June Anderson - John Montgomery
3. Peggy Seymour - Marjory Summers

E/W
1. Theresa Lalonde - Adelaide Hunter
2. Ruth Edgerton - Gabrielle Tremblay
3. Eileen Beaudette - Jean Stokes

Cornwall & District Bridge Club - August 26/93
Silver Point Game
Overall Winners

1. Miriam Grose - Muriel Smith
2. Gabrielle Dupuis - Kirk Mallette
3. Charles Lawn - Fernando Llano
4. Bruno Carriere - Brian McCartney
5. Maude Young - Percy Page
6. Jocelyn Campbell - Rose Gallinger

Senior Citizens Bridge Club - August 27/93
Silver Point Game - Overall Winners

1. Eva Kittle - Mildred Morin
2. Muriel Smith - Jim Barlow
3. Krystyna & Robert Zacios
4. Terry Forsyth - Charmaine Quenneville
5. Marion Lloyd - Mona MacPhee
6. Audrey Blair - Marion Lawn

Section B
1. Margaret kennedy - Jeanine Leroux
2. Kay Barlow - Brunelle McDonald
3. Jean Forbes - Doris Roussy
4. Fern Emerton - Anne Pa:lin

Cornwall Community Bridge Club
August 30/93

N/S
1. Brian McCartney - Voyteck Pomykalski
2. Margaret Campbell -Therese Carriere
3. Mabel Chan - Margaret Evans

E/W
1. Margaret & David Grieve
2. Bruno Carriere - Fernando Llano
3. Marion Lawn - Doris Roussy



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THERE HAS NEVER BEEN A BETTER TIME TO BUY!!

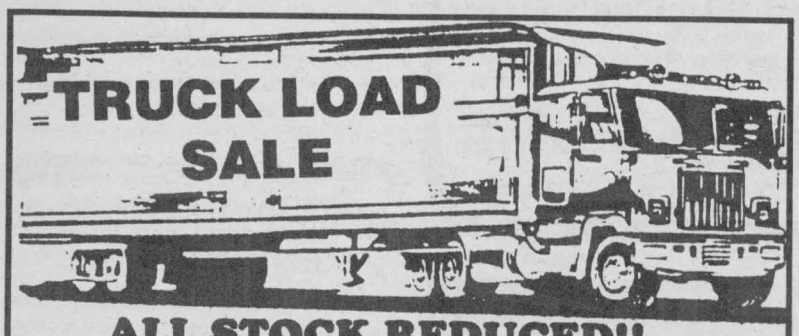
WE ARE GETTING RID OF OUR ENTIRE STOCK OF NEW '93 CARS AND TRUCKS...

Get Financing As Low As 1.9% or
For up to 48 months
Cashback Up To $3,000

OUR END OF SUMMER CLEARANCE ON USED VEHICLES IS STILL GOING STRONG...
THE PRICES ON OUR QUALITY USED VEHICLES HAVE BEEN SLASHED AND HAVE NEVER BEEN BETTER!!

Hurry! When they're gone...they're gone. Great deals from your award winning dealer...right here in Cornwall!

President's Triple Crown
1992 Winner
Brookshell PONTIAC BUICK GMC
... the dealership where the customer is the BOSS!
Corner of 13th & Brookdale 932-1724



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SAVE UP TO 50%
September Specials

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48" Box & Mattress	Reg. $329	$189.00
54" Box & Mattress	Reg. $329	$189.00
THE COMET		
39" Box & Mattress	Reg. $439	$259.00
54" Box & Mattress	Reg. $589	$289.00
60" Box & Mattress	Reg. $689	$369.00
THE CHIRO		
39" Box & Mattress	Reg. $529	$289.00
54" Box & Mattress	Reg. $639	$389.00
60" Box & Mattress	Reg. $799	$459.00

39" Mattress Reduced To Only $89

FREE DELIVERY
Cash, Cheque, Visa & Mastercard
Store Hours: Open Daily 9 a.m. - 5:30 p.m.
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BERGERON SLEEP SHOP
1005 First St. East 932-2214

Summer Specials Oil, Lube & Filter $18.95



Marcel Bedard
Service Manager

Brake Special; Front & Rear (most cars) includes Shoes, Pads & Labour	$169.95
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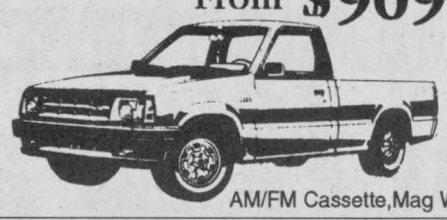

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BASIC BLACK



By Arthur Black
SEAWAY NEWS

Work fascinates me. I can sit and look at it for hours.

I believe the laconic old wordsmith Anon is responsible for the above-quoted philosophy. I wish I'd said it first. It echoes my sentiments to a "T". Or perhaps that should read "Z".

As in zzzzzzzzzzzzzz.

Your obedient correspondent here, will never be confused with that hyperkinetic breed of human you see zooming down the highway towards the Tower of Mammon these days, death-grip on the steering wheel, cellular phone tucked under the chin, chewing Rolaids.

I am not a workaholic - a fact to which a grim succession of teachers, bosses, colleagues and soulmates would be only too happy to testify.

I not only believe in taking time to smell the roses, I think you have to set a few hours aside to watch the river flow, the sun go down and the world go by. I also subscribe to afternoon naps, rocking chairs, hammocks, carpet slippers, banjo strumming, bonfires on the beach and playing hookey whenever feasible.

Which means I probably would have had a helluva time if I'd been born in Japan.

The Japanese aren't work oriented - they're work-neurotic. A survey conducted by a Tokyo life insurance company last year revealed that almost 50 percent of Japan's workforce believes their jobs are going to kill them.

And they might be right. The Japanese salaried employee works a schedule that would knock Jean Claude Parrot on his well-upholstered keister. A majority of the 15-year veteran executives surveyed said they worked 14 hour days, six days a week. They average less than 10 days off a year each. Their greatest wish? Nearly 90 percent confessed they "just wanted to sleep more."

Work can kill you in Japan, alright. It fact, they even have a word for it - karoshi. It means sudden death from overwork. It knocks off about 200 Japanese white collar workers a year.

It's become so acute that some Japanese firms are ordering their staff to take time off. Mazda Motors even bankrolled one of its executives and his wife to take time off to enter an international ballroom dance competition. The executive complied, but he was edgy about being away from his desk. "Two weeks was a long time," he says.

Japan even has the National Recreation Association. It's a government body that trains "leisure counsellors", who in turn teach stressed-out workers how to relax and enjoy themselves.

Not that you have to emigrate to Tokyo or Osaka to qualify as a terminal workaholic. Consider the case of Wendell Parrish.

If there was ever a flesh-and-blood representation of a textbook workaholic, it was Wendell. He didn't smoke. He didn't drink. He didn't chase women or waste time or money on foolishness like dancing or fishing or horse racing. Wendell worked. He toiled for 28 years as a bookkeeper in a Portland, Oregon firm.

For all that time Wendell never left the state of Oregon - as far as anyone knows, he never even went beyond the city limits.

But that was okay, because Wendell had a plan. He was going to travel around the world. Japan, Australia, Europe, Argentina - all the places Wendell has spent his weekends and evenings reading about down at the local library. He would visit the Russian Steppes, the Great Wall of China, the Pyramids, Stonehenge.

It was no pipe dream. Wendell Parrish even taught himself French and German. He saved every penny he could.

But mostly was Wendell Parrish hoarded was time. Vacation time. In 28 years Wendell never took any time off and when he hit retirement he had an incredible 78 weeks of vacation owing to him.

Moral of the story? Search me. And don't ask Wendell Parrish. You can't. While packing to head off for the airport, Wendell died of a massive heart attack.

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SEAWAY NEWS

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cont. from front page

per year. The generation plant will provide 93% of the annual energy and the rest will be provided by peaking boilers. The peak demand will be 16 Megawatts (MW) of which 10 Mw will come from the generator and the rest from the peaking boilers.

The distribution system will consist of a closed circuit of underground hot water pipes. The pipes will be prefabricated thin wall steel with polyurethane insulation and an outer jacket of high density polyethylene. These are the same pipes that were used for the district heating system in St. Paul, Minnesota and are commonly used throughout Scandinavia. For the Cornwall system, the pipes will range from 2 inches up to 10 inches in diameter.

CDH District Heating Limited will supply and install energy transfer stations to connect customer buildings to the district heating system. Each unit will have control equipment and valves to control the district heating water flow through the heat exchangers. In addition, an energy meter will be installed to monitor each customer's consumption.

The project has been split into three phases. The bulk of the system design work, the contracting for the heat recovery economizer and the installation of this first phase linking CCVS to the Kinsmen Pool will be completed in 1993 at a cost of $2.5 million. In 1994 more pipes will be installed to link additional customers. The remaining customers will be linked in 1995, and all will be connected to the heat source and peaking boiler at the co-generation plant. The total project cost is expected to be between ten and eleven million dollars (in 1993 dollars).

FVB District Energy Inc., a Swedish owned firm based in Edmonton and Waterloo, Ontario has been retained by Cornwall Electric to provide design and project management services for the district heating project. FVB has extensive experience in Europe, and has designed and built the district heating system in St. Paul, Minnesota.

Our Sincere Thanks

® THE LUNG ASSOCIATION

Memorial donations were received during the month of August in memory of:
Jean Campbell,
Edmond Miljours,
Harvey Berry, Myrtle Christie,
Gracia Rozon and
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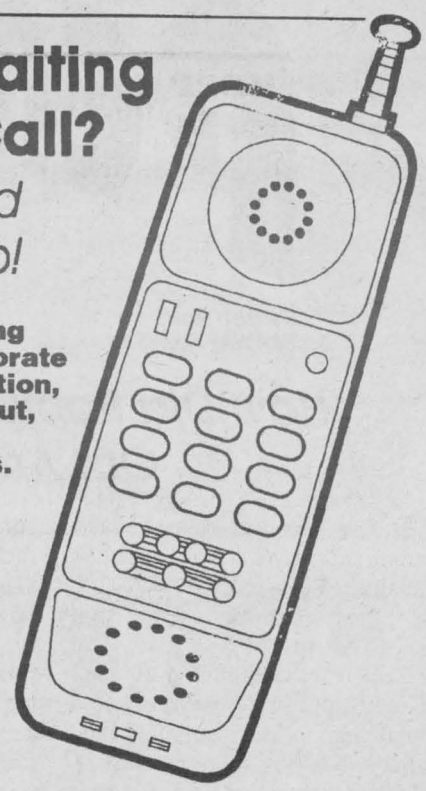

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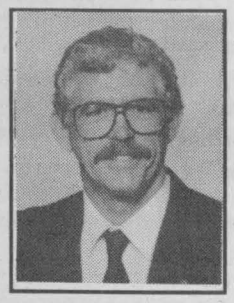
United Way Announces Director of Operations



Mr. Tom Hart, President of the United Way of Cornwall & District is pleased to announce the appointment of Mr. Glen Grant as Director of Operations. In making this announcement, Mr. Hart stated that he was pleased to have Mr. Grant with his vast knowledge of the community, in this Senior Position, assisting the United Way.

Mr. Grant is President of the Canadian Papermakers Union and Vice President of the Cornwall & District Labour Council.

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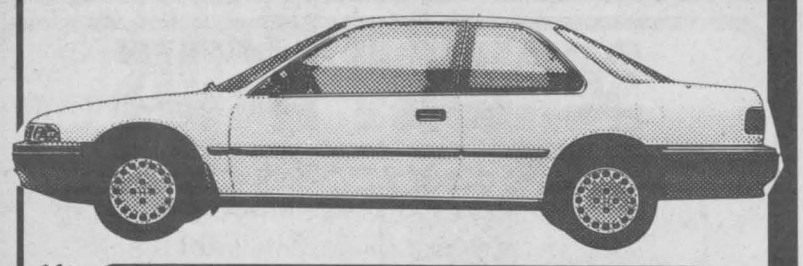

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PERSPECTIVE



By Bob Roth
SEAWAY NEWS

How Did Racists Get Into Our Army

The news about the Canadian army's involvement in Somalia just gets worse.

Last week we learned that the government - while Kim Campbell was defense minister - covered up a secret payment to a Somali man for the death of his son at the hands of Canadian soldiers. And this week we find out that some of our soldiers were using racist epithets such as "niggers", "smufties", "gimmes" and "nignogs" to describe the Somalis.

The latest revelation comes from a five-member inquiry which was established in April after a public uproar over the deaths of four Somalis in confrontations with Canadian peacekeepers.

The inquiry also found that in addition to the use of racist terminology, one or two soldiers in the Canadian Airborne Regiment "were believed to hold views that might be classified as white supremacist in nature", although such extreme views were "confined to this tiny minority."

What was not confined to such a tiny minority, however, was the discipline problem in one unit of the airborne regiment - a problem that was so significant that deployment of the regiment to Somalia was almost canceled. Instead, the military removed five soldiers and dispatched the rest of the 120 member unit, known as the Rebels, to the African nation.

Before going to Somalia, these "Rebels" were known to fly the U.S. Confederate flag (itself a symbol of a racist society) and some of its members were apparently involved in the deliberate burning of an officer's vehicle and the illegal use of explosives and munitions. The army was unable to find the guilty soldiers, the inquiry's report said.

As well, the inquiry criticized Canada's military leadership for allowing an unacceptable number of "accidental discharges" of weapons by Canadian "peacekeepers" in Somalia. Some soldiers were reprimanded or fined up to $1,000 for these "accidental discharges".

The whole affair has pasted one heck of a black eye on Canada's reputation.

The top brass has promised to take immediate action based on the inquiry's report, but the question all Canadians want to know is: how did this discipline/racism issue get so out of hand in the first place?

I thought discipline was the number one word in the armed forces. It certainly was when I was in the militia many years ago. You wouldn't dare look cross-eyed at an officer, let alone burn his automobile.

Apparently these guys were so defiant they continued to fly the US Confederate flag as their symbol even after military commanders had banned it.

What's going on here?

It is profoundly ironic that a nation which spends so much energy promoting multiculturalism tolerates, within its army, men who fly Confederate flags, call black people "niggers" and burn up officers' vehicles. Is this our army or the Ku Klux Klan?

I blame the men, but I blame the officers more. There is simply no excuse for such undisciplined rabble. These people should have been found out and drummed out of the service.

There should be zero tolerance of racism in the Canadian armed forces. It is a sad commentary on the quality and competence of our military leadership that it took a full inquiry to tell us that.

CLAIRE HOY

By Claire Hoy
SEAWAY NEWS

You know the old joke:

How do you tell so-and-so is lying?

His/her lips are moving.

For the past nine years under Brian Mulroney, of course, it was often more frighteningly real than funny.

And now Kim Campbell, who wants you to forget about Mulroney - lots of luck - is beginning to remind Canadians that the truth is as important to her as it was to Mulroney.

Which is to say, not very important.

A striking reminder of that appeared in a recent newspaper story on Campbell's hyped economic speech in Toronto - a speech which fell flat for want of specifics.

Under the story about the speech itself, the newspaper ran a series of paragraphs entitled alternately, "What Campbell says," and "Truth check". Truth checks aren't usual fare for people who are routinely truthful.

For example, Campbell was quoted as claiming that because of the Canada-U.S. free-trade agreement, "some people worried that foreign investment here would dry up, but it's up 2-1/2 times what it was before the FTA was signed."

So what's the truth?

Well, in 1987 and 1988, before the FTA, foreign investment here was $4.6 billion and $4.5 billion respectively. In 1992, after the FTA, it was $4.8 billion, a marginal increase at best, nothing near the "2-1/2 times" increase Campbell claimed.

This is the same Campbell who recently announced, with the usual scripted fanfare, that she was going to reform both the parliamentary pension system - an issue she'd been strangely quiet on while Liberals and New Democrats were critical the past five years - along with the often rowdy Commons question period itself.

Among the reforms she promised was one to loosen party discipline by allowing more free votes on issues, so that MPs would be allowed to vote their conscience on many issues rather than simply voting the way their party leader tells them to vote.

This may indeed be an admirable move.

But how are we to take Campbell seriously when, late last fall, she attacked those who criticize the concept of party discipline in a major speech to a group of academics at Harvard University.

"Party discipline, in my view, is one of the major bulwarks against the power of private interests," Campbell said then. "It is one of the major integrating factors in government. It enables a parliamentary system to function."

So which is it? Party discipline or more free votes? It can't be both, so apparently Campbell - much as Mulroney did - is relying on the short memory of the public (and, alas, much of the media as well) to sell us her particular bill of goods.

Now she wants you to believe that she knew nothing - absolutely nothing - about the hushed-up $15,000 payment made by the Defense Department - her own department at the time - as compensation to the clan of a Somali man who died under suspicious circumstances while in custody of Canadian peacekeepers.

Could this be the same person who boasted regularly of her command of her departments?

Would her officials - or any officials in any department - make such a commitment without informing the minister?

Not bloody likely.

But since Campbell was running for the party leadership at the time, it was no doubt deemed as, ah, awkward, to alert the public how its money was being spent.

Perhaps a person with a more honest track record would be believed.

But not Campbell.

She is also the person who, when appealing to Conservative delegates as a leadership candidate, said she'd be willing to experiment with medical user fees.

But then, having won that contest and hoping to appeal to the broader public, Campbell suddenly came out against user fees.

Until again last week that is, when she suggested the possibility of charging user fees to people using emergency wards of hospitals.

So which is it? User fees or not?

What does Campbell really believe on this and countless other issues?

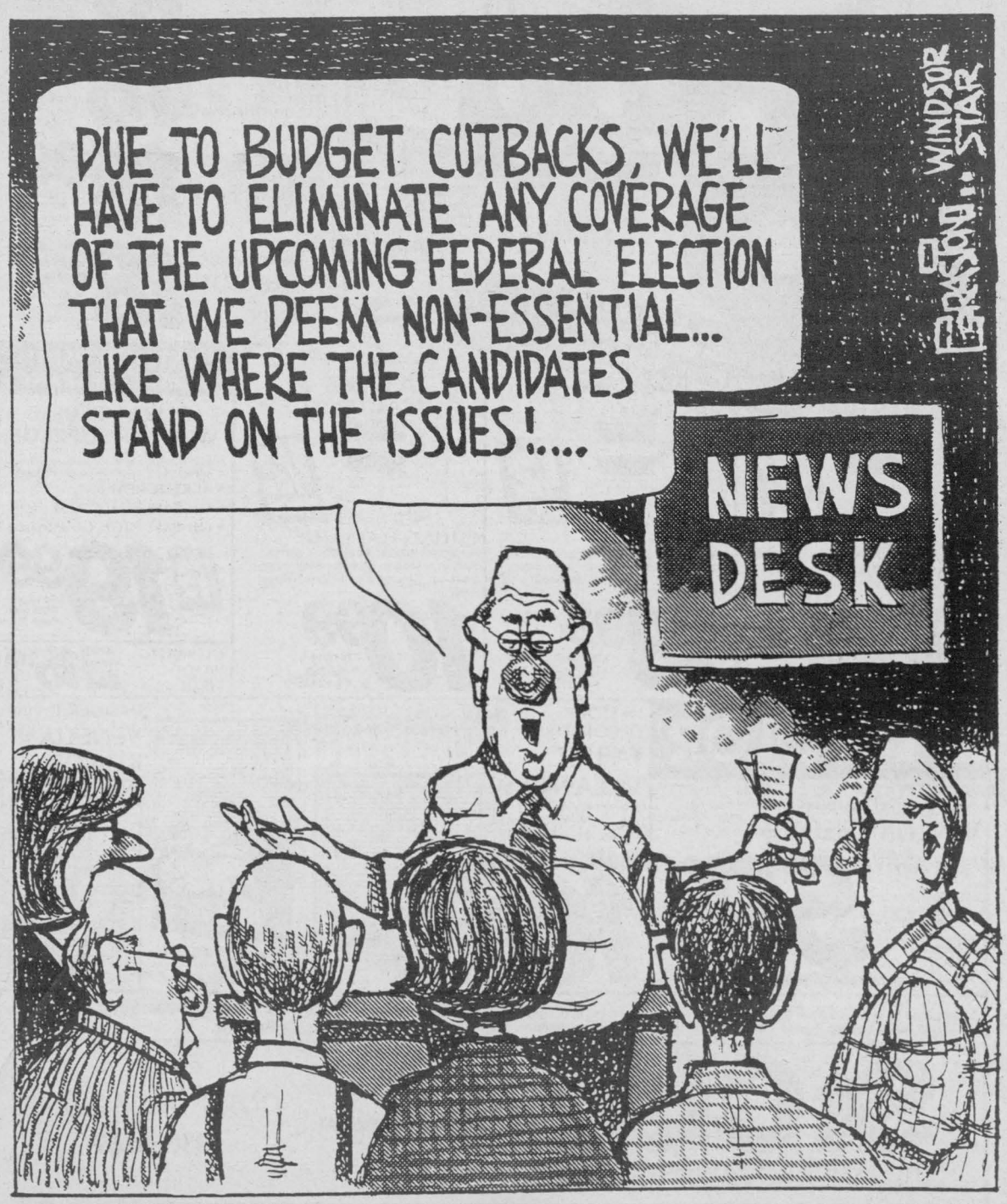
Well, it depends which speech on which day you check.

Either way, it's not too encouraging.

If Campbell really wanted us to forget Mulroney, she could have begun by being more honest.

But apparently that - as it was for Mulroney - is simply too much to expect.

Keep it in mind when you vote, eh?



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Send Yours In By 5 pm Wednesday to: "LET'S CELEBRATE EDITOR"

Due to the popularity of Scuttlebutt, we have started a new column "Let's Celebrate". This is your column to share your "special days". There is a $5.00 charge for those annoucements with photos. We cannot guarantee quality of poor photos. No refunds. Cash, Visa, Mastercard, M.O.'s accepted. Include copy information particulars (name, date, age, year of ... etc.) Also include your name & phone number for information purposes. Deadline Wed. 5:00 pm. You may claim your photo after publication.



You finally made it to the "thrilling thirties" ... Leland McPhail of Newington! From your rock 'n rollin' family & friends!



Finalement, j'ai mes "4" ans Bonne Fête Crystal (Martineau) qui célèbre le 7 septembre. De ta maraine, tante Aline. XXOO.



uh oh ... guess who. IT'S "dirty thirty", Sept.11/93 ... Leland McPhail!!!of Newington. Gotcha ... does this mean we are going swimming again???

'SALUTE" Italian "Your Health" ... Mary Luykx (Sept.7).

It was a picture perfect day for a picture perfect couple as they joined hands in marriage on Saturday, August 28th, 1993 in the picture perfect setting of St.Mary's Catholic Church, Williamstown ... Teena (Bedard) & Jamie (Christoff) ...



"Thirty-four" & thriving ... gorgeous Gordy (Sept.9). From your #1 Canadian Fan, you-know-who!

It's their FIRST anniversary & the (other-half-of-the) staff are sending out best wishes to the "'Green Spot" (Tollgate Rd. at the bus terminal) ... famous for their 99¢ breakie! To Maurice, Pauline & staff, "we love you"!

Auntie sending out birthday wishes to ... Jenny who turned 15 on Aug.31 ... Judy who will be 12 on Sept.2 ... Helen turning 20, Sept.4 ... Karen (15) & Julie (18) both on Sept.10 & ... Amy, all of 14 on Sept.15.

Congratulations & best wishes to ... Michelle Girard & Claude Lauzon on their recent engagement.

"Welcome" to my daughter ... Nikita, born Aug.26th/93 at the Hotel Dieu Hospital. You have a very special place in my heart & are very welcome in my home. Love, mom, Bridget Wattie.

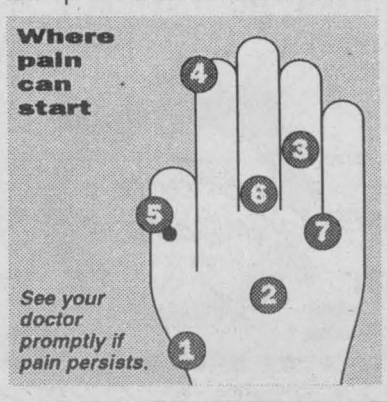
It was "thyroid Thursday" ... & it may have read six altho she's a 10 ... & it was SISter (not six) sending out wishes to Monique B. Sorry about that!

LifeLine

Pain in the hand

by Dr Pauline Parlser

Hand pain warrants prompt medical attention. Although most discomfort is due to minor injury, pain may indicate infection. An infection should be treated early as bacteria can collect in soft tissue of palm and spread to tendons and bones.



CAUSES & TREATMENT

1. Ganglion: A lump that occurs at the wrist or finger joints. Can be suctioned with a needle although most get smaller on their own.
2. Soft tissue infection: Often follows cut or puncture allowing bacteria to enter. Symptoms include tenderness over tendon, swelling, pain. Drain immediately, rest, elevate hand, take antibiotics.
3. Osteoarthritis: Most common in finger joints.
4. Nail infection (paronychia): Early drainage and antibiotics are important.
5. Injury: Fracture, sprain. X-ray if pain persists or if can't move hand.
6. Trigger finger: Thickened flexor tendon. Treat with rest, injection of anti-inflammatories or surgery.
7. Tightening of tissue at the base of 4th and 5th digits. Needs surgical release.

FOR THE HUNTER

FRESH! 12,900



Katherine Lamarche (office) Wants you to see this '93 CIVIC LX with 7,700km.

17,995



John Laponsee (class A) Says try this '91 MAXIMA a proven thoroughbred

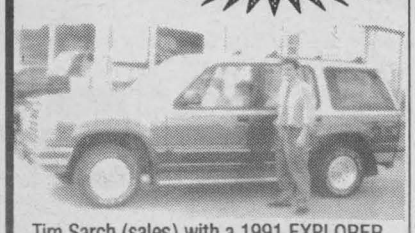
6,995



Tim Sarch (sales) presents this '89 6000LE 4 dr., with V6, auto., air, & all power options, under priced

FOR THE FAMILY

18,995



Tim Sarch (sales) with a 1991 EXPLORER XLT Clean as New, warranted to 160,000km.

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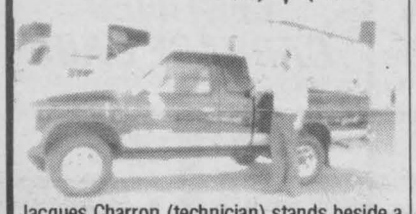

Jacques Charron (technician) stands beside a '93 4x4 KING CAB SE, auto., V6. Rugged Performance

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Henry Charron (class A) stands beside this '91 AEROSTAR with plenty of room! Biggest Bargain!

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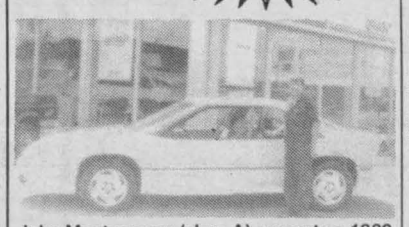

John Montgomrey (class A) presents a 1989 GRAND PRIX SE Luxury Living!

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Chris Patrick (parts) wants you to behold this '92 PRECIDA G.S. V6. Quick as a wink!

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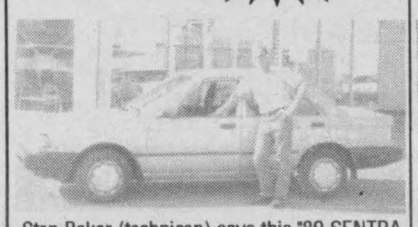

Stan Baker (technican) says this '89 SENTRA was pampered!

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The 24th Annual Labour Day Telethon for Muscular Dystrophy

Again this year, Rogers Cable TV subscribers will be able to enjoy the Labour Day Telethon for Muscular Dystrophy live on Rogers Community 11. The telethon will kick off on Sunday, September 5th at 8:00 p.m. and continue until Monday, September 6th at 7:00 p.m.

The Telethon Pledge Centre will be located in the Rogers Community 11 studio at 517 Pitt Street. Viewers will be able to see local cutaways at 15 minutes past each hour. Hosting the local breaks will be Murray Fenton, Steve Burns, Burl Miller and Craig-Hall Micheals.

For those who are out of town or away from their TV sets for the weekend, the number to call and pledge is 932-9000.

Satellite links will enable viewers to see highlights from the Airport Hilton in Toronto, the Jerry Lewis Telethon in Las Vegas and updates from other shows from across Canada.

The money raised will be used for research into the cause and an eventual cure for neuromuscular diseases. Funds also support education, client services and other programs for affected families.

Be part of the cure and join us for The Muscular Dystrophy Labour Day Telethon Sunday, September 5th beginning at 8:00 p.m.

Piano Graduates

Gertrude Lavoie, piano instructor Cornwall-Ingleside, takes great pride in announcing the results of the successful "piano" (Grade X) pupils which took place this past June 1993.



DAVID J. LOYER from Monkland attends Tawgi Secondary School and was an Ontario scholar in 1993. He graduated from Grade X Piano with honours. He has been accepted at Ottawa University with scholarships for music. He will attend Briecrest Bible College.



KAFI MALONEY graduated from Grade X Piano with high honours. She is a student at St. Lawrence High School. She excells in sports.



RAISSA LIGHT from Ingleside graduated Grade X Piano with honours. She is a graduate of St. Joe's Secondary School and is an Ontario scholar. She will attend Queen's University in the fall.

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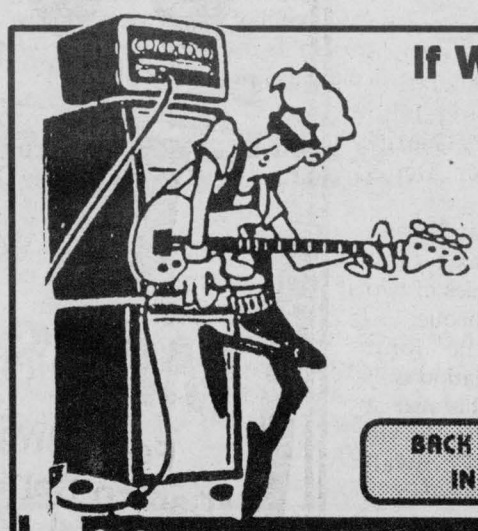

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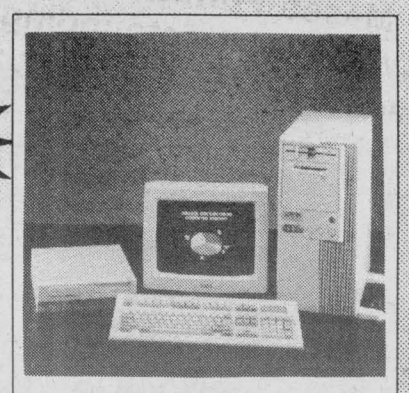

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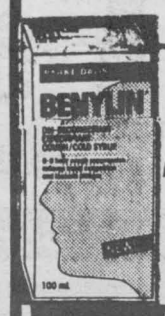

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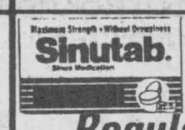

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Flanagan - Pop Quiz Jerry Lewis

Mike Flanagan

Time to give the genius his due! After all, this is his big weekend. Over many years he's made millions laugh, and he has given the Muscular Dystrophy Association three decades of deposit slips worth framing. Give it up for ...

JERRY LEWIS!

1. What was Jerry Lewis' birth name?

A) Jerome Lefkowitz B) Bernard Lipschitz C) Joseph Levitch D) Jerry Martin

2. Where was he born, on March 16, 1926?

A) Philadelphia B) New York City C) Dover, Del. D) Newark, N.J.

3. How many movies did he make with Dean Martin?

A) 3 B) 10 C) 17 D) 28

4. Lewis appeared in 1955's "Artists and Models" with a young starlet. Who was she?

A) Anne Bancroft B) Shirley MacLaine C) Ellen Burstyn D) Joanne Woodward

5. Who wrote "Pardners", the Dean Martin and Jerry Lewis 1956 Western?

A) Leon Uris B) Sidney Sheldon C) Tom Wolfe D) James Michener

6. In what film did Jerry find himself in the Army, mixed up in some Arabian intrigue?

A) "The Sad Sack" B) "Which Way to the Front?" C) "At War with the Army" D) "Don't Raise the Bridge, Lower the River"

7. Who was Buddy Love?

A) Lewis' character in "The Ladies' Man" B) Lewis' first manager, whom he fired on "The Jack Paar Show" C) The unknown silent screen comic whom Lewis idolizes D) The character whom "The Nutty Professor" turned into when he drank his potion

8. What talk-show host did Lewis play in 1983's "The King of Comedy"?

A) Johnny Lawson B) Jerry Langford C) Jerry Kramer D) Jimmy Clanton

9. Lewis has been known to sing "You'll Never Walk Alone" toward the end of the Labour Day telethon. From what musical does it come?

A) "South Pacific" B) "Carousel" C) "Carnival" D) "The Sound of Music"

10. Which one of these statements is true?

A) Lewis was married to actress Lana Turner in the 1950s B) Lewis hosted "The Tonight Show" for two years, 1960 and 1961 C) Lewis received the French "Legion of Honour" award in 1984 D) Lewis is the father of ventriloquist Shari Lewis

SUPERBAD: What was Jerry Lewis' first solo film, after his split with Dean Martin?

***

ANSWERS: 1-C, 2-D, 3-C, 4-B, 5-B, 6-A, 7-D, 8-B, 9-B, 10-C.

Superbad: "The Delicate Delinquent" (1957)

***

IN FACT

Jerry Lewis adopted the professional name of his father, nightclub singer Danny Lewis.

Provincial Liberals Planning Two Important Fundraising Events

Despite a federal election campaign expected to be called soon the SD&G and East Grenville Provincial Liberal Association along with the Cornwall Provincial Liberal Association will be holding two joint fundraising events in September.

SDG and East Grenville Provincial Liberal Association President John McAllister says they have been holding a night at the Upper Canada Playhouse in Morrisburg and a golf tournament as annual fundraisers for the past several years and despite the expected election call the executive of the association felt there was no need to cancel these events.

The Provincial Liberal Night at the Upper Canada Playhouse will be on Monday September 13. The play fittingly enough for this riding and area is "A Seaway Storey" by Janet Irwin, James Fagan Tait and the Dialogue Theatre Company.

McAllister says the play can best be described as "a collective creation with music chronicling the single biggest historical event in our area in which seven villages were wiped off the map to make way for progress."

George Assaly, President of the Cornwall, Cornwall Township Charlotenburgh Provincial Liberal Association agrees that the play is fitting for the annual fundraising event. "1993 marks not only the 10th anniversary of the Upper Canada Playhouse but also the 35th anniversary of the flooding of the St. Lawrence Seaway."

Tickets for the play can be obtained from members of the two Provincial Liberal Association executives or by calling John McAllister at 652-4337, George Assaly at 932-3515 or Denis Sabourin at 346-5416.

Tickets are selling at $15 and an official provincial tax receipt will be issued on purchases of two or more tickets paid by cheque.

The date for the Joint Provincial Liberal Association Golf Tournament to be held this year at Summerheights Golf Links on South Branch Road in Cornwall will be Saturday September 25th.

Chairman of the event Len Sabourin says the $100 registration fee also includes an official provincial tax receipt, 18 holes of golf and an awards banquet to be held at Quinn's Inn in St. Andrew's. Prizes will also be awarded to all participants. Tickets for those interested in the banquet only are also avaiable at $25/ticket, once again receipts will be issued.

To register call Len Sabourin at 346-2083.



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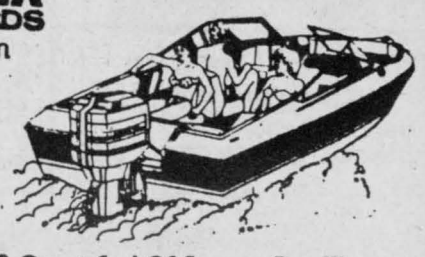

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A) Moffat line will be taken away from Massé to protect "Leon's" interest (1992)

B) Most of Hotpoint's line will be taken away from Massé to protect "Poirier's" interest (1993).

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SCUTTLEBUTT

To the coach of K of C Cornwall Minor mixed softball league ... Barbara Wales ... "thanks for taking us to the top". From "your team"!

Win, lose, don't-run-for-re-election or accept another very lucrative job ... 126 MPs, with less than 6 years experience, have 'awarded' themselves (26 weeks OR 50% of their annual salary) $32,000 in severance pay PLUS $10,000 for "post-work assistance" (job retraining/hunting!). Sammy concurs with comment of F-H editorial ... "outrageous generosity that deserves public condemnation"!

You don't have to sit on the river bank to witness smuggling, says this caller, just park yourself on the patio of the Blue Anchor!

Did you know ... U.S. 'light' beers have fewer calories?

This from a reader ... Montreal had the good sense to spend $56,600 to extend the outdoor swimming season, giving relief from the suffering of an unusual heat wave ... pity the city (of Cornwall) didn't do the same for its citizens. A truly magnificent summer ... & our pools were closed the last 2 weeks!

Rumour has it that ... "Willie" Wise is now hustling East Side Mario franchises in Western Ont.

Reform Party preparing translated-to-french open letter to inform Quebecers why they won't be fielding candidates in that province ... altho newspapers appear to be interested ... will not guarantee publication.

A "reminder" ... Sept.13 to Sept.19/93 is ... Diabetes Awareness Week.

Today's fascinating fact: Christine Campeau did a "fantastic job" with the sports exchange between Sherbrooke P.Q. & Cornwall. An experience of a lifetime for all the children involved. It wasn't "just fun" ... it was "great"!!

Basil Stone ... looking forward to his "special day", happening "sometime" this month. Basil also holds the record as the city's longest serving employee. Congrat's on both notables!

Boarding Cleary's bandwagon ... Kilger & Boudria held a meeting with local officials & police force, Wed.,Sept.1 ... concerning smuggling issue. No cause greater than a "popular" cause (Translation: election).

Constant use will wear out anything ... especially friends!

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287 lb. french actress cries "discrimination" for being forced to pay for 2-ticket seats when flying ... that's 143.5 lbs. per cheek per seat OR "another person"! Need we say more?



"Scuttles" ... our black, 2-yr.old poodle lost Tues.,Sept. 31 (Brookdale, 3rd, Gulf area). Has all its tags ... finder call 932-3678. This is one desolate household.

All couples fight &, I bet, if Mother Teresa had married Ghandi they'd have fought about who ate less!

What's a million? ... obviously not very much ... & a hundred & fifty million certainly isn't impressing the Liberals or NDP. That's the amount that Campbell "saves" buy reducing the number of helicopters to be purchased.

It isn't only bats & letches that come out at night ... it's those "sneaky" dog walkers. That leash is meant to keep your dog off my lawn who, by the way, is sniffing up all those pesticides & herbicides. But then, you can probably afford that big vet bill when your "little friend" becomes stricken with some unknown malady!

Here's another shopper who is really "ticked off" & taking her business to Ottawa. The businesses who chooses to use an answering machine for "their convenience" rather than giving "personal service" has no business being in business ... so don't moan that "times are tough"!

Award Winning Artist
Sandra Kuck



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From "Sister" Margaret, female comedian who performs in traditional nun's garb ... "How many Protestants does it take to change a light bulb? None. The poor souls live in eternal darkness.".

From the loose lips of (Gilles) Loiselle, federal finance minister, as he does some fast back-tracking on his ill chosen comment that "the gov't can't afford to spend money on job creation".

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Will another senior official lose his job with the city? ... he is providing "free topsoil" for his wife's co-workers. These "co-workers" are supervisors at a government funded agency ... & the taxpayer is footing the bill!

"Main Mechanic" at Stata Motors ... "pinched" while on vacation! Seems he's "into" porcupines ... or is that the other-way-around?

In response to those who say ... "gee, I wish my neighbour had the 'decency' to speak to me before calling police about ... barking dogs, fouling animals, loud music" etc. This neighbour says ... "Offended, are we? I wish you'd had the 'decency' to recognize that you or your dog was causing a disturbance/or whatever in the first place, thereby saving me the trouble of having to call the police ... neighbour!"

Hear ye, hear ye ... auditions for Glen Productions next presentation "Opening Night" by Norm Forester ... Sept.7 & 8, Tues./Wed., 7 pm at the Glen Building on Water St. Need 5 MEN (1 early 20's, 3/early 40's, one 55+) & 3 WOMEN (early 20's, 30's, 40's).

20 years later (Sept.1) Karen still makes Ricky all squooshy & mooshy inside. Hope the next 20 are even better, kids!

It happened Thur., Aug.26, a big Canadian send off for ... Isabel & Robert Brown, who flew back to Scotland on the Friday. Ed & Jean provided pool & party pleasers. Brian Mc wore a McBricyn plaid quilt in the "true Scottish fashion", bearing his "cheeks" for the guests (not once but TWICE!) ... while John kept his shorts on for most of the evening (muchly appreciated by the womenfolk) ... much laughter had by all. Greatly missed & loved are Isabel & Robert, our Scottish chums!

What's in a name? It could be that of young offenders ... as the public, officials & the Reform Party continue to press for changes to the Young Offenders Act & publication of names.

Three cheers CRTC ... & a "raspberry" to Ma Bell who, rather than attempting to become more efficient (attempting to fight inflation & competition), would take the easy-way-out & resort to picking the pockets of the over-burdened taxpayer!

We know Boudria's reasons ... it's election time but if Micheline Major is "so concerned" about the plight of immigrants (local family deported back to Ethiopia) ... then let's see her take up the cause of those families who have gone through proper channels (as opposed to entering this country "illegally", which is what this family did) & must go on a "waiting" list!

Mayor Martelle gives Ottawa "7-day ultimatum" on the "smuggling issue" ... & if nothing happens in 7 days what is he going to do? (a) Send Leo Courville to Ottawa? (b) Nationalize the St. Lawrence Seaway? (c) Make a "spectacle" of himself on Parliament Hill?

Attn: All cross-country skiers & winter enthusiasts ... keep Sept.17 open for "Kalrim Kountry Knight at the K of C (2nd & Amelia) featuring Marcel & Gisele Lemay with all proceeds being donated to the "friends of the Summerstown Ski Trail" ... more details next week.

Confucius say ... man who straddles fence has very sore crotch

To the world's greatest park leaders ... Robin Heenan & Cindy Froats of Kinsmen Park. "Thanks for a great summer, we will miss you." Alisha & Scott.

... so, you want waterfront property? have I got a piece of land for you ... along Smuggler's Alley?!?

The more Campbell "unfolds" of her election platform, the more inept Mulroney's priministerialship appears! In the meantime, she continues to feast at the table of Manning's populace buffet ...

Word on the street ... if you work for the city ... you'd better be "giving" 8 hrs. work for 8 hrs. pay!

Flash! Crime rate down but "violent crimes" have increased ... now, doesn't that make you sleep easier at night, Booby!

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Due to the popularity of Scuttlebutt, we have started a new column "Let's Celebrate". This is your column to share your "special days". There is a $5.00 charge for those annoucements with photos. We cannot guarantee quality of poor photos. No refunds. Cash, Visa, Mastercard, M.O.'s accepted. Include copy information particulars (name, date, age, year of ... etc.) Also include your name & phone number for information purposes. Deadline Wed. 5:00 pm. You may claim your photo after publication.

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Bhatnagar Encores Tennis Triple Crown

Alena Bhatnagar of Cornwall zipped to another triple crown victory capturing the single, ladies doubles, and mixed doubles tennis championships at the 1993 (32nd) Czechoslovak-Canadian (formerly SOKOL Championship) Tennis Tournament on August 28 - 29, at the prestigious club Tennis 13 in Montreal.

The annual championship attracts leading tennis players of European origin (especially from former Eastern Europe such as Czechoslovakia, Hungary, Poland, Yugoslavia) now residing in Canada or visiting Canada. Bhatnagar was also winner of the triple crown in 1992. Seeded number 1 in all three events, she defeated, in ladies singles, Jana Korycanska 8-2, Jana Sedivec 8-1, Jarmila Pechova 8-4, Audrey Karass-Royan 8-2, Vladimira Goff-Dobias 8-0, and in the final Magda Kocirova 8-5. In ladies doubles, Bhatnagar joined Jana Sedivec to win over Audrey Karass-Royan and Jarmila Pechova 6-3, 6-3.

Roman Potocek of Cornwall was Bhatnagar's partner in the mixed doubles. The Potocek and Bhatnagar team has also won in 1992. In the semi-finals they battled for a 6-4, 3-6, 6-4 victory over Milos Kacir and Magda Kacirova. They met the second-seeded team of Jana Sedivec and Borek Sedivec in



the final. They won the first set 6-3 and lost the second set 3-6. As the tournament time was running out, both teams were given the choice of playing best of three tie-breaker (whoever wins first two tie-breakers of 7 points each). Potocek and Bhatnagar came victorious with 2-1 tie-breakers in their favour.

The men's single event was won by Martin Palco from Bratislava, Slovakia over Karel Svoboda of Montreal (brother of Peter Svoboda, hockey player) 6-4, 6-0. Earlier, Palco upset the number one seeded Zdenek Bukal. Men's double event was won by Martin Palco and Jara Born.

In the age 55 and over, Vijay Bhatnagar of Cornwall won over Joseph Pechousek 8-3, Vlad Kocman 8-5 and Oldan Polasek 8-2, but lost to eventual winner Joseph Scheib 3-8.



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PC Task Force on Crime & Justice

Noble Villeneuve, M.P.P. for Stormont-Dundas-Glengarry and East Grenville will be chairing the Progressive Conservative Task Force on Crime, Justice and Community Safety on Thursday, September 16th, at the Jury Court Room, United Counties Building in Cornwall from 7:00 to 9:00 p.m.

The purpose of the forum is to gather public input into the development of the latest in a series of policy documents produced by the Progressive Conservative Caucus at Queen's Park, entitled *New Directions*. To date, two volumes have been produced, one on the economy, and one on education reform.

"In the past few years, we have seen an increasing crime rate in our communities with illicit produce smuggling, teen suicide, family violence, etc. It is important that we hear the views of community residents on how to feel safe again," says Villeneuve.

The evening will be chaired by myself as moderator for discussion of problems currently facing our justice system. A panel of local experts from the police services and the legal profession will be present to encourage discussion on issues of reform, and to assist in answering questions about justice, personal safety and other related subjects.

The format for the evening has members of the audience question and comment on issues of crime, justice and community safety, which may then be addressed by the moderator and panel members. So far, we have found this to be very successful at highlighting problems in the justice system, and possible reforms.

Everyone is welcome to attend and to be involved in formulating future policies involving crime, justice and community safety for the PC Caucus, the government and the public at large.

Taking Action

Taking Action, a new series of courses designed to help the unemployed and their families to deal with the consequences of unemployment, will begin September 13 in Cornwall.

Developed by the Eastern Ontario Health Unit, this series of free courses addresses many topics. Street management, healthy lifestyles, accessing community services, job hunting strategies, networking, these are just a few of the themes that are explored in Taking Action.

Participants meet in a group of ten to twelve people, allowing them to break the isolation, to share in their experience and to identify new options. These meetings will be held four Mondays in a row at the Health Unit in Cornwall (1000 Pitt Street). For more information or to register, call the Health Unit (933-1375, ext. 219).

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Wouldn't It Be Fun To Spend a Lovely Weekend Here in Cornwall Enjoying The Local Hospitality and Enjoying Great Dining?
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Dwayne Gearing Assistant Manager

Announcement



Rodger Grant is pleased to announce the appointment of Mr. Brian Strachan as PARTS MANAGER of Rodger Grant Toyota. Brian brings to the position an extensive background in Toyota and extends a welcome to his existing clientelle. Brian looks forward to providing the same degree of knowledge and service to his new customers at Rodger Grant Toyota.

Rodger Grant
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353 Pitt St.
Cornwall 932-1106

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Proud to be Part of The Growing Future Of Cornwall.
Home of The Original
AC GM Delco AC-Delco. The smart parts.
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THIS WEEK'S WINNER
LUCELLE LALONDE
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LAST WEEK - ENTER NOW
for your chance to win

Your 2 night package includes 2 nights accommodation at the Best Western Parkway Inn, dinner for two the first night at Freddy's Restaurant ($40 value); dinner for two the second night at Best Western Brownies ($50 value); breakfast for two at Brownie's; free squash and other complimentary items. (value approx. $400) SEE CONTEST RULES and ENTER!!!

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FRIDAY NIGHT
SEAFOOD BUFFET
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PRIME RIB BUFFET
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SUBWOOFERS FOR ADDED "BASS"
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PARAMETRIC BASS CONTROL
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BRANCH 297
Annual Labour Day
Family Bar-B-Q
MONDAY, SEPT. 6th, 1993
Featuring Our Sumptuous Steak and or Perch Plate with Trimmings
$8.00 per person
Meals from 3 p. m. 'til 7 p.m. Everyone welcome.
Music from 3 p.m. 'til 12 p.m
LAURIE - 3 p.m. - 6 p.m.
BRIGADOONS - 6 p.m. - 9 p.m.
TOUCH OF NASHVILLE - 9 p.m. - Midnight
ALL PROCEEDS TO LEGION CHARITIES
YOUTH DART LEAGUE
Registration
Open to all Youths ages 10 to 18
Starting Sept. 11th, 1993 at 9:00 a.m.
ATTENTION ALL EX-SERVICE WOMEN!
In Cornwall & District
Please contact Marge Pickup at 932-2408
Re: Legion Week Ex-Service Women Luncheon
MEMBERSHIP DUES!
(ORDINARY & ASSOCIATE MEMBERS ONLY)
1994 Membership dues are payable beginning Sept. 1/93.
NEW Pre-Payment accepted for any yearly period up to 5 years.
SUPPORT YOUR BRANCH - BE AN EARLY BIRD!!
Membership Chairman -- Gerry Szemborm

Retiring



Kathleen Leroux opened Kitchen Affairs nine years ago downtown, and she had relocated to the Eastcou Mall three years ago. To retire at age 55 has been her longtime goal.

By the end of August she planned to be on a trip to Europe. Travelling was one of her longtime drean and she will join her husband on his business trips to see the world.

Her customers will miss her and her expertise. She worked for the Kidney Foundation and was involve in many other community affairs which she plans to continue with during her retirement.

(photo by John Schaeffe

Play It Smart
MOI j'ai toute ma tête!
Health and Welfare Canada
Santé et Bien-être social Canada
Canada

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9:30 am - 9:00 pm
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Operated By The St. Regis Mohawk Tribe
MIDNIGHT MADNESS BINGO
- FRIDAY NIGHTS -
- SATURDAYS starting September 18
CARDS GO ON SALE 10:30 pm
GAMES START AT 11:30 PM
COUPON
This coupon is good for
1 FREE
GREEN JACKPOT SPECIAL
Limit 1 per person per visit.
Expiry date September 30/93
TWO SESSIONS DAILY
12:30 pm and 7:00 pm
Door Open 1-1/2 Hours Early
$4, $8, $12 & $18 packages
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WEDNESDAYS 6:30 p.m. to 9:30 p.m.
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Application Forms may be obtained at the Cornwall Armory
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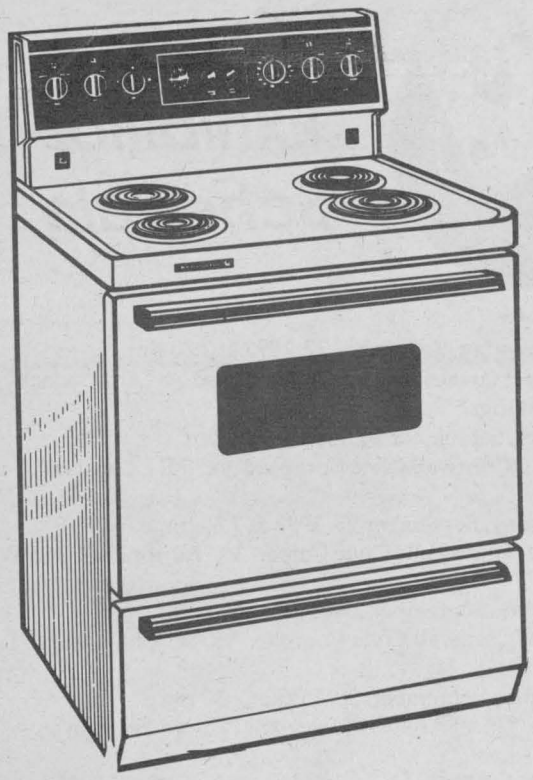

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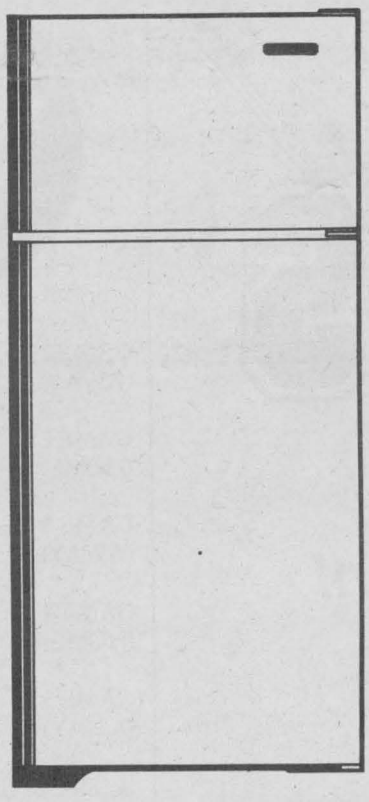

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3 models to choose from

$1599.99 to $1999.99

2 night tables — mirror — headboard
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6 PIECE MELAMINE BEDROOM SET

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2 night tables — mirror
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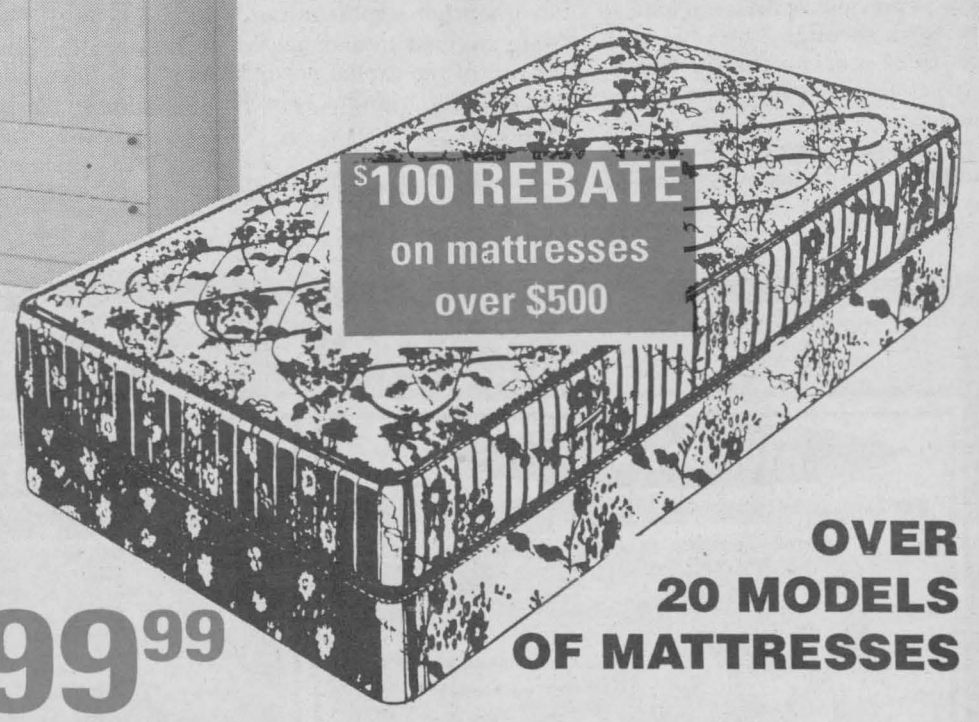
triple dresser

$399.99

mattresses not included



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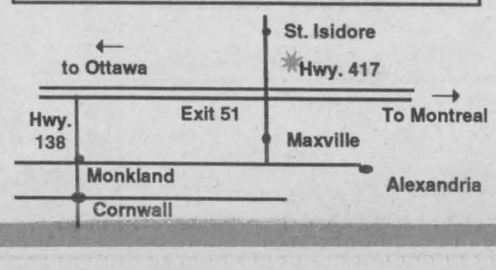
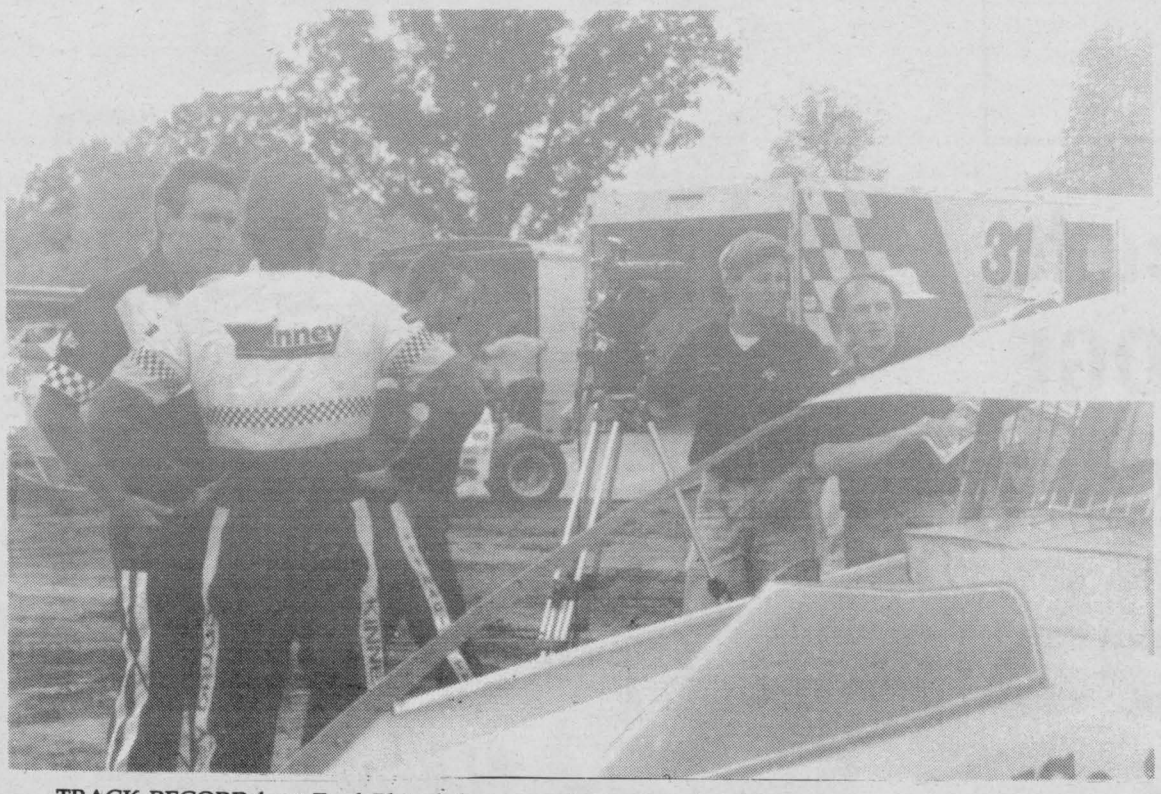


Some items may be subject to a delivery charge.
Some items may not be exactly as illustrated or limited quantities.
We reserve the right to limit quantities. See dealer for details.

SEAWAY SPORTS

TRACK RECORD Goes Green!



TRACK RECORD host Fred Pletsch has a pre-interview chat with racer Tim Fuller. At right, Associate Producer Kelly Heard and Producer Sean Ropchan discuss camera angles.

It's 3:00 am Monday and Sean Ropchan is just finishing up work. The workday began at 2:00 pm Sunday and in 4 hours it will begin again. That's the schedule for the producer of TRACK RECORD, the highly successful DIRT racing highlights program airing Sunday mornings on CJOH-TV Ottawa.

"It will probably get worse before it gets better," says Ropchan as he prepares for the one hour season-finale on September 19 at 10:00 am. "The last show is a season's highlights program, so I've got 14 previous episodes of footage to work through," he says with more of a smile than a frown. Ropchan has a lot to be happy about.

In early April, after deciding to break out on his own following a 3 year working relationship with Rogers Community 11, he wasn't sure he'd be at any speedway in more than a spectator capacity. Now he spends three nights a week travelling between Cornwall, Brockville and Edelweiss speedways, shooting footage for TRACK RECORD.

"It was touch and go until early June," Ropchan says, referring to the limited time he had to find capital for the project. "Thankfully the production team stuck with me for a fourth season despite other opportunities, and Craig stepped in and helped get the rest of the capital needed," he adds. Craig being Craig Hall-Michaels of Virgo Communications.

"My season for Down Memory Lane and Q&A: Questions and Answers (programs produced by Virgo) were coming to an end and I was looking for a project for the summer," says Hall-Michaels, "Sean was in a crunch, so I made a proposal and we came to an agreement."

The agreement has Virgo Communications handling marketing and promotion for TRACK RECORD, while Chandos Television produces the finished product. "It's a great partnership," says Ropchan. "I'm more comfortable with the technical end of things. Craig is the public person."

The working relationship between the two entrepreneurs has spawned some terrific results. "I'd love to tell you all about the projects we have in the works, but most are still in the negotiation stages," says Hall-Michaels. "I can tell you that the positive feedback from TRACK RECORD, from viewers, sponsors and CJOH, has garnered us attention from all over the province."

"There are now so many channels competing for viewership that the ad dollar is being spread real thin," says Ropchan. "This is forcing TV stations, like most businesses, to cutback, making it even more difficult for them to produce their own programming cost-efficiently. This is where smaller production companies like Virgo and Chandos can step in, providing quality programming at a reasonable cost because of lower overhead."

"It's nothing revolutionary, but it's never been applied to television before," says Hall-Michaels. "CJOH has been very good to us, is pleased with the quality of the show and is eager to see what else we have in development."

"A quality production requires more than one mind and each member of the production team makes a valuable contribution to the show," says Ropchan. The TRACK RECORD team consists of Ropchan, Hall-Michaels, Associate Producer Kelly Heard, and co-hosts Fred Pletsch and Brian Mulligan. "Kelly and Fred have given up their vacation time this summer to do the show, while Brian has added show duties to the list of work that he already does as Promotions Manager for Cornwall Speedway and announcer at all three tracks," he adds.

As for the future of TRACK RECORD, Hall-Michaels says, "We have TRACK RECORD racewear available and it's selling well, along with video highlight tapes. Next year we plan to add two more tracks to the show and broadcast on CFCF Montreal as well."

Ropchan adds, "I try not to think too much about next year, or the future, beyond the much needed week I'll be spending at the cottage come September 20!"

TRACK RECORD can be seen Sunday, September 5 at 10 am, September 12 at 8:30 am and the one hour season finale September 19 at 10 am on CJOH-TV Ottawa.

ACES Exhibition Schedule

GAME 1 (AWAY)	Wednesday, September 22, 1993 at 7:30 pm at the "Hawkesbury Sports Complex" vs "Adirondack Red Wings"
GAME 2 (HOME)	Friday, September 24, 1993 at 7:30 pm at the "Cornwall Civic Complex" vs "P.E.I. Senators"
GAME 3 (AWAY)	Saturday, September 25, 1993 at 7:30 pm at the "Glens Falls Civic Center" vs "Adirondack Red Wings"
GAME 4 (HOME)	Monday, September 27, 1993 at 7:30 pm at the "Cornwall Civic Complex" vs "St. John's Maple Leafs"
GAME 5 (AWAY)	Tuesday, September, 28, 1993 at 7:30 pm at the "Cheel Arena" in Potsdam N.Y. vs "St. John's Maple Leafs"
ACES CUP TOURNAMENT	
(HOME)	Saturday, October 2, 1993 and Sunday, October 3, 1993 at the "Cornwall Civic Complex"
GAME 1	Saturday, October 2, 1993 at 4:00 pm "Adirondack Red Wings" vs "Rochester Americans"
GAME 2	Saturday, October 2, 1993 at 7:30 pm "Cornwall ACES" vs "Hamilton Canucks"
CONSOLATION	Sunday, October 3, 1993 at 4:00 pm
ACES CUP FINAL	Sunday, October 3, 1993 at 7:30 pm.

Prices for the exhibition games will be $3.50 (tax included) for season ticket holders, while the walk up prices will be $5.75 (tax included).

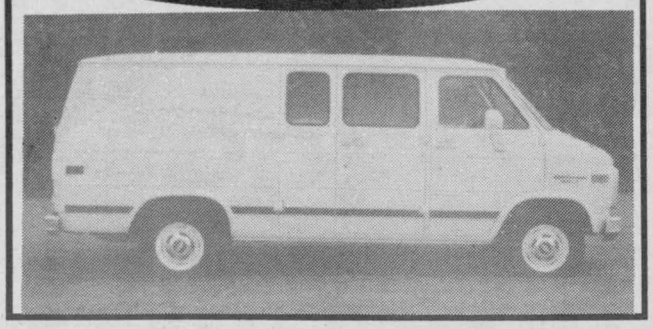
SPECIALS OF THE WEEK!

108,000 km.



1990 ISUZU SPACECAB
Silver, 4 Cyl., 5 Speed Trans.,
Complete with AM/FM Cass., Tool Crib

21,000 km.



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Mon. to Thurs 9 - 9
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Saturday 9 - 3

SERVICE/PARTS HOURS
Mon. to Fri. 7:30 to 5:30
SATURDAY 8 - 12

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JR. "A" HOCKEY CLUB

Pre-Season Action Heats Up

by Ken McLaughlin
Colts Director of Public Relations

After a week of training camp and then an upcoming week of practices, your Colts are ready to host our #1 rivals, the Hawkesbury Hawks, this coming Sunday, September 12 at 7:30 pm, in what should be an exciting pre-season challenge. The game will be held at the Bob Turner Memorial Center on Fourth Street. It should be a good game as your Colts players prepare for the upcoming season.

Thursday September 16, sees the Brockville Braves visit the Bob Turner for our second pre-season home game at 7:30 pm. Admission for both homes games is only $2.00 for Adults/Seniors/Students, $1.00 for children 12 & under. Come out and see the "Future of Junior "A" Hockey" take shape.

Your Colts continue their busy schedule of public appearances this week with the Maxville Home Show on Friday and Saturday, September 10, 11.

We'll be offering our complete line of souvenir merchandise, which includes everything from warm sweatshirts to great looking boxer shorts. Cornwall's favourite mascot, Slapshot, will be on hand both days to meet his many fans. As an added bonus, two Colts players will appear on Saturday afternoon, for pictures and autographs. Please plan to attend this event which will be held at the Maxville Sports Complex.

Thanks to all who attended the Blue and White Game last Thursday at the Civic Complex. The exciting atmosphere of that game was greatly magnified in the close confines of the Water Street Arena. It's been a great start to the season, and it only gets better! Follow your Colts, catch the fever!!

Kingsmen minor Soccer assoc.

Week of August 23 to 26

Atom Minor (Finals)
Referee:Kwesi Maloney

Cowboys 1 vs Rams 3
Cowboys scorer:
Bradley Perras 1
Rams scorers:
Jason Lamoureux 2
Alex Gray 1

Atom Major (Finals)
referee: Alain Duclos

Canucks 1 vs Leafs 2
Canucks scorer:
Chris Contant 1
Leafs scorers:
Dino Goltsios 1
Cale Mulligan 1

Mosquito (Finals)
referee: Lisa Frappier
linesman: Ben Cameron
Melissa Smyth

Flyers 3 vs Devils 1
Flyers scorers:
Jeremy Leroux 1
Guy Seguin 1
Randy Berry 1
Devils scorer:
Brent Hickey 1

Girls (Play-offs)
referee: Jason Riley

Expos 2 vs Blue Jays 0
Expos scorer:
Marie-France Rioux 2

Dodgers 3 vs Expos 1
Dodgers scorers:
Christine Seguin 1
Helen Kennedy 1
Expos scorer:
Marie-France Rioux 1

Marlins 1 vs Mets 0
Marlins scorer:
Sarah Mano 1

Pee-Wee (Finals)
referee: Alain Duclos
linesman: Jason Crowe
Jody Kamel

Intrepid 2 vs Drillers 1
Intrepid scorers:
Jason Morgantee 1
Dylan Hazlett 1
Drillers scorers:
Ryan Greg 1

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COMMUNITY POWER SKATING SCHOOL
GET IN SHAPE BEFORE TRYOUTS
WHERE: Char-Lan Arena
(Sept.13th to 16th)
Chesterville Arena
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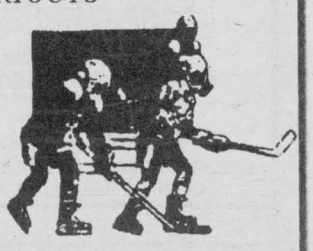
Boys & Girls - All Ages
4 to 6 Yrs. Old 7 - 9 Yrs. 10 Yrs. & Up
5:30 to 6:30 6:30 - 7:30 7:30 - 8:30
For More Info: Call Gilles Crepeau 938-1560



Cornwall Men's Flag Football League

STANDINGS

	GP	W	L	T	PTS
Elco Electric	12	9	2	1	19
Huron Hockey School	12	8	3	1	17
Danaher Construction	12	7	4	1	15
Upper Canada Mortgage	12	6	6	-	12
Esso	12	2	10	-	4
O'Neill Printing	12	1	10	1	3

Top 10 Scorers

		PTS
1. Guy Lamarche	Huron	76
2. Gerry Merkley	Elco	76
3. Ian Yates	Elco	66
4. Wayne Joseph	U.C.M.	62
5. Steve McNaughton	Elco	54
6. Dave Watson	Elco	46
7. Wayne Pike	U.C.M.	46
8. Don Pilon	U.C.M.	42
9. Shawn Filion	Esso	37
10. Gary Dexter	Huron	34

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SAVE UP TO 50%
39" MATT $ 89
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HURON
Fall Hockey Clinic
Maxville & District Sports Complex
Saturday September 18 & 25, 1993
Ages 5-8 2:30 - 4:15 pm
Ages 9-14 4:15 - 6:00 pm
Goalies (All Ages) 6:00 - 7:00 pm
NOTE: Goalies will be used during players clinics.
INSTRUCTORS INCLUDE:
Phil Brown, Jeff Carter, Steve Titus,
Paul Fixter & Brent Loney
For more Info. or to Register call:
Maxville Arena - Steve Titus 527-5659 or
Huron's Main Office 933-2582

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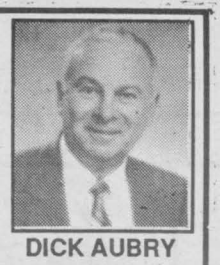

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15 to 19	$50.00	$55.00	$60.00
20 and over	$70.00	$75.00	$80.00

PHONE NO. 936-1952
CLASSES STARTING SEPT. 7, 1993

MARTIAL ART	AGE GROUP	— CLASSES — MON. & WED.	SAT.
JUDO	6 to 10	6 to 7 p.m.	9 to 10 a.m.
	11 to 15	7 to 8 p.m.	10 to 11 a.m.
	16 and over	8 to 9:30 p.m.	11 to 12 Noon
NINJUTSU	6 to 15	THURS. 6 to 7 p.m.	SAT. 1 to 2 p.m.
	16 and over	7 to 9 p.m.	2 to 3:30 p.m.
KARATE	6 to 14	TUES. 4:30 to 5:30 p.m.	FRI. 6 to 7 p.m.
KARATE & AIKI-JUTSU	15 and over	TUES. 5:30 to 6:30 p.m.	FRI. 7 to 9 p.m.

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Cornwall Chamber of Commerce
EST 1890
COMMITTED TO PROGRESS

MEMBERSHIP:
All activities related to retention, recruitment, fee recommendations, delinquency, etc ...
Gerry Owen, Chairperson
Mike Sullivan
Julia Simpson

ECONOMIC DEVELOPMENT:
All activities related to the retention of existing businesses, attraction of new businesses, tourism and support of city and counties initiatives related to economic growth in our area.
Roy Perkins, Chairperson
David Dick
Mike Sullivan

GOVERNMENT AFFAIRS:
All activities related to federal, provincial, municipal initiatives and civic affairs or positions of concern to our members.
Denis Carr, Chairperson
Brian Hunt
Bill Willis
Rick Eamon

SPECIAL EVENTS:
I.E. Home and Trade Show, Business Awards, Citizen of the Year, Santa Claus Parade, Annual Golf Tournament, etc/
Julia Simpson, Chairperson
Rick Shaver
Roy Perkins
Gerry Owen
Keith Clingen
Brian Hunt

EDUCATION:
All activities involving school boards and colleges, relevant to the education of the workforce, present and future, plus the education of our board and members on matters related to better business and Chamber of Commerce vision of the future.
Keith Clingen, Chairperson
Brian Hunt
Mike Sullivan
Rick Shaver

ENVIRONMENT:
All activities related to the pursuit of an environmental institute for our city, recycling, St. Lawrence River Clean up, Public Advisory Committee, etc.
Rick Eamon, Chairperson
Keith Clingen
Rick Shaver
David Dick

BUSINESS COUNCIL & BREAKFAST MEETINGS:
Denis Carr, Chairperson
David Dick
Brian Hunt
Rick Eamon
Bill Willis

If you require information about any of the above committees, please contact the committee chairperson through the Chamber office 933-4004

CORNWALL CHAMBER OF COMMERCE

Chamber Invites Trade Show Expert To Breakfast

The Cornwall Chamber of Commerce presents Barry Siskind at their Breakfast Meeting and Workshop scheduled for Wednesday, September 8th, 1993, at the Cornwall Civic Complex, McLeod Room, from 8 am to 12 noon.

Mr. Siskind has developed a customized, three hour workshop entitled "A Passion For Exhibiting". The workshop will lead participants through the do's and don'ts of good boothmanship, and spell success for the prepared.

During the workshop, the following topics will be covered: setting show objectives, booth design, developing rapport with visitors, the skills of approaching, qualifying and disengaging, the proper use of a lead card, effective follow up techniques and more.

The workshop leader is Barry Siskind, who is North America's leading trade and consumer show expert, ranked as one of Canada's top trainers and best selling author of The Successful Exhibitor's Handbook.

During the past 6 years, Barry Siskind has conducted this workshop for Canadian companies coast to coast. After just one morning with Barry, participants will have the confidence and skills to successfully exhibit at their next trade show. In this dynamic presentation, Barry will lead participants through the maze of activities that will spell success for the prepared.

Don't miss this excellent opportunity to hear Barry Siskind on Wednesday September 8th, 1993 at the next Cornwall Chamber of Commerce breakfast meeting.

The fees are as follows with breakfast included: members: $20.00 and non-members: $25.00. For breakfast only: members: $8.00 and non-members: $10.00.

PLEASE R.S.V.P. 933-4004

WHY BE A MEMBER OF THE CHAMBER?

- the Chamber of Commerce will lobby municipal, provincial or federal governments on behalf of Chamber members.
- the Chamber will include pertinent information about your business in the Chamber of Commerce Membership Directory and Buyer's Guide.
- the Chamber will provide valuable networking opportunities through seminars and breakfast/luncheon meetings with fellow Chamber members and business associates.
- the Chamber will provide the opportunity for you to contribute to a multitude of business-oriented committees within the community.
- the Chamber will offer substantial member discounts at such prestigious events as the Annual Home and Trade Show; last year's show sparked $5 million dollars in retail sales in the local economy.
- the Chamber mandate is to promote and sponsor programs to improve the economic and business affairs of our community. Your membership dollars enable us to do this.

933-4004

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CORNWALL MOTOR SALES (1989) LTD.
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CORNWALL ELECTRIC
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• Landscape Products & Accessories
423 TOLLGATE RD. W.
937-0335

UPCOMING EVENTS

17TH ANNUAL HOME & TRADE SHOW



HAVE YOU RESERVED YOUR BOOTH?
CALL 933-4004 TODAY!

The 17th Annual Fall Home and Trade Show will be held at the Cornwall Civic Complex September 17th - 19th, 1993.

The trade show hours are as follows:

September 17th, 1993:	4:00PM - 10:00PM
September 18th, 1993:	11:00AM - 10:00PM
September 19th, 1993:	11:00AM - 5:00PM

Booth space is selling fast with 91% already sold.

Booth sizes still available:

8 x 10 booth	10 x 10 booth
8 x 14 booth	10 x 11 booth
9 x 14 booth	10 x 12 booth

Call Janice Peters or Chris Charlebois to reserve your space today.

September 17, 18 & 19, 1993
at the Cornwall Civic Complex

CORNWALL CHAMBER OF COMMERCE / CHAMBRE DE COMMERCE DE CORNWALL
P.O. BOX / CASE POSTALE 338, CORNWALL, ONTARIO K6H 5T1 • (613) 933-4004

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931-1213

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Cornwall 936-1782

Haley's Handy Hints



Diamond rings, sapphire rings, emerald rings ... and water rings.

Wasn't that a great party last night? Seeing all those old friends again. But did you notice that many of them left something behind? Take a look on your wooden table tops ... see them? yes, there they are, those nasty water rings. But don't worry, I'm here to help you with a few clever solutions to the water ring problem. It's a good idea to first try an application of mayonnaise. Spread it liberally over the water ring and leave overnight. Wipe off with a soft dry cloth next day and that should do the trick! If it's a stubborn ring, you may need another application, or you can try this. Instead of mayonnaise, rub the stain gently with a little toothpaste on a dry, soft cloth. Wipe the toothpaste off and apply some petroleum jelly to the area. Wipe off after 2 or 3 hours ... and your furniture should be as good as new! And by the way if it happens to be a marble table top, they say that many stains can be removed by scrubbing with a paste of baking soda, water and a few drops of lemon juice ... rinse and dry.

Now what do you do when little Johnny decides to take the short cut home from school ... you know the one I mean ... right through the mud puddles. Well, here's how to handle the situation. Get little Johnny to bring you a raw potato from the kitchen, slice it in half and rub the mud stain with the potato halves ... soak the item in cool water for a while ... and then launder as usual.

And finally, here's a rather off the wall idea I heard about. In fact it's so off the wall, it's on the floor ... or on the carpet to be more specific! They say that shaving cream is a great emergency carpet stain remover! Isn't that wild! Now I'm sure this wouldn't apply to all stains, but it's worth a try, isn't it? You never know, it might turn a close shave into a clean shave!

To order Graham Haley's 120-page "Home Reference Book" send ... $9.95 cheque or money order (+$2.00 ea. tax & shipping) to:

Haley's Handy Hints
Box 114, Station Z
Toronto, Ont. M5N 2Z3
or call: 1-800-665-3692.

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SEAWAY NEWS
DOUG & MAGGIE'S CORNER

Doug & Maggie Fobert of St. Clair Paint & Wall Paper

Energy EnviroTIPS
Keep a bottle of drinking water in your fridge instead of running the tap until the water gets cold. Be sure to rinse it regularly
• • • • •
Remove roof racks when you're not using them. Additional air resistance leads to poorer fuel economy.
For Energy Saving Ideas At Home Or At Work
Cornwall's Energy Efficiency Team
933-0000
A Community Program in Co-operation with the Ontario Ministry of Environment & Energy

Do you have venetian or vertical blinds on your windows in your home? That's kind of a loaded question since blinds, and particularly venetian blinds, are far and away the most popular window covering in Canada. In fact, I'd wager that there aren't many homes that don't have venetians or verticals on at least one if not most, windows. That means that most homes in Canada have the same burning question:

How do you easily and safely clean blinds?

I have the answer to that question for all types of blinds, but first a little bit about the various types of blinds.

Venetian blinds are practical and inexpensive. They offer full privacy when closed and are good at reflecting heat in the summer. their efficiency at heat reflection is enhanced if the slats are closed in the reverse manner to normal closing. This places them at an efficient angle to reflect sun back out of the window, and its heat along with it.

Vertical blinds give a room a sleek contemporary look and are very popular for patio doors, but are used on all windows in a house. They offer a huge range of fabrics, colours, and are also available in P.V.C. Vertical blinds are very effective at controlling light. By rotating the vanes so they are at right angles to the sun, glaring direct light is blocked, but light still fills the room through the space between the vanes.

Pleated shades offer a very fashionable look and have a softer look than venetians and verticals. They are available in sheer, semi-sheer and opaque fabrics. They can be lined with a plastic liner that will make them totally room darkening. Great for bedrooms. Pleated shades are also available in a cellular design that is very energy efficient and also holds its pleat more crisply, with no visible cords and accompanying holes.

Roller shades are the best at darkening a room. An outside mounted roller shade that is a bit larger than the window opening, will block almost all light.

The appearance of all blinds is dramatically enhanced with the addition of a fabric topper. Toppers are available in many styles and an assortment of patterns and colours. To me, a window with a blind that doesn't have a topper, just doesn't look complete.

Back to question at the beginning. How do you clean blinds? With a new product from a company called Blind-Glo, it couldn't be easier. They make three different cleaners. One for venetians, one for fabric verticals and pleated shades and a cleaner for wood blinds and shutters. All come in handy spray bottles.

The procedure for using all three is essentially the same. First, it is not necessary to remove the blinds. Just close the blind, place a towel behind the blind, hold the bottle 3 to 4 inches away, and spray. Start at the top and work down.

The spray solution dissolves film and dirt build up. Aluminum, vinyl and wood blinds are then wiped with a clean soft cloth. No rinsing is required and it does not leave streaks.

Fabric vertical and pleated shades are blotted rather than wiped. After fabric blinds have dried they can be gently brushed with a soft brush, if matted, to restore texture.

Wood blind cleaner contains a polish and leaves wooden venetians and shutters with a soft lustre. It will not harm delicate finishes.

Vinyl roller shades can be cleaned by spraying venetian blind cleaner on them and then wiping them clean. A second application may be necessary if they are heavily soiled.

Check for signs of inefficient wood stove operation

(NC)—If you own a wood stove then you should periodically check to make sure your unit is operating safely and efficiently. Wood stoves that are not operating properly give plenty of warning signs. Here are a few to watch for:

If there are no flames in the fire, then something is wrong. When wood burns it should be flaming until only charcoal remains. If your firebox has firebricks they should be tan in colour, never black. The steel parts of the firebox should never be black and shiny, but a light to dark brown. When a new load of wood is put into the stove, it should ignite instantly. Bottom pieces should be flaming by the time the door is closed. When a fire is burning, go outside and check what's coming out of the chimney. The exhaust should be clear or white. A plume of blue or grey smoke indicates smouldering and properly low system operating temperatures.

You should monitor the wood stove, flue pipes and chimney for ash, soot and creosote build-up. If you find it accumulating, make sure its properly cleaned to prevent blockages. Check the internal passages of the wood stove to make sure that components, such as insulation, have not shifted from their intended spot. Using a vacuum to remove ashes, clean catalytic combustors regularly. And finally, check the door, glass and clean out gaskets to be sure they are sealing properly. This goal is not to keep the unit as airtight as possible, but to ensure that combustion air enters only where is suppose to enter.

Remember, before you buy a wood stove, check with your insurance agent to find out whether your policy covers the addition of a wood stove. And just in case of an accident, make sure you install a smoke detector on the ceiling near the exit from the wood stove room, and have a fire extinguisher handy.

Get your pool ready for winter.


Close your pool the right way and avoid nasty surprises next spring. See your BioGuard® dealer for expert advice.
BioGuard Relax. Bring your pool to BioGuard.
ROY'S POOLS
410 Seventh St. W.
Cornwall 933-0411


Your kitchen's the perfect place to go on an energy-reducing diet!!
Heat small pots on small burners. Any heat not directly beneath the pot is wasted energy.
Be an ENERGY SAVER!!
CORNWALL ELECTRIC
1001 Sydney St.
932-0123

CSA SETTING STANDARDS

SEAWAY BARGAIN MART

DEADLINE
Thursday 4 pm
933-0015
NOTE: Late ads (if taken) will be placed at the end of the classified section)

CLASSIFIED ADVERTISING RATES
PHONE: 933-0015
Classified Advertising (G.S.T. included)
CASH RATES
- $7.00/ wk 24 words or less, (21¢ each additional word).
- $12.00/ 2 wks. 24 words or less, (19¢ each additional word).

DEADLINE: - Thursday 4 pm before publication. The advertiser agrees that the publisher shall not be liable for damages arising out of errors in advertisements beyond the amount paid for the space actually occupied by that portion of the advertisement in which the error occured, whether such error is due to the negligence of its servants or otherwise and there shall be no liability for non-insertion of advertisement beyond the amount paid for such advertisment.

NOTE TO CLASSIFIED ADVERTISERS
Customers are allowed one copy change prior to ad publication. Copy changes, after the ad has been published, are treated as a "new ad" and will be paid for accordingly. On "sold" items, no credits are issued.

COMPANIONS' CORNER

To Place Your Ad: write your ad of 25 words or less and enclose $24.00 plus your name, phone and proper mailing address (postal code) (this is only for our records). This will be for 2 insertions. Over 25 word, 19¢ per additional word. Mail to Companions' Corner, Seaway News, 329 Second St. West, Cornwall, Ontario K6J 1G8. Mail pick up, no charge. Mailed replies: $5.00

For Readers: to respond to an ad, there is "no charge", just send your letter to the appropriate CC number, c/o Seaway News, 329 Second St. West, Cornwall, Ontario K6J 1G8.

48 YR. OLD gentleman likes quiet but playful lifestyle. Seeks secure woman, 45 - 55 yrs. for companion and possible long term relationship. CC 1472.

ATTRACTIVE 37 year old working mom seeking male w/various interests (32-40). Photo & phone # appreciated. CC 1476.

COUPLE, 30'S, wish to meet couples, males & females, for friendship/intimate encounters. Clean & discrete. Method of contact & photo if possible. First time. CC 1478.

GENT: MID 60's active, non-smoker, enjoys golfing, curling, dining, dancing, social activities, interested in meeting a compatible lady. CC 1479.

IF YOU ARE LONELY & need a friend, I'm the person you should write to. I'm lonely & need a friend myself. I'm 45 yrs. old, honest, sincere, do not drink or smoke. Please write with photo, if possible. Males only. Hope to hear from you soon. CC 1473.

MALE, 36 yrs., 5'5", 150 lbs., considered attractive. Easy to get along with, good listener & talker who enjoys movies, romantic dinners, shopping. Seeking a slim, attractive, woman (30-40) with similar interests. One who is honest, likes to be hugged & pampered & interested in a long term/romantic relationship. If you are that special woman, write me with particulars. Photo & phone number appreciated. CC 1475.

RETIRED MALE, early 60's, 5'6", 165 lbs., non-smoker. I enjoy travelling, boating, dining, dancing, c/w music or just spending quiet evenings. Would like to meet a lady (45-60) for lasting friendship & possible romantic relationship. Phone number appreciated. CC1474.

SINCERE MALE, 40's, single, secure, successful, slim, handsome professional who enjoys travel, outdoors, entertainment & intimacy seeks attractive lady, 30's or 40's, with similar description. CC 1477.

CC 1467 - Please arrange to pick up your mail.

1 NOVENAS

PRAYER TO THE HOLY SPIRIT. You who made me see everything and shows me the way to reach my ideals. You who give me the divine gift to forgive and forget all that is done to me and you who are in all the instinct of my life with me. I want to thank you for everything and confirm once more that I never want to be separated from you no matter how great the material desired may be. I want to be with you and my loved ones in your perpetual glory. A person may pray this prayer three consecutive days without asking for their wish. After the third day, their wish will be granted no matter how difficult it may be. Promise to publish this dialogue as soon as your favour has been granted. Thank You. M.L.

THANK YOU to the Sacred Heart of Jesus for favours received. A.L.

2 APTS/ CONDOS FOR RENT

1 BDRM. APT., 1/2 basement, util. paid. Fridge & stove, partly furnished. Close to McConnell & 11th E. $400/mos. Avail. now. 933-0167.

1 BDRM. APT. avail. Oct. 1. $450/mos. incl. heat & lights. Close to college. 938-1684 or 937-3705 leave msg.

1019 FIRST ST. E. 2 bdrm. clean, upstairs apt. w/hookups, storage, parking, verandah. $450+util. Avail. immed. Leave msg. 936-1048.

2 BDRM. APT. east end. Fridge & stove incl. $350/mos. + utilities. No parking. No pets. Call between 9 am - 9 pm at 525-3340.

2 BDRM. UPSTAIRS APT. for rent, 1st St. East & McConnell area. Washer/dryer hook ups, tenant pays own utilities. 932-4320.

SUMMER SALE
CLEARANCE
PRICES
on all stock
washers, dryers, fridges, stoves
new bed frames
living room sets
GERARDS USED FURNITURE & APPLIANCES
Mon. - Fri. 9-6
Saturday 9-5
427 4th St. W. Cornwall
936-9300
SUMMER SALE

3 BDRM. UPSTAIRS APT. w/elect. heat. Pay own util. Avail. Nov. 1/93 $475/mos. No pets. Phone 932-1610.

AVAIL. IMMED. 1-bdrm. upstairs apt. at 900B 1st St., E. Fridge, stove, parking incl. $325/mos. + util. After 6 pm 931-3374 or 931-2594 for app't.

October 1st
2 bdrm. apt. on Munroe Street. First & last months rent required on one year lease. References. $465.00 monthly plus electricity.
Joe Gunn, Realtor, M. Jean Cameron Real Estate
938-3860

AVAIL. IMMEDIATELY. 2 bdrm. apt. in triplex bldg., 634 Bedford St. Parking. $495 per mo. Utilities incl. Fridge & stove avail. (extra). Call between 9 am and 5 pm 938-0735. After 6:30 pm call 538-2539.

LARGE, QUIET, good view. One & two bdrm. apt. at 236 Marlborough N. across from Corn. Gen. Hosp. at $350 & $400 monthly for October 1st. 936-1435 or 514-665-2901.

AVAIL. OCT. 1. 2 bdrm. upstairs apt. on Leona St. $525/mos. heat incl. Call after 5 pm 932-4193.

BRIGHT, MODERN, CLEAN. 1 & 2 bdrm. apts. in small building; convenient, quiet, pollution free location. Coin-operated laundry, locker space & parking. Very reasonable rents. 931-2633.

CENTRAL 2 BDRM. avail. now. $375/mos. plus util. References required. No parking. 528-4240.

CLEAN, LARGE 2 BDRM. avail. Sept. 1 at 35-13th St. East. Fridge, stove, util. incl. $657/mos. For viewing 932-6201.

FURNISHED BACH.-1 BDRM. 2-2 bdrms., unfurnished. For more info. 932-6386.

FURNISHED BACH. avail. Oct. 1st. All util. paid incl. cable. Parking. Private entrance. 936-2508.

INGLESIDE upstairs 2 bdrm. apt. facing Long Sault Parkway. For more info. 537-2057.

NEW APT. LOWER LEVEL. 2 bdrm., fridge & stove, washer & dryer supplied. utilities incl. $550/mos. 1 or 2 adults preferred. Call after 10 am 931-1856.

SENIORS 10% DISCOUNT. Bachelor apt., fridge, stove, heat, lights, air cond., incl. Laundry facilities avail. Also 1 bdrm. avail. Nov. 1. Security building, central location. Ph. 938-2576 between 9 - 5 p.m., Mon. - Fri.

5 ARTICLES FOR SALE

1974 CHEV. CAPRICE convertible. Fully loaded & in good condit. Asking $5000 or B.O. Upright piano, Bush Gertz-Chicago, in good condit. Asking $600 or B.O. 932-9733.

1977 DODGE 4X4, 318 cu.in. New tires, rad, exhaust, $1500. Myers plow package, $800. 13 ft. fibreglass bass boat w/Johnson 9.9 hp, tank, oars, etc. $1400. After 6 pm 534-8155.

Published weekly and distributed by Seaway Shopping News Ltd., 329-2nd St. W., Cornwall K6J 1G8. The Publisher will not be responsible for any errors in any advertisement after one insertion.

Advertising is accepted on the condition that in the event of a typographical error, that portion of the advertising space occupied by the erroneous item together with reasonable allowance of signature will not be charged for but the balance of the advertisement will be paid for at the applicable rate.

In the event of a typographical error advertising or services at the wrong price(s), goods or services need not be sold. Advertising is merely an offer to sell. The offer may be withdrawn at any time.

There shall be no liability for non-insertion of an advertisement beyond the amount paid for such advertisement.

The Publisher reserves the right to edit, revise, classify or reject an advertisement.

The views of contributing writers are not necessarily the viewpoints of this newspaper or its publishers.

Letters to the editor are welcomed. They may be reprinted with changes in spelling or grammatical construction. All letters must be complete with signature, address and phone number. If not, they will not be printed.

SEAWAY NEWS
Serving Cornwall and Area
Locally Owned

You were spotted shopping at LOEB CLUB PLUS™ Seaway. You're a winner!

WIN
A LOEB Pizza Large, Deluxe 14" Regular Crust



YOU'RE A WINNER

Check this week's photo. If you are in one of these photos, clip out this ad and bring it to the Ready Wall at LOEB CLUB PLUS™ at 1400 Vincent Massey Drive. You will receive a LOEB Pizza, Large, Deluxe, 14" Regular Crust compliments of LOEB CLUB PLUS™ and Seaway News.
Open Mon. - Sat.
8 a.m. - 10 p.m.

CLUB plus™ LOEB Seaway

2 DR. FRIDGE & 1 dr. fridge, $90 & $65. 21" colour TV, $150. One HD stove, $100. Ph: 932-4376.

2 PC. BAR w/stereo & fireplace, $250. Loveseat, chair & ottoman, 1 yr. old, $650. Red velour bedspread & swag lamp, $40. Blue & white ceramic light fixture, $30. Table for 2 (beige) w/2 folding red chairs, $65. 933-9008.

30" S.S. SINK, double. Few picture frames, 2 dresses (13-14) worn once. 932-8602.

30' TV TOWER w/antenna, rotor & boosters. Asking $400. Ph: 938-8831.

8000 BTU ELECTRO-HOME AIR COND. Waveless water bed, mattress & box spring type, apt. size stove, baby articles. 1/6 hp piston-pump & 2 jet pumps, 1/2 hp & 1/3 hp. Call 931-3399.

AIR CONDITIONER, Hot Point 8000 BTU. Good cond. Six to seven years old. $175 firm. Ph: 932-6010.

APPLIANCE BLOW OUT! Super clean. Written warranty. Every day low prices. 2 dr. fridges, $195 up. Large stoves, $145 up. Large washers, $145 up. Large dryers, $95 up. Colour TV's, $95 up. Also couches, beds, tables & other furniture. Akar's Used Appliance, TV-Furniture. 12-6th St. East. 938-1355.

BEES WAX CANDLES, ceramics, gold, jewellery, crafts & much more at Bonville Flea Market, every Sunday from 10 am to 5 pm. Booths available. 937-FLEA.

BLUE RUG 8'6"x10'6". Asking $125. Phone 938-6403.

BROWNING AUTO. 5 LIGHT 12, 2-3/4" mint. cond., $450 firm. Winchester Ranger semi-auto., 12 gauge 2-3/4". Good cond. $250 neg. F.A.C. required. After 5 pm call 931-2747.

COMPUTERS IBM COMPATIBLES. Bought, sold, rented. Complete systems: XT/$500, 286/$775, 386/$814, 486/$976. Programs, $2.50/disk. Blank disks, 45¢ each. Deal with the owner. Dealers welcome. By appointment please. Crazy Horse, 1247-2nd St. West. 932-6343.

CRAB APPLES, Red Dolga, 4 Lt./$3.00. Propane hot water tank, 40 gal., $50. Propane stove, 30" deluxe, A-1, $150. A/C, 10,000 BTU, $125. Dble. S.S. sinks, all hardware, $25. Canoe, "Sportspal" w/paddles, $150. Dutch windmill lawn ornament, 5' high, $200. Planter barrels, 4 levels of plants, $50. Phone 931-3015.

ELECT./ADJUSTABLE single bed w/massage. Paid $1600, asking $900. 1 yr. old. Old piano, as is, B.O. Antique sofa & chair, reclining chair, apt. size dryer (115 v.), bath sliding glass doors, shelving units, vibrating recline chair, padded rockers, 36" white aluminum door. Evenings 938-2744.

ELECTRIC ORGAN with symphonic chorus, $1950. Sectional sofa, beige, excellent cond. $549. Three pc. bdrm. set, $90. Single drawer, legal file cabinet. Size 9 wedding dress, $90. Ph: 347-1754.

FIREPLACE INSERT, 3 yrs. old, from Sears, asking $250. Commodore 64 computer with disk drive, 2 disks, joystick, manuals. Asking $60. After 4 pm 938-1643.

FISHER "GRAMPA BEAR" airtight woodstove w/15' Selkirk S.S. chimney. $1200 or B.O. Call before 10:30 am & after 9 pm. 932-4221.

FREE PICK UP of unwanted fridges, stoves, washers, dryers, freezers, colour TV's or furniture for recycling (depending on model & location). 932-8023.

FREE PICK UP of unwanted lawn mowers, snow blowers, skidoos, chain saws or any small engine (running or not) for parts & recycling. 534-2508.

FRIDGE, STOVE, dishwasher, dryer, washer, bedroom sets, antique living room set, bunk beds, freezer, single beds. 987-2198, 764-5577, 443-5554.

UPRIGHT PIANO, Webber. Ex. cond. $950. 534-2460.

G.E. FURNACE blower motor. AC 1725 RPM hp 1/3-1/15. Dual speed. Like new. Bargain at $60. Ph: 933-4417.

HIDE-A-BED foam mattress 54" wide, med. brown. 1982 Pontiac Phoenix, 128,000 km. 1979 Ford van, club wagon, 130,000 km. Patrick St., Glendale Subdivision. Ph: 931-2158.

HOTPOINT FRIDGE, white, 2 dr., $295. Grey sectional, $325. Brown floral sofa bed, $250. G.E. dryer, heavy duty, white, $95. Metal frame bed, $55. 932-7306.

KOHLER HEATED indoor/outdoor spa. Suitable for 2-4 persons. Dessert marble acrylic w/redwood surround. Value $5000, asking $1700 firm. 932-5107.

MOVING BOXES & moving supplies for sale. St. John's Transfer, 725 Boundary Road. 933-1492.

MOVING. MUST SELL. 3 families. On-going for month of Sept. Numerous articles. great variety. Can be seen at 204 Prince Albert St.

MOVING SALE! Humidifier, daybed/sofa & chair. Upright freezer. Vertical blinds, fabric, 9-1/2'x6' long. Phone after 5 pm 933-4581.

PLATFORM ROCKER, mint cond., $100. Ph: 932-7281. Also new TV stand, $50.

PORTABLE GENERAL ELECTRIC DISHWASHER for sale. 7 years old. In very good condition with many cycles and features. (Not built-in model). Asking $250. For more information call 932-4771.

PRESSURE MYERS JET PUMP, antique stair railing with 30 rungs, 8 step wooden stairs, 6 bar stools, as is. Four burner white elect. stove. Ph: 938-2346.

"RAILROAD TIES" ideal for flower beds, garden plots, driveways, posts, etc. 8' lengths, $3 each. Switch ties also available. 2 miles north of Harrison's Corners on Avonmore Rd. 346-5574.

SLIPPERS FOR SALE. Women & men/ $4.00. Children & babies/ $3.00. 836 York St., Cornwall anytime or phone 932-8225.

SOFA BED, dark blue, asking $350. 933-0043.

SOFA w/chair. Light blue. Asking $400. After 6 pm 938-0475.

VILLAGE HOBBY & TROPHY SHOP has quartz clock movements, pendulums, for the do-it-yourselfer. 335 Montreal Rd. 936-0176.

6 ARTICLES WANTED

MOTORCYCLE WANTED. 1983 & up. 250-550 cc's. Must be in good condit. & will pay up to $600, depending on condit. Leave msg. 938-9136.

TOP DOLLAR paid for your fridges & stove depending on make, model & condition. 936-9330.

WANTED TO BUY: old clocks & watches. 933-0493.

7-AUCTIONS

AUCTION SALE
Bob & Betty Wallis
3 Mi. E. of Martintown onKingsRd
N. 1½ Mi. on Chapel Rd. at McQuaigs Crns.
SAT., SEPT. 11th - 11:00 a.m.
Household; Dining Table, Hutch & 6 Chairs; Sony Trinitron 28" TV; Glass Door Wall Unit; Matching Sofa & Recliner; Solid Oak Desk; Wall Unit; 3 pc. Bdrm. Set; Kenmore Frost Free Fridge; Microwave; Freezer; Wooden Kitchen Table & 4 Chairs; 3 Zapf Dolls; Stereo Equipment; D.J. Mixer; Speakers; Exercise Rower; Golf Clubs; Other Misc. Articles.
Tools: Husqvarna Chain Saw; McCullough Chain Saw; Gas Weed Eater 1700; Circular Saw; 15" Scroll Saw; Electric Grinder; 28" Extension Ladder; Jet Pump; 15 Sheets of Drywall; Plywood; Railway Ties; Other Misc. Articles.
TERMS - CASH OR ACCEPTABLE CHEQUE
CANTEEN
FLORA GRANT DUMOUCHEL AUCTION SERVICE INGLESIDE, ONT.
1-537-2925

TWILIGHT AUCTION SALE
Mrs. Florence Rouleau
1073 Roy St., Cornwall
(Opposite Leduc's Shopping Ctr.)
FRI., SEPT. 10th - 6:00 p.m.
Oval Table & 4 Chairs; China Cabinet; 3 pc. Bedroom set; Desk; Coloured T.V.; Fridge & Stove - 4 Yrs. Old; Washer; Dryer; Dehumidifier; Chrome Table & Chairs; Blankets & Bedding; Dishes Including Place Setting For 8; Misc. Tables; Treadle Sewing Machine; Gas Lawnmower; Electric Lawnmower; Extension Ladder; Step Ladder; Tools; Exerciser; 60' Garden Hose; Wringer Washer; Mangle; Other Misc. Articles.
TERMS - CASH OR ACCEPTABLE CHEQUE
CANTEEN
FLORA GRANT DUMOUCHEL AUCTION SERVICE INGLESIDE, ONT.
1-537-2925

AUCTION SALE
Complete household; misc. items; garage items; Chaleureux air tight stove with fan; MTD - 5 hp garden tiller; 1950 Ford tractor wil pulley - cab - front loader; more misc. articles.
Terms: cash or acceptable cheque. House is sold. Owners & auctioneers not responsible for loss or accidents on sale day.
At the residence of Paul Emile & Hortense Charbonneau, 4188 Lancaster St., Green Valley Ont., 525-3457. Saturday Sept. 11, 1993 at 11 am.
Bilingual auctioneer: Reginald Duval, Glen Robertson Ont., 874-2957

8-FLEA MARKETS

BONVILLE FLEA MARKET
OPEN SUN. 10 a.m. - 4 p.m.
Hwy. 138 at Bonville
Vendors Welcome
937-FLEA

CLASSIFIEDS WORK
CALL 933-0014

SEAWAY NEWS PROFESSIONAL GUIDE

ACCOUNTING
Income tax problems?
Rev. Canada
Re-assessments?
Payroll Questions?
Call 936-2130
CORNWALL ACCOUNTING
812 Pitt Street

DAY CARE
TRINITY DAY CARE
is now accepting
Winter Registrations,
ages 2 - 5 yrs.
Licensed, qualified teachers w/a knowledge of sign language.
Subsidizing also available.
Non-denominational
105-2nd St. West, Cornwall
936-0847

FLOWERS/ FRUIT BASKETS
Fresh & Silk flowers for any occasion.
Fruit & Gourmet baskets for home, hospital & business gifts.
Wedding Specialists.
BARBARA'S FLOWER BOUTIQUE
213 Cumberland
933-5902

FOUNDATIONS
JOE'S FOUNDATIONS
Chipped, cracked, leaking, unfinished foundation?
For repairs & parging call "Joe" Sauve at
932-8160
• Reasonable Rates
• Free Estimates

FOUNDATIONS
LYN'S RENOVATIONS
All foundation repairs:
cracks, weeping tile, pardging.
Interlocking bricks.
Sidewalks.
Roofing. Vinyl siding & windows.
Work guaranteed.
Free estimate.
10% discount
Call John 936-8482

INSTRUMENTS
PERRAZ VIOLIN MAKER
Will restore & repair old violins. References avail.
Call 938-6370

KARATE
* Traditional & Competition
* Women's self defense programs
*Men/Women/ Children's day/evening classes & convenient hours
* Year round training
* 2500 sq.ft. Dojo
For schedule - times - fees
TRI-COUNTY KARATE & SELF DEFENSE
"Committed to Quality Karate & Instruction"
937-1769

LAWN CARE
KEV'S LAWN CARE
Lawn cutting
Spring & fall cleanup.
Flower bed maintenance & trimming.
Will also do light delivery & small moving jobs.
"LOWEST PRICE IN TOWN"
938-3027

LOG HOMES
GENERAL LOG HOMES & Solar Electric Products
Kiln-Dried Quality
Pre-Cut /Lifetime Warranty
Save $$$ During Our "Time is Money Sale"
Free Delivery & Presorting
Call now
613-575-2277
Mon.-Sat. 9:00 am - 9:00 pm
Authorized Kuhns Bros. Builder/Dealer

MASONRY
J.R. MASONRY & RENOVATION
Brick, block, stone work, concrete, chimney, fireplaces, parging, gas liners, roofing, siding, doors, windows, patio decks, garages, garden sheds, etc.
Free estimates.
938-1465

MASONRY
FRED'S MASONRY
Cement work • pointing • parging • foundation repair • chimney repair • sidwalks • walkways
Free Estimates
Call 936-2483

MASONRY
LYN'S RENOVATIONS
All foundation repairs:
cracks, weeping tile, pardging.
Interlocking bricks.
Sidewalks.
Roofing. Vinyl siding & windows.
Work guaranteed.
Free estimate.
10% discount
Call John 936-8482

NURSERY SCHOOL
CHILD'S PLACE
is now accepting registrations for our half day classes which begin in September. Qualified staff provide a stimulating child-centred program full of arts and crafts, stories, music activities and creative learning. Visit our centre at **412 5th St. East** or call **933-1910** to see the quality of care we provide.

PLASTERING
J.R. PLASTERING
Experienced in plastering, drywall and painting.
Free estimates.
Call Jr. **525-0112**

PRESSURE CLEANING
"Under New Management"
CANADIAN RESTORATION SERVICES
Exterior cleaning of brick, wood, aluminum, etc.
Graffiti removal.
Garage & industrial floor degreasing. Clean & seal interlocking brick. Insured.
Free estimates & demo.
932-9113
A division of Gerald Menard Renovations

RENOVATIONS
ROOF BUSTERS & RENOVATIONS
Shingle roofs, drywall, patio decks, siding, etc.
Work guaranteed.
Free estimates
Richard Longtin
936-2713

BONUS BUY 5 WEEKS GET 1 WEEK FREE

9 FARMERS MARKETS

MacDONELL'S INN FARMERS MARKET, Pitt St. North open Saturday and Wednesday mornings 7 am 'til noon. Featuring fresh local produce. Established over eleven years. Info: 932-7980 or 347-3121.

PREVOST ORCHARDS. Apples now available. 3rd conc. off Charlottenburg Fallow Field Rd. Watch for signs on Hwy. 34/ Johnson Rd. Mon.-Fri., 9 am - 6 pm. Sat./Sun. from 9 am - 5 pm. info: 347-1697.

WOODSPLITTER for rent. Cut your wood the easy way. $45 per day. Phone 931-2105, ask for Sue or Ray.

13 AUTOS FOR SALE

CLASSIC CARRIAGES

Restoration and Performance Parts for Muscle Cars

- Body Panels
- Decal
- Weather Stripping
- Interior
- Carpets
- Emblems
- Stripe Kits
- Seat Covers
- Engine

Authorized Dealer For Over 45 Suppliers

Service For Your Classic

- Engine Detailing
- Interior Dye
- Chassis Work
- Alarms Installed
- Body Detailing
- Show Preparation

3007 Pitt St., Cornwall 930-2361

1975 CHEV 1 TON CAB & chassis, body completely redone, $1650. 1968 Chev. 1 ton tow truck, runs & works well, $1000. 1973 GMC 5 ton 2-car carrier. Runs & works well, $5500. 1981 Chev. 4 dr. Sold as is, $450. 1984 Plymouth Relaint, as is, $300, runs well. 1980 GMC 1/2 ton, new body & paint. 1 owner. $3250 safetied. Larry at 534-2096 before 5 pm or 534-2626 after 5 pm.



Fishing For A Real Deal?
CHECK THE CLASSIFIEDS
Call 933-0015 to place your ad!!

1975 DODGE 4x4 power wagon. Needs body work. $800 cash. 931-2485.

1980 MUSTANG, 4 cyl., needs body work. Running condition. As is. 933-0493.

1981 FORD LTD. station wagon. 4 new tires. As is. $1200 or B.O. In good cond. Spot rust. Runs well. 933-7986.

1982 FIREBIRD. 305 4 bbl, T-bar roof, auto. Never winter driven. Asking $3100 as is or B.O. 933-0076.

1983 DATSUN 280 ZX TURBO. Very good shape. Winter stored. T-bar, p/w. Asking $5000. Serious enquiries only. 936-6819.

1983 FORD MUSTANG FT, Mint condit., never winter driven. PS/PB/PW, t-bar, 8 cyl., 5 spd. $6000 firm. 932-1419.

1984 CHRYSLER 5th AVE. Like new. Maroon, 80,000 kms. New exhaust system. Safety check. 932-6937.

1984 DODGE CHARGER. 4 cyl., 2 spd. $950 certifie SOLD B.O. Leave msg. 936-9123.

1986 HYUNDAI PONY. 5 spd., am/fm cass. 62,000 km. Very clean, well maintained. Looks & runs excellent. Stored last 2 winters, no rust. $1700. Ph: 932-2325.

1987 DODGE OMNI. Just safetied in July. Runs well. Ex. condit. Needs paint. Asking $1500. 936-8992.

1987 RENAULT ALLIANCE DL, red convertible, absolute mint. 24,800 original km. Never winter driven. AM/FM cassette, auto., must be seen. $6950 with safety. Ph. 932-7397.

82 MERCURY LYNX for parts or handyman. B.O. Ph: 534-2189.

86 FORD TEMPO. A-1 cond. Alpine stereo. $3000 or B.O. Call for details 933-3733.

BUY 1 GET 1 FREE. 1982 Firebird. New engine. needs some body work. $2500 as is. Will throw in 1984 Lada, free. 936-0812.

UP TO 40% OFF TIRES. 30% paid on U.S. Funds. 1500 new & used tires in stock. Tire repairs, $5.00 & up, while you wait. New & used truck caps bought & sold. 138 Motor Sales. 938-4865.

15 AUTO BODY REPAIR

RnC AUTOMOTIVE REPAIR. Install new/used parts by licensed mechanic. 30 days warranty. Free inspection. Specializing in brakes and suspension. $30/hr. Call 933-8850, 3064 Pitt St.

CLASSIFIEDS WORK
CALL 933-0015

18 BUSINESS OPP.

BUSINESS OPPORTUNITY. Earn $500-$2,500 (or more) per month part-time. Canadian company looking for bright, energetic people who are looking to make a serious income (part or full-time) in the near future. Call (613) 537-8989 for further information and leave a message.

NEW FROM EUROPE. Unique business, designed to create wealth, is yours. No inventory required. Please call 525-5128 (local from Cornwall).

19 CAREERS

RESUMES - PROFESSIONAL AND EFFECTIVE. Seeking a career change, or that new job? Let Calpré Enterprises create an effective resume to best sell your individual skills and experience. Resumes developed from scratch after consultation and interview; functional; functional/chronological; chronological and other formats; restructuring and editing; powerful cover letters matched to individual and resume; job search and interview advice; confidential service. Call 613-938-8521 for free consultation. Business hours: Sat. and Sun. 12 noon to 6 pm; Mon., Thurs., Fri. 8:30 am to 10:30 am; Wed. and Fri. 6 pm to 8 pm.

CAREER OPPORTUNITY

GM

we are seeking a professional
BODY SHOP MANAGER

with an excellent knowledge of repair orders, automotive systems and repair techniques. The successful candidate will have an ability to do proper estimates, work effectively with insurance companies, possess management skills and demonstrate leadership abilities. He/She must be capable of working without supervision, be genuinely customer focused and have strong interpersonal skills. Bilingualism is an asset.

Company Benefits Include: • guaranteed base salary • profit sharing • medical insurance plan • extensive training

For a confidential interview please submit your resume or call: Mr. Gerry Decoste
Roy's Pontiac Buick Cadillac Inc.
P.O. Box 70, Green Valley, Ont. KOC 1L0

Roy's PONTIAC BUICK Cadillac Inc. GMC TRUCK CENTRE
5 TIME WINNER OF THE PRESIDENTS TRIPLE CROWN
HWY. 34, GREEN VALLEY
525-2300 347-7312 1-800-267-7173

20 EMPLOYMENT WANTED

ASSISTING SENIORS. Avail. to help you attend: appointments - take care of personal matters. Ph: 933-6245.

21 HELP WANTED

WORK AT HOME making crafts. Earn $300+/wk. Tell us about yourself. P.O. Box 47008, Denman Place, Vancouver, B.C. V6G 3E1.

ROUTES AVAILABLE

CORNWALL

- Notre Dame, Cumberland, Churchill, Anne, 12th W.
- Alice, Guy, Carleton, Lasalle
- Paul, Rita, Ontario, Larin, Cooper
- Kirkwood, Lynwood, Danis, 3rd E.

COUNTRY
- Finch
- Lancaster
- Ingleside

If Interested In One Of The Listed Routes Please Call Tom at
933-0014

ALASKA JOBS! Earn up to $30,000 in 3 months fishing salmon. Also construction, canneries, oil fields plus more! For immediate response, call 1-504-641-7778, extension K-506 (24 hours).

ALERT! STAY HOME make money! You assemble Canadian products & earn up to $627. per week! Amazing recorded message reveals details. Call 705-739-7184 (ext. 15).

EARN UP TO $346.00/WEEK to assemble Christmas and holiday decorations year round, at home. Work available across Canada. For more info. send a self-addressed stamped envelope to Magic Christmas - 130 Slater St. ste 750, ext. 401, Ottawa, Ontario, K1P 6E2.

LOOKING FOR A CHANGE? Prepared to work hard for a career opportunity? No experience necessary. Call 937-4499.

VOLUNTEERS NEEDED to drive visually impaired individuals to local medical appointments. It only involves one or two trips a month. Please call CNIB at 936-2300.

CLASSIFIEDS WORK
CALL 933-0015

22 HOME SERVICES

ERNIE'S CLEAN UP SERVICE. Basement,s garages, yards. Painting. Drywall. Roofing. Also will do moving. 938-1684.

HANDY LADIES: READ ME! Treat yourself or someone you know to a house cleaning. Heavy duty cleaning walls, ceilings, floors, cupboards, windows inside/out. Will do general cleaning weekly. Will also do yard maintenance. Don't be shy, give us a try! 936-9362 or 938-8673.

PAINTING - RECESSION SPECIAL! $40 per room per coat plus paint. Free estimates. 20 years experience. Will also do minor renovations. Now booking. Call after 6 pm 938-8839. Discount booking for outside work.

REPAIRS TO ELECTRIC motors, household appliances, power tools, etc. Free estimates. Dallas McIntosh, Apple Hill 527-2894.

RICHARD'S RENOVATIONS. We do all types of work like siding, roofing, decks, patios, verandahs, garages & sheds. Inside work: hardwood flooring, drywall, joints, decorative mouldings, doors & bifolds etc. Free estimates. Call Richard, 8 a.m. - 6 p.m. (613) 525-1415.

THE PERFECT HANDYMAN. Builds patio decks, verandahs, sheds, garages, additions etc. Sheds: 8'x8'/ $900; 8'x10'/ $1150; 8'x12'/$1350; 10'x12'/$1450; 12'x12'/ $1750. All finished w/vinyl siding, shingled roof & dble. Doors from 32"-72". Also specializing in vinyl siding, roofing. Free estimates. Guaranteed customer satisfaction. References available. Call Robert 525-2197 or (613) 932-3496.

WORKERS ARE AVAILABLE for odd jobs including snow shovelling, yard work, lawn mowing, garage & basement cleaning. Contact Employment Support Services & ask for Diane 938-9550.

23 BABYSITTING

I WOULD LIKE TO BABYSIT, in my home near Vincent Massey School area, north end of city. 937-4701.

24 CHILD CARE

EXCELLENT CARE. Just a few places available for September. Services bilingues. Là où il fait bon grandir! Andree 938-7402.

25 BOATS/MOTORS

12' BOAT with 10 hp motor & near oars, $500 or B.O. May be seen at 29-A John St. from 6-9 pm only or phone 933-1497.

15' BOWRIDER w/trailer & 70 hp Mercury. New tarps. Good condit. After 6 pm, ask for Rob, 525-5300.

16-1/2' BOAT, 50 hp. Too many options to list. $1800. Ph: 933-3733.

1978 12' ALUMINUM BOAT. 4.5 Mercury motor with 1971 Ferguson trailer, $1250. Call mornings or between 4 and 6 pm 932-9828.

1990 ALUMICRAFT 17-1/2' PRO BASS BOAT. 115 Merc. 2+2. Fully, fully loaded. Immaculate. Custom-colour matched trailer. Over $20,000 invested. After 5 pm 932-3387.

26 CAMPING

WANT TO GO CAMPING? No trailer? No lot? No problem! We provide both on the St. Lawrence River at Morrisburg. Also seasonal lots available. Ph: 543-4244.

28 TRAILERS/ CAMPERS

1988 JAYCO 23-1/2' HOUSE TRAILER. Rear bedroom, sleeps 4, bathroom w/shower. Furnace. Stove. 2 way fridge, lots of storage. 16' awning w/centre support pole, 4 scissors Jacks attached to trailer, spare tire & cover. Bicycle carrier. $10,500. Ph: 932-8357.

J'S TRAILER RENTALS. Go camping in comfort. 4, 6 & 8 sleepers available starting at $135/wk. & up. We also buy trailers. For reservations 534-2149.

34 HOUSES FOR RENT

LARGE 2 BDRM. HOUSE on waterfront east of Cornwall. Fully furnished. For rent from Nov. 1/93 to May 1/94. 931-2324.

2 DUPLEXES in Cornwall for $80,000.
ASK TO SEE THIS beautiful 3 bdrm. home, tastefully renovated. Large barn & shed on 50 acres. $153,000.
$65,000 HOBBY FARM. 7 acres, 3 bdrm. home, barn & shed. Many extras.
VIEW OF ST. LAWRENCE. Reduced to $99,400. Renovated 4 bdrm. home, garage, large lot. Ingleside.
BUILDING LOTS from $10,000
JUST LISTED. 2 bdrm. bungalow on 2 lots, $55,700. Roxborough.
COUNTRY LIVING & affordable. Only $28,000 for this 3 bdrm. mobile.
BUNGALOW on 35 acres with new barn. $92,000, Avonmore area.
REDUCED TO $23,500. Approx. 26 acres, frontage on 3 roads.
2-1/2 ACRES on Hwy. 43, only $9,300. Commercial

buying or selling call
HERB or GERRI SCHWARTZ
346-5721 or 346-2377
representing Sauve Real Estate Ltd.



NEW COUNTRY HOUSE for rent. 4 bdrm. w/attach. garage. 10 min. from Cornwall. $875/mos. + util. 936-2313.

35 HOUSES FOR SALE

HOMELIFE
FOR SALE OR RENT



2 YEAR OLD HOME
Large 3 bedroom executive home. Formal dining room; large oak kitchen; hardwood floors on main floor; patio door - large front veranda; 3 baths with ensuite and whirlpool; bath; double insulated attached garage; situated on 2 acre treed estate lot in Sandywood Estates. Rent $1200.00 per month. Available October 1st. Lease available. Call 936-2020 for further details.

CRYSLER, luxurious custom-built house w/4 bdrms., 3 bathrooms, many, many extras. Valued $169,000, asking $149,000. Ph: 987-2198, 764-5577, 443-5554.

HOMELIFE
SIMON J. VILLENEUVE
Broker - Owner



Selling Your Home, Cottage, Factory, Farm, Plant or Store ...
CALL ME and LET'S TALK
936-2020
No Frills, Down To Earth Real Estate Services

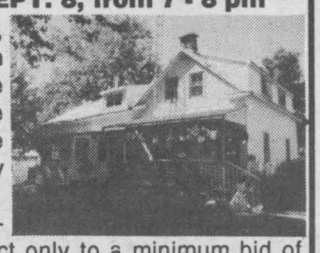
POST ROAD. 3 bdrms., large kitchen w/oak cupboards. Dble. garage w/ rec room above. Asking $79,900. Ph: 534-2320.

PRIVATE SALE: exec. home on 3 acre lot. Main floor, fam. room, living room with fireplace. D.R, kit., laundry. 4 bdrms., 2-1/2 baths, dbl. garage. FAE, central air, 2900 sq.ft., many extras. $199,000. Bainsville. Ph: 347-3131.

LOTS - 1+ acres - $12,900 - $16,000 - BARN, 28 acres, Cornwall Twp. $29,900
50 ACRES - St. Andrews - $34,900 - MOOSE CREEK - 3 bdrm., 1300 sq. CENTERTOWN - 2 bdrm., central air COUNTRY - 3 bdrm., new septic & well, garage - $69,900
NEW CONSTR. - 3 bdrm. bung., country , Moose Creek - $79,900
20 lot approved subdivision - $99,900 INGLESIDE - 4 bdrm., waterview ST. ANDREWS - bung., garage & almost 2 acres - backs onto Raisin River 4PLEX - tenents pay utilities - $119,900 NEW CONSTR. - 1322 sq. ft. brick bung., dbl. garage - $132,000 LONG SAULT - 3 yr. old family home RICHMOND DRIVE - Country in city limits , In-law suite - $134,900
A FRAME on 4.14 acres with creek, Monkland area - $169,900
NEW LISTING - 3+ 1 bdrm. bung. on a 1 acre lot just outside of Monkland, double car garage, combination oil/ wood furnace, only 3 yrs. old & a real gem for $114,900.
Buying or Selling
Call
Michael Vander Meer
938-2121 (Office)
534-2950 (Home)
CENTURY 21 SHIELD



REAL ESTATE AUCTION
3 MAIN ST., AVONMORE
Estate of Cranston Welford
WEDNESDAY SEPT. 15th 7 pm SHARP!
OPEN HOUSE WED. SEPT. 8, from 7 - 8 pm



To be sold: solid old 1566 sq.ft., 3+1 bdrm. house and garage on a beautiful country sized village lot. A dozen mature hard maple trees and a 24'x60' carriage shed help make this property unique.
It **WILL BE SOLD** at public auction on the above date subject only to a minimum bid of $53,000.
Terms: $1000 deposit - balance due on closing, October 15/93.



Realty Broker/ Auctioneer
Carson Chisholm
Auction Services Ltd.
St. Andrews West **937-0201**

ROSEDALE TERRACE. 3 bdrm. bungalow incl. built-in appliances. Rec room. Carport. Inground pool. Reduced $93,500. Call Jamie, sales rep. for Latreille Real Estate. 938-3800 or 937-0308.

OPEN HOUSE
Sunday, September 12
2-4 p.m.
LANCASTER TOWNSHIP
SUPERB HOBBY FARM with renovated three bedroom log home, set back from the road in ten acres of meadow and woodland. Directions: Highway 401 east to Curry Hill exit, north on 23 to Conc. 6, follow signs.
ROYAL LEPAGE
JACKIE SMITH
Sales Representative
301 Military Road Lancaster **347-1469**

STARTER HOME, private sale. 2 bdrm. at 514-5th St. West. Enquiries 938-1775.

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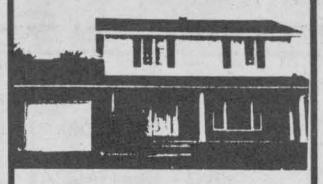

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41INCOME PROPERTIES

764-766 YORK ST. Duplex. Owner's unit approx. 1000 sq.ft. Large lot. Have tenant help you buy! Asking $79,000. Call Latreille Real Estate, 938-3800.

REDUCED 3 PLEX. 711 Amelia. Ideal owner residence with main floor, 3 bdrm apt. (1500 sq.ft.), 2 upstairs, 2 bdrm apts. Washer & dryer, room for upstairs apts. Annual income $18,120. Private sale. Call 933-2828

REDUCED 4 PLEX. Baldwin & 2nd St. E. All 2 bdrm units with washer & dryer hookup. Separate utilites. Annual income $22,200. Private sale. Call 933-2828.

42 LOTS/ LAND

3 ACRE LOT ready to build w/culvert, 209 frontage w/survey & deed on 7th Concession West St. Andrews. Asking $22,000. Ph: 932-6918.

ATTENTION BUILDERS! 6 acres, St. Andrews area. Possibility of 5 lots. Bush & creek. Asking $25,500. Financing avail. Call Latreille Real Estate 938-3800.

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BEAUTIFUL COUNTRY LOT, 209'x209' survey. Trees, lawn. 15 min. from Cornwall & 45 min. from Ottawa. Price negotiable. After 6 pm 527-2874.

CASSELMAN, lot for sale, 85'x185'. Top of the hill w/trees, nice view. 987-2198, 764-5577, 443-5554.

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48 COMMUNITY SERVICES

ADDICTED? ALONE? AFRAID? Want to quit but need help? Cornwall Detox Centre, 305 Montreal Rd., Cornwall. THE FIRST STEP, 24 hr. service. 938-8506.

ADULT CHILDREN ANONYMOUS/ ACOA have a support group meeting every Thursday at 105 Third St. West. For info: 938-0964.

ALZHEIMER SOCIETY of Cornwall & District need more members, more volunteers, more donations & more involvement. Drop into our office at 12 York St., 3rd floor or tel: 932-4914. In Hawkesbury/1-632-4349.

BIRTHRIGHT CORNWALL. Pregnant? Unsure? Need someone to talk to? Call 938-2028. All our services are free & confidential.

COMMUNITY LIVING - Stormont County is currently looking for volunteers to support individuals with developmental disabilities in a variety of activities. Please call Pam McIntosh at 938-1702.

DOES YOUR MOTHER/ FATHER'S DRINKING bother you? You are not alone. Call 937-4880 for "Alateen" or join us every Thursday nite at 7 pm at 101 Anthony (basement of Holy Cross Church Hall).

EMOTIONS ANONYMOUS have meetings every Tuesday from 8 - 9 pm. For more info. 938-2952.

HAS SOMEONE'S DRINKING been affecting you? You are not alone. Call 937-4880 for information meetings.

HIV &/OR AIDS. Are you concerned or afraid? Do you need help in coping or just afraid? No name, no address required. Please call 10 am to 8 pm at 1-800-267-7432 or write U-Cap, Box 362, Cornwall, K6H 5T1.

IF YOU ARE INTERESTED in forming a parent support group through "Tough Love" for Morrisburg and surrounding areas, beginning Aug. 25, call Susan at 543-2675.

TROUBLED BY YOUR TEEN'S BEHAVIOUR? You are not alone! Come to a parent support group "Toughlove". Meetings every Thurs. 7 pm at Bob Turner Centre (upstairs). For more info. Susan at 937-3407 (evenings) or 933-8030 (days).

VOLUNTEERS NEEDED. A.B.L.E. A service provided to assist individuals with developmental handicaps in meeting the "needs" for friendship. For further information, please call 936-6780.

50 MOTORCYCLES

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59 LIVE ENTERTAINMENT

CORNWALL'S LEADING BAGPIPER. From the World Championships in Scotland to piping for parliament in Finland. Call for weddings, funerals, lessons, cassettes or special occasions. Call, anytime, Bruce Bateman at 937-3975.

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PIANO LESSONS (beginners/ intermediate); clarinet (all levels). Taught by music therapist. Adults/children & special need students welcome. $12.50/ half hr. Call evenings 933-2508.

PIANO LESSONS: bilingual experienced teacher accepting new students in Sept. Graduate of Royal Conservatory of Toronto, Master of Education. Ages 4 & up. Ph: 937-4791.

SEWING COURSES. basic, Intermediate & Advanced courses offered daytime & evening. Instructor: professional designer. Limit of 6 people per class for individual attention. Cost $60-75/person. Classes taught one day per week for four consecutive weeks. Register now. 219 Sydney St. 938-8606 (9:30 am - 6 pm). Classes begin Sept. 20.

73 LOST & FOUND

FOUND: KEYS on Wed. Sept. 1, 9th & Brookdale. To claim call 938-3643.

75 PETS/ LIVESTOCKS

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HUMANE SOCIETY. Right now the Humane Society has cats looking for a good home. Give us a call and pick up a "friend". 936-0072.

KITTENS to give away to a good home. 347-1204.

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TERRY-POO PUPS ready mid-Sept. Ph. after 6 pm 938-8839.

76 ANNOUNCEMENTS

ST. LAWRENCE COLLEGE ALUMNI! College Day at Skydome. See Toronto Blue Jays host California. Saturday, September 11/93. Tickets with bus transportation, $55/person. Call Kingston 544-5400x 1617, Brockville 345-0660x 1617, Cornwall 933-6080x 1617.

CANADIAN CANCER SOCIETY | SOCIÉTÉ CANADIENNE DU CANCER
Please Give Generously

84 PERSONALS

A LOOK INTO THE FUTURE with Mona. Tarot cards & teacup readings. For more information on this, telephone 937-0219. Reasonable & bilingual.

MIDDLE AGED LADY looking for a golfing companion. Took lessons, needs someone to practice with. Ph: 346-5517.

ST. COLUMBAN'S FLYERS women's bowling league are looking for bowlers. Monday evenings at 7 pm. Interested parties contact Nancy Lalonde 933-3247 or Dianne Johnson 938-3931.

September is Big Brother/Big Sister Month

September is Big Brother/Big Sister Month in Canada. The purpose of the Big Brother/Big Sister program is to match boys and girls, 6 to 16 years of age, from single parent families with caring, responsible adult volunteers who provide friendship and guidance to the child through this one-to-one relationship.

The Promotion and Recruitment Committee of the Big Brothers and Big Sisters of Cornwall and District has planned a variety of special promotional and recruitment activities for September. Brian Lynch, executive director of the local agency explained: "The purpose of these activities is to help attract new volunteers into the program as well as to celebrate the service provided to 122 matched children and their families in Cornwall and th e Three United Counties of Stormont, Dundas and Glengarry."

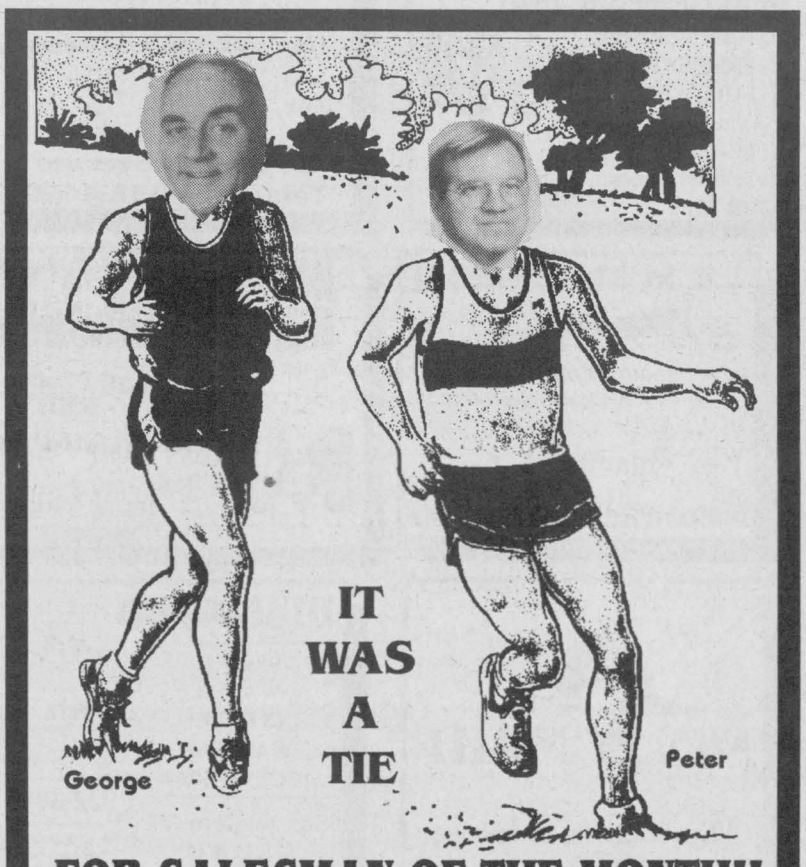
Lynch stated that one of the major recruitment projects will be an information night at the local Big Brothers/Big Sisters office at 101 Third St. W. on Thursday, September 23 at 7 p.m. "This information session is open to everyone wanting to find out more about becoming a Big Brother or a Big Sister," he said.

This year, the Big Brothers and Big Sisters of Cornwall and District is affiliated with the Upper Canada Open on September 11 & 12. The local agency will also take part in a pizza promotion and sponsor an information display at Loeb Seaway on Saturday, September 18.

Other promotional and recruitment activities include: distribution of posters to local businesses, media stories, public service announcement and billboard posters.

Lynch stated that as the number of single parent families in our community continues to increase so does our waiting list which stands at 106 children in Cornwall & S.D. & G., 90 boys and 16 girls. He explained, "We are looking for caring, reliable adults who will volunteer a few hours each week to share interest, hobbies and activities as a friend to a child in need." The volunteer Big Brother or Big Sister serving as a friend and a role model will help the child to develop self-esteem enabling him or her to grow up to be a mature, responsible adult.

Lynch further explained, "In our recruiting, we are emphasizing that you're never too old to be a Big Brother or a Big Sister. In fact, we are encouraging people who are retired, semi-retired or near retirement to become Big Brothers and Big Sisters. They have a great deal to offer a child in need of an adult friend. They have the time because their families have grown up, the patience and the life experience to share with a child in the formative years."



FOR SALESMAN OF THE MONTH!!

Mr. Andre Parisien, Sales Manager for Grant Dodge, Chrysler, Jeep is very pleased to announce that the Salesman for the month of August ended in a tie between George Williamson and Peter Lafave. Good Luck for September!

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The 13th Annual Terry Fox Run For Cancer Research

Every fall for the past twelve years Canadians have participated in an annual event to commemorate a hero. This event has become a Canadian tradition - The Terry Fox Run. In October 1979 Terry Fox wrote, "Somewhere the hurting must stop ... and I am determined to take myself to the limit for this cause." To date The Terry Fox Run has raised over $100 million for innovative cancer research. In 1992, 150,000 citizens of Ontario raised $3.4 million - a record tally in a devastating economic climate.

Sunday September 19th marks the date for the 13th Annual Terry Fox Run. Participants can run, walk, rollerblade, bike, or stroll any of the 1-10 kilometre courses set up at 500 Run sites around the province. Pledge sheets are available at K-Mart, and Subway Sandwiches outlets. Those who are unable to physically participate can be involved by sponsoring a participant or simply sending in a donation.

Lloyd Robertson, CTV anchor and host of the 1980 Telethon, is still inspired by Terry's example, "Terry Fox carried the torch for the giving side of humanity ... his spirit and his example challenge every man, woman and child to try harder, demand less and give more."

On Sunday, September 19th please participate in the 13th Annual Terry Fox Run.

Terry Fox Run's in this region are as follows:

In Alexandria, at the Alexandria Lake, starting time 1 pm. Contact Maurice Sauve at 613-525-2940.

In Chesterville/Winchester at North Dundas High School, from 10 am to 3 pm. Contact John Roosendaal 613-774-3990.

In Cornwall at the Civic Complex Guindon Park Bike Trail from 8 am to noon. Contact Bob and Margot Nicholls 613-938-8403.

"Terry's race is over. In fact, he never finished the course; none of us do. What is important is the running. What is important is to set goals. What is important is not to quit, not ever. What is important is to run well and honestly, with as much human grace as possible - not forgetting, too, to take joy in the running, to laugh at life's absurdities as well as weep at its cruelties." The Globe and Mail - July 1, 1981.



We can do it!

The Terry Fox Run
for Cancer Research
Sunday, Sept. 19, 1993

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Helping Our Children To Live Smoke Free

"As we prepare our children to return to school we can't help but think of some of the challenges and pressures facing them. I'm not just talking about academic but lifestyle challenges involved in growing up," said Lynn Blanchard, President of the Lung Association Eastern Counties. "One of the serious challenges facing our children is the choice of whether or not to smoke," added Ms. Blanchard. "The Lung Association's "Lungs Are For Life" school program is helping our children to decide on a smoke-free lifestyle."

The Lung Association brings its "Lungs Are For Life" program to over 225,000 Ontario children each year. From kindergarten through to high school the educational program includes lesson plans, audio-visual aids, hands-on activities as well as follow-up ideas for students of all ages. The program's goal is to teach our children about good respiratory health and how important it is to live smoke-free. The Lung Association Eastern Counties saw over 7,000 students in the 1992/93 school year.

"It's hard to believe that of all the smokers now ages 15, eight times as many more will die from tobacco related diseases before the age of 70 than will die as a result of drug abuse, car accidents, suicides, murder and AIDS all combined," said Lynn Blanchard.

"That's why we are also working to lobby our provincial government to introduce comprehensive legislation that would restrict the access of tobacco products to minors," concluded Lynn.

For more information on the "Lungs Are For Life School Program" or how to quit smoking, contact the Lung Association at 932-4999. Remember ... "Lungs Are For Life".

Canadian Cancer Society SD & G Unit
VOLUNTEER OF THE WEEK



This fine gentleman's name is Doug Ward. Doug is a volunteer driver as well as a residential captain for our east end door to door campaign in April. Over the past several years, Doug has put many miles and hours transporting our cancer patients to treatment centres in Ottawa and Kingston. Any of you who know Doug will agree with us when we say that he is a generous, caring person. Doug takes pride in his work with the Canadian Cancer Society and we are most proud to have him aboard.

THANKS, MERCI DOUG!!

Obituaries

AMELL
Eva Ann (Evelyn)

Passed away at the Cornwall General Hospital on Wednesday, August 18th, 1993. Mrs. Eva Ann (Evelyn) Amell, in her 96th year, born in Coaticook, Quebec, of 24 Augustus Street, Apt. #1015, Cornwall. Dear daughter of the late John Herrington and the late Mary Sawyer. Beloved wife of the late Alexander J. Amell. Dear sister of Mrs. Nellie Radford of Morrisburg. Dear aunt of Sonny and Viola Herrington, Doug and Alberta Johnston, all of Cornwall, Eddie Dickson of Ottawa and Dick Dickson of Gananoque. Also survived by several nieces and nephews. Predeceased by two brothers, Richard and Edward Herrington and by one sister, Mrs. Gladys Dickson. The funeral took place on Friday, August 20th, 1993 from the Lahaie and Sullivan Cornwall Funeral Homes, West Branch Memorial Chapel and to St. Andrew's Cemetery, St. Andrew's West, Ontario. The pallbearers were Allan, Gary, Larry and Alex Herrington, Edward Dickson and Yvon Lasage. Mrs. Amell was formerly a Beauty Parlour Proprietor.

BRASSEUR,
Leopold

Passed away at the Kincardine General Hospital, Kincardine, Ontario on Thursday, August 26, 1993. Mr. Leopold Brasseur, in his 72nd year, born in Montreal, Quebec and formerly of 1508 Frances Ann Avenue, Cornwall. Beloved husband of Lucienne Belanger. Loving father of Pierre (husband of Gisele Blanchard) of Cornwall, Andre (friends of Helene Demers) of Montreal, Quebec, Michele (Mrs. Pierre Blais) of Orleans, Ontario, Paule (Mrs. Pierre Belanger) or Rosemere, Quebec & Diane (Mrs. Andre Jacques) of St. Bruno, Quebec. Loving grandfather of 11 grandchildren. Predeceased by one daughter, Helene Brasseur. The service took place on Saturday August 28, 1993 in the Chapel of the Boulerice Funeral Home Ltd., 218 Montreal Road, Cornwall, followed by cremation. Rev. Denis Vaillancourt officiated.

(HEPPELL) CLARK
Joan

Passed away at the Cornwall General Hospital on Friday, August 27, 1993. Mrs. Joan Clark in her 77th year. Born in Canterbury, England and formerly of 25 Albert Street, Cornwall. Dear daughter of the late Daniel McMillan and the late Mary Keeler. Beloved wife of the late Aurele Heppell & the late Tom Clark. Loving mother of Yolande (Mrs. George Fobert) of Cornwall. Dear step-mother of Tom Clark of Wolf Bay, Quebec. Dear sister of Daniel McMillan, Benjamin McMillan, Mrs. Connie Hummell, Marjorie (Mrs. Waler McDougald) all of Cornwall & Mrs. Elizabeth Marchand of Bowmanville, Ontario. Loving grandmother of 4 grandchildren & 3 great-grandchildren. The funeral took place on Monday August 30, 1993 from Boulerice Funeral Home Ltd. to Nativity Co-Cathedral, Cornwall. Interment in Notre Dame Cemetery. Rev. Rene Dube of Nativity Co-Cathedral officiated. The pallbearers were members of the Nativity Guards.

KIERNAN
Margaret

Passed away at St. Joseph's Villa, Cornwall on Wednesday, August 18th, 1993. Mrs. Margaret Kiernan, in her 86th year, born in Odgensburg, N.Y., of 24 Augustus Street, Apt. #105, Cornwall. Dear daughter of the late Alfred Trudel and the late Virginia Charon. Beloved wife of the late Thomas Kiernan. Loving mother of Sheila (Mrs. Ken Sommerville), June (Mrs. Ronald Montroy) and Diane Lalonde, all of Cornwall, Frank Kiernan (husband of Rosanne Prevost) of Ottawa, and Thomas Kiernan Jr (husband of Betty Anne Martin) of Guelph, Ontario. Loving grandmother of ten grandchildren and four great grandchildren. Dear sister of Mrs. Dorothy (Dot) Reid of Cornwall and Lawrence Trudel of Sault St. Marie, Ontario. Predeceased by seven brothers, Edward, Louis, Jack, Joseph, Albert, Phillip and Arthur Trudel and by two sisters, Mrs. Myrtle St. Louis and Mrs. Lilly (Emma) Gunning. The funeral took place on Friday, August 20th, 1993 from the Lahaie and Sullivan Cornwall Funeral Homes Ltd., East Branch to St. Columban's Church, Cornwall and the Parish Cemetery. Reverend Rory MacDonald of St. Columban's Church officiated, assisted by Reverend Pedro Arana. The pallbearers were Steven Montroy, Christopher, Andre Lanois, Jeffrey Lalonde, Thomas Kiernan Jr. and Guy Currier. Mrs. Kiernan was a former Courtaulds employee.

LALONDE
Winnifred E.

Passed away in Ottawa, Ontario on Wednesday, August 18th, 1993. Mrs. Winnifred E. Lalonde, in her 88th year, born in Cornwall, of 240 Gloucester Street, Cornwall. Dear daughter of the late Allan Loney and the late Mary Elizabeth Brunette. Beloved wife of the late Herbert Lalonde. Loving mother of Doreen Hebert of Cornwall and Myrna (Mrs. Guenter Andrews) of Ottawa. Loving grandmother of Kathy and Randy Hebert. Dear cousin of Delbert Hamil. Predeceased by three brothers, Arthur, Adrien and Joseph Loney and by three sisters, Mrs. Maye Bermel, Mrs. Dorothy Trout and Miss Grace Loney. The funeral took place on Friday, August 20th, 1993 from the Lahaie and Sullivan Cornwall Funeral Homes Ltd., West Branch to St. Columban's Church, Cornwall and Precious Blood Parish Cemetery, Glen Walter, Ontario. Reverend Rory MacDonald of St. Columban's Church officiated. The pallbearers were the Nativity Guards. Mrs. Lalonde was a member of the C.W.L., St. Columban's Parish.

ROSS
Oscar E.

Passed away at the Ottawa Civic Hospital on Wednesday, August 18th, 1993. Mr. Oscar E. Ross, in his 71st year, born in Coteau Station, Quebec, of 315 Danis Avenue, Cornwall. Dear son of the late Richard Ross and the late Marie Courchesne. Beloved husband of Georgette Lecompte. Loving father Diane and Danielle Ross, both of Longeuil, Quebec. Dear brother of Alexandre Ross of St-Hubert, Quebec, Jean Marc Ross of Coteau Station, Quebec, Alice (Mrs. Francois Gareau) and Helene (Mrs. Gerard Lavoie), both of St-Janvier, Quebec. Predeceased by three brothers, Alfred, Arthur and Albert Ross. Rested privately at the Lahaie and Sullivan Cornwall Funeral Homes Ltd., East Branch, followed by Cremation. A Memorial Mass was celebrated on Saturday, August 28th, 1993 at Holy Cross Church. Mr. Ross was a former Canadian National Railway employee.

SEGUIN-BRUNET
Elizabeth M.

Passed away at the Hotel Dieu Hospital on Wednesday, August 18th, 1993. Mrs. Elizabeth M. Seguin-Brunet, in her 86th year, born in Limoges, Ontario, of 439 2nd Street East, formerly of 24 Augustus St., Apt. #316 and 18 Vimy Avenue, Cornwall. (resident of Cornwall since 1944). Dear daughter of the late Mervin Beauvais and the late Elda Gregoire. Beloved wife of the late Joseph Brunet and by a fomer marriage, the late Paul Seguin. Loving mother of Leo Seguin (husband of Claudette Massia), Rolland Seguin (husband of Fleurette Glady), Donald Seguin (husband of Edna Lauber), all of Cornwall and Shirley (Mrs. Jean Marc Plante) of Hamilton, Ontairo. Loving grandmother of twenty grandchildren and twenty-six great grandchildren. Dear sister of Mrs. Mabel Eastman and Irene (Mrs. Arthur Gravel), both of Cornwall, Alfred (Fred) Primeau of Vancouver, B.C., Yvonne (Mrs. Cecil (Red) Tedesco) of Kingston and Nellie Beauvais of Toronto. Predeceased by two brothers, Ernest and Lindsay Beauvais and by one sister, Mrs. Violet Scarbeau. The funeral took place on Saturday, August 21st, 1993 from the Lahaie and Sullivan Cornwall Funeral Homes Ltd., East Branch to St. John Bosco Church, Cornwall and Our Lady of the Angels Parish Cemetery, Moose Creek. Reverend Laurier Rivet of St. John Bosco Church officiated, assisted by Reverend Ernest Deschamps. The pallbearers were Richard Plante, Rene Plante, Richard Seguin, Michael Seguin, Raymond Seguin and Paul Seguin. Mrs. Seguin-Brunet was a former member of the Parish C.W.L. and Ladies of St. Anne.

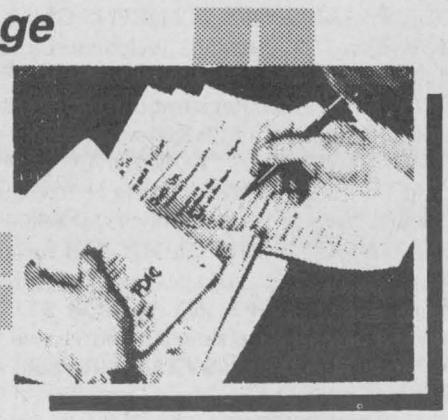
(CAPPS) ST. LOUIS
Marillia

Passed away at the Bestview Health Care Centre on Saturday August 28, 1993. Mrs. Marillia (Capps) St. Louis in her 73rd year. Born in Cornwall, Ontario and formerly of Bedford Street. Beloved wife of the late Rod St. Louis & by a former marriage the late David Capps. Loving mother of David Capps of Sarnia, Hilton Capps (husband of Gybe Obst) of Alberta, Mark Capps of Kingston, Charlene (Mrs. Michele Allaire) of Martintown & Miss Louise St. Louis of Alberta. Dear sister of George Gallopp of Sarnia. Dear step-sister of Anne (Mrs. John Bertrand) of Toronto. Loving grandmother of 6 grandchildren. A service was held in the Chapel of the Boulerice Funeral Home Ltd., 218 Montreal Road, on Monday August 30, 1993. Followed by cremation. Rev. Mr. Jacques Labelle officiated.

The one thing to do BEFORE applying for

- SENIOR CITIZEN HOUSING
- REST HOME LODGING
- NURSING HOME CARE

Pre-Arrange Your Funeral



Today, more and more people are making funeral arrangements in advance. Pre-arranging funerals is especially important to anyone considering - Senior Citizen Housing - Rest Home Lodging - Nursing Home Care.

In addition to a set amount of cash assets, the Province of Ontario allows residents to pre-arrange their funerals.

We are always available to answer your questions at our offices or in the privacy of your home - ***without cost*** or ***obligation.***

C F II

LAHAIE & SULLIVAN CORNWALL FUNERAL HOMES

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614 FIRST ST. E.
933-2841

Owned and Operated by The Lahaie and Sullivan Families

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20 SEVENTH ST. W.
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Yes, please send me a free brochure

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Name_____

Address_____

City/Prov._____

Postal Code_____ Phone_____ (Optional)

Calendar of COMMUNITY EVENTS

Community Events Sponsored by
Canpage Communications
24 Hr. Answering Service & Pager Rental
408 Pitt St., Cornwall 938-3867 Fax: 938-9645

* **NEARLY NEW SHOPPE** at Trinity Anglican Church, 105 2nd St. W. is accepting (on consignment or donations) fall & winter clothing on Tues. from 2-4pm and Thurs. 2-4, & 7-9pm. Info: 932-8902
* **CORNWALL SENIORS CLUB 353,** 119 Pitt St. will hold weekly Line Dancing Classes on Wednesdays from 7-9pm , also, "Birthday Cake & Tea" will be served free on the first Wednesday of each month for members only.
* **K OF C COUNCIL NO. 10974** hold Bingo every Wednesday from 2:30-4:30pm at the Bingo Palace , Cornwall.
* **GLEN-STOR-DUN-LODGE** needs volunteers for Day-Away Program, Activity Assist., Telephone Assurance Prgm., Bingo Helpers. Info: Call 933-3384 from 8-4pm.
* **OVEREATERS ANONYMOUS** meet every Wed. at 7:30pm at Milles Roches Hall, 801, 4th . St. E., Rm 111.
* **ROYAL CANADIAN LEGION BRANCH 297, CORNWALL,** Annual Steak & Perch Feed will be held on Sept. 6th from 3:00pm-Midnight. Everyone Welcome. Proceeds to Charities. Legion Youth Dart League registration Sept. 11at 9:00am. Ex-service ladies luncheon get together during Legion Week. Info: 932-2408.
* **SEAWAY ARTS COUNCIL** presents "Lorne Elliott-Comedian-from Sept. 7-11th at Upper Canada Playhouse at 8:00pm. Sept. 11-19th, Art Show & Sale at Upper Canada Village .
* **EASTERN STAR REBEKAH LODGE # 48** will hold a euchre at 7:30pm on Sept. 7 at 305 13th St. W. Cornwall. Good prizes and lunch.
* **FRIENDS HELPING FRIENDS,** 1106 Cumberland St., will hold a" Student Appreciation Week" from Sept. 7-10th to show appreciation to our students. Special discounts with Student ID Card or Bus Pass.
** **REIKI: THE GENTLE ART OF HEALING** by Pat Cyr will be held on Tues. Sept. 7 from 7-8:30pm at K of C (downstairs hall) . Presented by Cornwall Public Library. Info: 932-4796.
* **CORNWALL SENIOR CITIZENS CLUB 353,** 119 Pitt St. General Meeting on Tues. Sept. 7 at 10:30am. All members welcome. Lunch. Bingo starts Thursday, Sept. 9th at 1:30pm., lunch.
* **BEAVERS, CUBS** Registration will be held at St. John's Presbyterian Church 28 2nd. St. E. on Tues. Sept. 7 from 6:30-8:00pm. Info: 932-8693
* **SEAWAY SENIORS CLUB, 205 AMELIA ST.** will hold euchre on Sept. 7 at 1:30pm. Sept. 8, Tap Dancing at 9:30am, Chess at 10:00am, Bridge at 1:00pm. Sept. 9th, Walking Club at 9:30am & Darts at 1:30pm. Info: 932-4969.
* **SEAWAY COUNTRY CLOGGERS** fun night Wed. Sept. 8th at 7:00pm at Central Public School(Amelia Entr.) All ages welcome. Info: 933-1575.
* **SEAWAY SENIORS, 205 AMELIA ST.,** 'WELCOME BACK" dinner/dance will be held on Wed. Sept. 8. Tickets must be purchased by Tues. Sept. 7th at 12:00pm.
* **BONNEVILLE LIONS CLUB** will hold a euchre on Sept. 8. Prizes and lunch. Everyone welcome.
* **THE BROWNHOUSE CIRCLE** will hold its monthly meeting on Wed. Sept. 8th at St. Raphael's Parish Center at 11:15am. Lunch served but bring you plates, mugs, etc. New members welcome.
* **LINE DANCING** at Martintown Public School, Wed. Sept. 8 at 7:00pm. Info: 931-3190
* **LA LECHE LEAGUE** next meeting will be held on Wed. Sept. 8 at 7:30pm at 1756 Brookdale Ave., Cornwall. Learn advantages of Breastfeeeding. New and expectant moms welcome. Info: 931-3146 or 534-8414.
* **THE MULTIPLE SCLEROSIS SOCIETY SELF HELP GROUP OF CORNWALL & DISTRICT**will meet Wed. Sept. 8 at 7:30pm at the MS Office . Families & friends welcome to attend. Info: 938-MSSP
* **STORMONT HANDWEAVER'S & SPINNERS GUILD** next meeting, Thurs. Sept. 9 at 1:00pm at King George Park Clubhouse, 7th & York St.
* **C.H.I.P. ALUMNI** presents Dr. Neal Barnard as guest speaker on Sept. 9 at Aultsville Theatre at 7:30pm Topics discussed include, Breast & Colon Cancer, Heart Disease, Hypertension, Stroke. Tickets avail. at Box Office.
* **LES GUIDES DU DISTRICT D'ALEXANDRIA/CORNWALL** Registration on Sept. 9th at St. Felix Parish Hall from 6:30-9:00pm.
* **BEREAVED FAMILIES OF ONTARIO-CORNWALL,** Support & Share Night will be held on Sept. 9th in the Library at C.C.V.S. school, 437 Sydney St. from 7-9pm. Registration for fall closed support group now being accepted. Reminder "SAVE" your grocery tapes from Your Independent Grocer and bring to meetings, drop off at school or mail.
* **SCOUTS CANADA, 4TH CORNWALL 1993** registration for Beavers, Cubs & Scouts will be Sept. 9th in St. Paul's Hall at Knox St. Paul's Church from 6:30-9:00pm. Everyone welcome.
* **CORNWALL OVER FIFTY FITNESS** for men and women will hold registration at St. John Church , 28-2nd St. E. on Sept. 9th & 14th from 1:30-3:00pm. Aqua Fitness once a week at the municipal pool .
* **WOMEN'S RECREATIONAL HOCKEY,** registration on Fri. Sept. 10 at the Bob Turner Memorial Center from 6:30-9:00pm. Info: 938-7495 or 938-1578.
* **GOLDEN AGE FRIDAY'S FUN LEAGUE** will start on Friday Sept. 10 at 1:30pm at Olympia Lanes. Info: 932-8058. Everyone welcome.
* **K OF C, GLEN WALTER COUNCIL 5068,** Purcell Rd. will hold a 50's-60's Dance on Sept. 11th at 9:00pm. Everyone welcome.
* **CHURCH YARD AND BAKE SALE** with Garden Produce & Snackbar at St. Matthew's Church Hall, Ingleside on Sat. Sept. 11 from 9am -2:00pm. Info 537-2073 or 537-2090.
* **DUNVEGAN PIONEER MUSEUM** will hold a demonstration and display at the museum by local artisans and crafters on Sept. 12th.
* **ST. JOSPEH PARISH ANNUAL HARVEST SUPPER** at the parish center in Lancaster on Sun. Sept. 12 from 2-8:00pm. Take out orders and entertainment.
* **TRI-COUNTY LITERACY COUNCIL** presents "Literacy Is An Art" at the Cornwall Regional Art Gallery, 164 Pitt St. on Sept. 12 from 1-4:00pm.
* **CORNWALL CHAPTER OF CANADIAN LIVER FOUNDATION** is holding its Monthly Support Group Meeting on Mon. Sept. 13th at 7:00pm followed by General Meeting at 8:00pm at Chateau Cornwall. Info: 931-3227.
* **SEAWAY SENIORS, 205 AMELIA ST.** start "Beginner Line Dancing" on Mon. Sept. 13th at 9:30am. Intermediate Line Dancing commences on Tues. Sept. 14th at 10:00am followed by lunch. Fall Newsletter is now available for pickup., Info: 932-4969.
* **PARENT'S PRESCHOOL CO-OPERATIVE** begins its FALL session on Sept. 14. This is a non-profit group of parents formed to provide an opportunity for preschool age children to socialize with others through play. Info: 933-0754.
* **CORNWALL TWINS + CLUB** support group for the Parents of Multiples meet the third Wed. of every month from Sept. to June. Monthly meetings to start on Sept. 15. Info 936-9115.
* **GIRL GUIDE REGISTRATION,** St. John's Church, 2nd St. on Sept. 15 from 6:30-8:30pm. Info: 938-7099 or 936-8604.
* **BROWNIE REGISTRATION,** Church of Good Shepherd Hall, First & Marlborough on Sept. 15th from 6-7:30pm. Info: 932-1721 or 938-0092.
* **TERRY FOX RUN** for cancer research , Sun. Sept. 19 from 8am to 2:00pm at Lamoureux Park Bandshell. Run, Walk, Bike, Skate. Info: 938-8403.
* **SEAWAY VALLEY AMATEUR RADIO CLUB** , Basic Course, will be held every Tuesday and Thursday evening at Transport Canada Training Institute. from Sept. 21st to Nov. 25th. Info: Doug Pearson, VE3HTR, 937-4755(evenings). Also, a CW course is tentatively scheduled for the fall on Thursday nights. Info: Doug Pearson, 937-4755.
* **ST. ANDREW'S PRESBYTERIAN CHURCH** , Avonmore, will hold their Annual Turkey Supper at the Avonmore Community Centre on Sept. 22 from 4:30-8:00pm.
* **THE NOR'WESTERS & LOYALISTS MUSEUM** in Williamstown will hold their Annual Wine & Cheese on Sept. 22 from 7-9:00pm at the Museum. Everyone welcome. For tickets call 347-3547.
* **BIG BROTHERS/ BIG SISTERS** Information Night on Thurs. Sept. 23rd at 7:00pm at 101 3rd St. W., Cornwall. Info: 933-8035.
* **CORNWALL WHEELS TO MEALS** ...Day Away for seniors, providing door to door transportation, nourishing meal, crafts & activities will start on Wed. Oct. 6th. To register call 930-9292.
* **SEAWAY ARTS COUNCIL** "Art Start 93" Oct. 23rd at Brookdale Mall. Artists-To book your table call 931-2366 or 932-2381.
* **THE RAISIN RIVER HERITAGE CENTRE** is open to the public on Sundays from 2-4pm. Visit St. Andrew's West and discover something of the local history.
* **THE LUNG ASSOCIATION** holds "Freedom From Smoking" meetings at the office on 240 2nd. St. E. on Wed.'s from 7-8:30pm for those who want to be/stay smoke free.
* **MOUNT CARMEL HOUSE PHASE 2 FOLLOW-UP** -After Care Programs are held on Wednesday evenings at 7pm for past-residents and families at M.C.H.T.C.
* **THE CORNWALL CHAPTER OF THE CANADIAN LIVER FOUNDATION** is sponsoring an afternoon bingo every Thursday at 2:30pm. Doors open at 1:00pm at the Cornwall Bingo Center, 26-2nd St. W.
* **FRIENDS TOGETHER PLAYGROUND** would like to invite all parents and their preschoolers (0-4yrs) to join . Meetings held every Mon. & Wed. at 9:15-11am at the Anglican Church in Long Sault starting Sept. to June. Info: 936-2088 or 534-8154.
* **SEAWAY SENIORS,** 205 Amelia St. hold Cribbage every Mon. at 1:30pm and Euchre every Tuesday at 1:30pm.
* **RAINBOW BOWLING LEAGUE** is looking for people to bowl for their team at Olympia Bowl on Monday nights at 9:00pm. If interested please contact Nancy at 534-2693 or Sherry at 936-8008.
* **GARDEN PARTY** at St. Paul's School, 822 Marlborough St. N. on Mon. Aug. 30 from 6:00-7:00pm. Students & parents welcome.
* **BLOCK PARENTS OF CORNWALL** will meet on Tues. Aug. 31 at the Police Station, 340 Pitt St. at 7:30pm. New members welcome. Info: 938-7766 or 932-8857.
* **THE SEAWAY MACHINE KNITTING CLUB** will hold its monthly meeting on Tues. Aug. 31 at 7:30pm. at the Bestview Nursing Home on Eleventh Ave. Info: 932-7771.
***THE MOCCASIN RAILROAD CLUB** will hold it's next regular meeting on Wed. Sept. 1 at 7:30pm at the Nativity Center (downstairs) on Maconell St. behind Masse Furniture. New members welcome. Info: 938-2525.
* **CORNWALL GYMNASTICS CLUB** fall registration Sept. 2 & 3 at Kinsmen Municipal Center from 5-8pm. Info: 933-4356 Mon.-Fri. from 9am-5pm.
* **1ST ANNUAL LABOUR DAY ST. LAWRENCE BLAZING PADDLES** will be held Sept. 4 & 5 from Cornwall to Summerstown . Canoes restricted to under 17 feet. Tickets available at Marina 200, Cornwall & Snetsinger's Pro Hardware, 137 Pitt St. , Summerstown at Glendale Restaurant and Edgewater Restaurant and at Raisin River Conservation Authority at Martintown. Info: John Lounsberry 931-3041. Donations to Agape Food Bank.
* **ST. RAPHAEL'S PARISH CENTER** will hold an "ALL YOU CAN EAT" Pork B.B.Q. Harvest Dinner on Sun. Sept. 5th from 3:30-7:00pm .
* **LIP SYNC COMPETITION** at Stormont County Fair, Newington on Sun. Sept. 5 at 7:00pm. Singles & groups welcome. Stage area 22' x 12'. Cash prizes. Info: 346-5776.
* **DOMTAR SPECIALTY FINE PAPERS,** Safety Committee Staff, will hold a "Labour Day Dance" on Mon. Sept. 6 from 1-6pm at the K of C Hall ,2nd St. E. Free admission. Everyone welcome and bring a friend.
* **SQUARE DANCING** with the **SWINGING B'S** on Tues. Sept. 7 & 14th at 8:00pm at Gladstone Public School, 825 McConnell St. Everyone welcome. It's FREE. Info: 933-7532 or 931-2281.
* **HOLY CROSS GOLDEN AGE** are resuming their Card Parties on Tues. Sept. 7 and every Tuesday thereafter at 7:30pm. Everyone welcome. Info: 937-3717.
* **SEAWAY SENIORS, 205 AMELIA ST.,** 'WELCOME BACK" dinner/dance will be held on Wed. Sept. 8. Tickets must be purchased by Tues. Sept. 7th at 12:00pm.
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DEADLINE: Wednesday at 3:00 pm

ATTENTION: RE COMMUNITY EVENTS NOTICES. Deadline: Wed. prior to Sun. publication, 3 pm. Copy must be legible (printed or typed). Text to contain only "basic" information (Who, What, Where, When & telephone contact if required). Minimum wording, please! Notices can be mailed in, or brought into the office or faxed (933-0024). Notices will not be taken over the phone. Thank you. Short & sweet makes better reading.
Please Note: Only one week per insertion, permitted.

Glamour fruit of the '80's now touted for its nutritional value

One of New Zealand's greatest innovations in the culinary world is the kiwifruit -- that soft, fuzzy brown fruit with the striking emerald green centre and tangy-sweet flavour.

In the early 1980s, the "discovery" of kiwifruit created quite a sensation. Kiwifruit first caught the eye of restaurant chefs who liked the way it looked as a garnish. Consumers fell in love with the way kiwifruit tasted.

A decade later, kiwifruit has become a staple summer fruit and a regular member of the family fruit basket. Today, however, with the trend to more healthy eating, kiwifruit is enjoying new status as one of the most nutrient-rich fruits available.

No longer just a pretty garnish, New Zealand kiwifruit makes a nutritious snack just like oranges or apples. According to the Fresh For Flavour Foundation, kiwifruit is very high in vitamin C and high in folacin and potassium. Kiwifruit is also recognized as a source of dietary fibre, vitamin B6 and magnesium.

Two, medium-sized, peeled kiwifruit represent about 95 calories. The easiest way to eat a kiwi? Just cut and scoop out the green flesh with a spoon. The skin is also edible, just like that of a peach or an apple.

An original New Zealand creation

New Zealand is home to a range of outdoor adventure and adventuresome pursuits. From intriguing bush walks to explore the vegetation and wildlife to ... bungy jumping! Yes, bungy jumping originated here but the newest craze is whitewater sledging: swimming the rapids with flippers and a "boogie board". This New Zealand spirit of adventure is not limited to physical pursuits.

When New Zealanders, or "kiwis" as they are called, experimented with the Chinese gooseberry in the early 1900s, they produced a larger, more flavourful fruit that was an original in its own right. Inspired by New Zealand's national bird, the kiwi, it was only natural that the soft fuzzy brown fruit be called "kiwifruit". (The kiwi bird is small, brown, slightly fuzzy and flightless).

Orchards of the South Pacific

It stands to reason that the growing conditions unique to New Zealand produce a kiwifruit with its own distinctive taste. Some kiwi connoisseurs claim that kiwifruit from New Zealand is of a quality superior to that of other kiwifruit available on the market. Some believe that kiwifruit from New Zealand has a more intense flavour and tastes more tangy.

The home of kiwifruit lies in the warm, temperate region of the South Pacific, about 1,000 miles east of Australia. The nation is comprised of two main islands, the North Island and South Island, both cover a mere 270,000 kilometers.

Small though New Zealand may be, it is a land of spectacular contrast -- from the sandy, beaches of the sub-tropical far north to the lush rainforests and striking alpine ranges of the South Island.

For all the diversity of its geography, three things are common to almost all of New Zealand: the air is as close to pristine as it can be; the climate is temperate and seasonal; and the volcanic soil is mineral-rich. New Zealand's warm dry summers and cool winters provide ideal growing conditions for kiwifruit.

LATE NIGHT
at Mexi's after 9 p.m.
60 oz. Pitcher & a Reg. Nacho $8.95 bar only
15%* off coupon expires Sept. 12/93
Mexicali Rosa's
*NOT VALID WITH ALREADY DISCOUNTED LUNCH SPECIALS OR DAILY PROMOTIONS
-1 COUPON PER GUEST CHECK. PRESENT COUPON WHEN ORDERING. ASK SERVER FOR DETAILS
58 PITT ST. 937-3000

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Come In & See Our
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We also have a New Menu including Pizza & Pasta along with all of our old favourites.
Join Us For Mixed Darts starting September 23rd.
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Live Entertainment Every Friday Night 8 p.m. - Midnight
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• BURGERS • PIZZA
• CHICKEN IN A BASKET
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Kinsmen TV BINGO
Kinsman TV Bingo is back!
Every Tuesday starting September 14/93
Game 1 - $100.00 Game 2 - $200.00
Game 3 - $300.00
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1 17 42 52 65
5 25 53 67
8 29 36 55 70
12 18 37 58 73
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CARDS only $2.00 each Available at Your Corner Store

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Astrologers • Palmists
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ATTEND THE MAXVILLE HOME & TRADE SHOW '93
Friday Sept. 10 4 pm - 10 pm
Saturday Sept. 11 9 am - 9 pm
MAXVILLE & DISTRICT SPORTS COMPLEX
Displays from SD&G & beyond
Fall & Winter Recreation
Electronics
Live Aerobic & Karate Displays
Meet the '93-'94 Cornwall Colts
For Further Info. Call Steve Titus 527-5659

BOURDEAU BAR-B-Q
LANCASTER
347-1622
The restaurant will be CLOSING on September 15, 1993
I will be returning full time to my accounting practice (bookkeeping, tax returns, GIC & RRSP investments).
I sincerely wish to thank all my customers for their patronage in the past year.
Michel Bourdeau, Prop.

AUDITIONS
For GLEN PRODUCTIONS

Fall Cabaret: "Opening Night" by Norm Foster
Directed by: Marion Barnes
dates of auditions: SEPTEMBER 7 & 8, TUESDAY AND WEDNESDAY
7:00 EACH EVENING AT THE GLEN BUILDING
required: 3 WOMEN: 1 early 20's, 1 in 30's, 1 in 40's
5 MEN: 1 early 20's, 3 in 40's, 1 who is 55+

Broadway Musical: "Carousel" by Rogers and Hammerstein
Directed by: Lionel Tessier
Musical Direction: Rosemary Sookman
Choreographer: Paula Distefano
dates of auditions: SEPTEMBER 14, 15, 16, TUESDAY, WEDNESDAY, THURSDAY
7:00-9:00 P.M. AT THE GLEN BUILDING
roles available: SINGING AND NON-SINGING ROLES FOR MEN, WOMEN AND CHILDREN
songs in show: JUNE IS BUSTIN' OUT ALL OVER
REAL NICE CLAMBAKE
YOU'LL NEVER WALK ALONE
MY BOY BILL
AND MANY OTHERS

Easter Presentation: "Jesus Christ Superstar" by Andrew Lloyd Webber
Directed by: Gary Palen
dates of auditions: (AUDITION WORKSHOPS)
SEPTEMBER 21, 22, 23, 7 to 10 P.M. at C.C.V.S.
COME AND LISTEN, SING TO THE MUSIC AND READ PARTS
COME TO ONE OF THE NIGHTS, OR MORE.
PHONE GARY AT 932-4815 FOR MORE INFO
songs in show: "HOSANNA", "I DON'T KNOW HOW TO LOVE HIM", "JESUS CHRIST SUPERSTAR", "KING HEROD'S SONG"

FOR OTHER INFORMATION - PHONE 937-GLEN

Note to Newcomers in Town

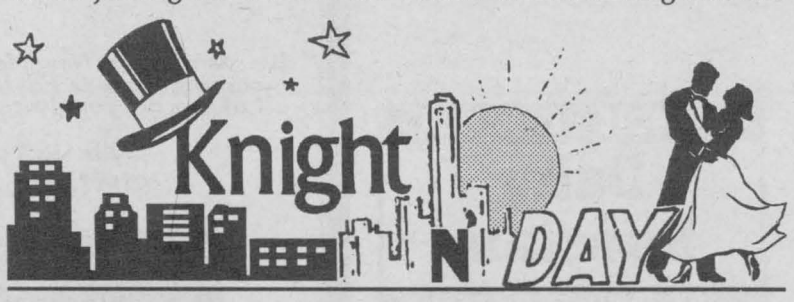
We are an Amateur group. We depend on our "Veterans", but we welcome new people. This is a great way to meet people. If you don't want to be on stage there's plenty of other work available. Give us a call at 937-GLEN

SEAWAY NEWS
ENTERTAINMENT

Plenty of good things happening in and around Cornwall over the next few weeks as we watch seasons change. We can start with a friendly "Welcome Back" as Patricia returns to *MUM'S PLACE* and extends the same welcome to her former customers to drop by. *MUM'S* is located at the former Wholly Cow and they still serve a great breakfast or lunch and served by Patricia and her staff, Lise and Tammy. As always the food is homemade because that's the only way *PAPA* knows how to cook. Papa (alias Brian Bergeron) is usually found at the stove cookin' homemade sugar pie, Boston clam chowder and those daily specials. *MUM'S* is open 6 am - 3 pm on Monday through Friday at 8 am - 2 pm on weekends.

Folks out Maxville way are gearing up for the *MAXVILLE FALL HOME & TRADE SHOW '93.* Exhibitors from all over the United Counties and beyond will be set to show you home improvement products, fall and winter recreation, crafts, home decoration, security systems, and much more. Plus as an added feature you will see *LIVE* aerobic and karate displays, meet the '93-'94 Cornwall Colts and much more. It all happens on September 10th and 11th. The hours will be from 4 pm - 10 pm on Friday at 9 am - 9 pm on Saturday at the Maxville Arena.

Hockey season is fast approaching on all levels. The new Cornwall Aces and The Colts are preparing for the '93-'94 season and we are starting to hear more about the upcoming NHL season these days. If you want to be a part of the excitement for the year, how about joining the 4th Annual



Entertainment - Special Events & Restaurant Review - By Bud G. Knight

NHL Draft at *ODIE'S PLACE* at Sydney & Ninth. You can take advantage of some early player pickins' by signing up now. You can choose your own players in a true hockey draft fashion and by the looks of things that is going to include Mario & Gretz. Perhaps you want to add Daigle to your list. *ODIE'S* is also getting ready for the annual mixed Dart League that begins in early October. Teams, couples or individuals can sign up now at the bar.

Movies at *BROOKDALE CINEMAS* this week. In Cinema-One *THE FUGITIVE* at 7 pm & 9:20 pm with *SNOW WHITE* as the weekend matinee. Cinema-Two offers a choice of two with *FREE WILLY* at 7 pm and *HARD TARGET* at 9 pm. Cinema-Three starts *RISING SUN* and the matinee will be *ALADDIN.*

THE COLONIAL DRIVE-IN is showing *JURASSIC PARK* and *HEART AND SOULS.* The dusk to dawn show will be adding two others with *MAD DOG* and *GLORY,* and *MATINEE.*

We would also like to apologize, on behalf of the Colonial, for not including a restriction notice on one of last week's movies. We regret any inconvenience this may have caused patrons.

LA MAISON will feature *IMPACT* as the group for your listening & dancing Thursday through Sunday and coming for one nite only on September 14th, the comedy of *BOWSER N' BLUE.*

Here's another *BIG SHOO* coming at the end of September and it's a Shantero Production. Tickets are on sale now for the *DAVE BROADFOOT COMEDY CRUSADE* coming to Aultsville Theatre on Sunday, September 26th. Comdey legend Dave Broadfoot brings his popular "cast" with him and that includes that unforgettable mountie Sergeant Renfrew, hockey hero Bobby Clobber and the stetson-wearing member from Kicking Horse Pass - for two hours of rollicking, side-splitting Canadian humour! From his day's guesting on the *ED SULLIVAN SHOW* through his year's as a member of the Royal Canadian Air Farce to today's *CRUSADE,* Broadfoot has given thousands over 40 years of the best comedy available. Tickets are $17.50 (GST incl.) and can be purchased at *RAN-GAL PHOTOFINISHING,* Brookdale Mall, 938-7779.

THE DAYS INN is the host hotel for the Cornwall Aces and their training camp starting September 20th. *CHUMPS* at the Days Inn reminds you of their comedy feature every Friday night, and coming in early October will be *BARSTOOL PROPHETS.* More on that later.

Old friend *GERRY CORVELLE* and *MEMORY LANE* still beatin' & beltin' out the songs at *LA RICK'S* on Montreal Road.

Gotta go. G'Day and G'Knight.

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Last Week:

• Mayor promises to review library closing.

• Cornwall near bottom of median income list for Ont. municipalities .

• Shooting victim still insisting he was fishing.

• Some prisoners to get additional $10/wk. canteen allowance while guards face wage decreases angers members of Ont. Public Service Employees Union.

• Severe wind storm rips through St.Rapahel's.

• Domtar plant on target with spring start-up anticipated.

• Former Courtaulds Films workers locked in drawn-out severance fight.

• Civic Complex gets facelift to welcome Cornwall Aces.

• 38 year old cyclist stopped by black bear on Service Rd. near Boundary.

• Cornwall Island man arrested after high speed chase in which bullets were fired and 2 RCMP officers injured.

• Rescue attempts fail to save 14 year old boy who drowns after slipping into St.Lawrence River near Cornwall Harbour.

• Waterfront residents living in fear that an innocent bystander will be shot.

• $500 reward being offered for information leading to conviction of person who abandoned dog & puppies near shelter.

• Community leaders vision local economic turn-around with $11 M first-of-its-kind in Ontario project using wasted heat to warm buildings.

• Tight job market increases college enrolment.

• Family of 7 illegal immigrants shipped back to Ethiopia.

• Tornado wreaks havoc in Lancaster as well as leaving trail of damage across city of Cornwall.

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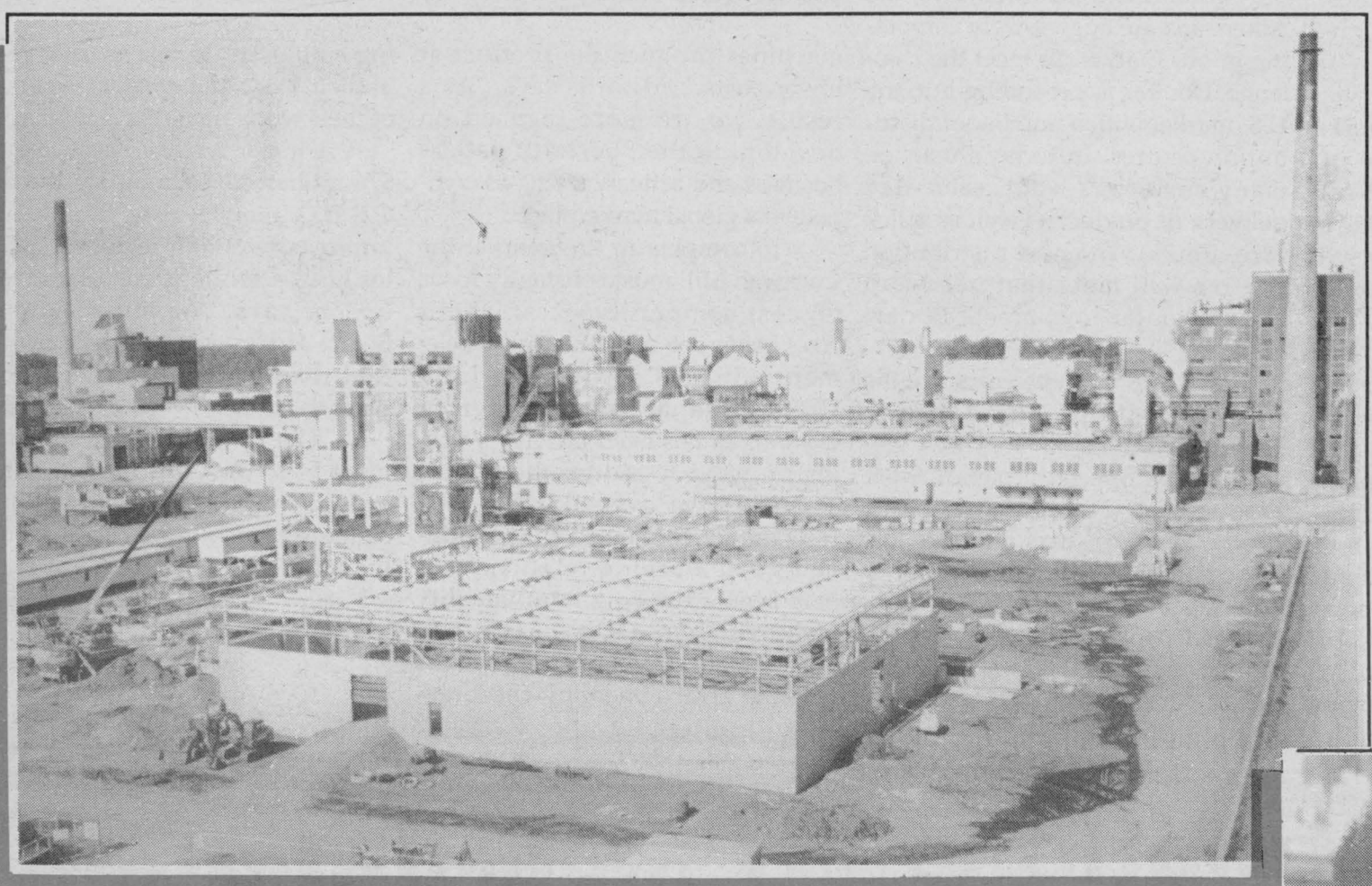
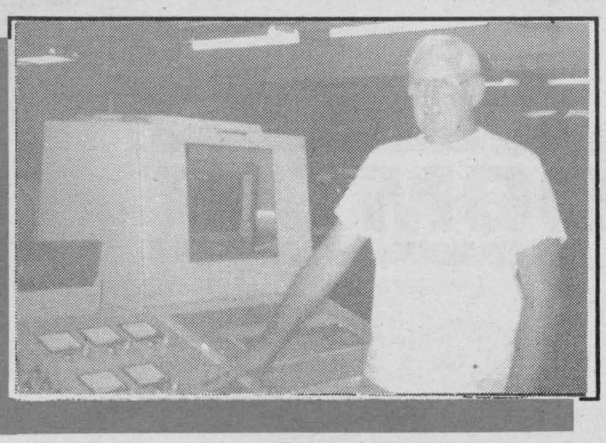
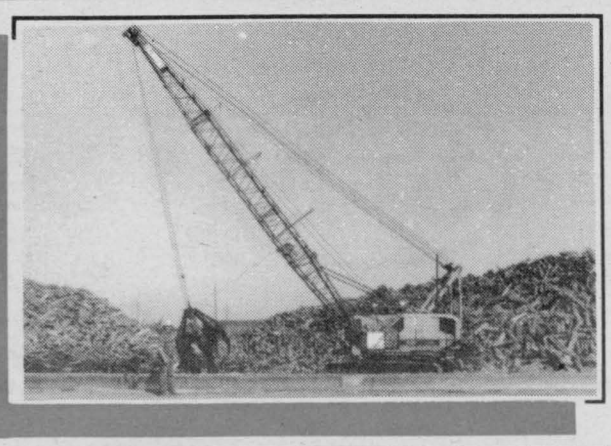


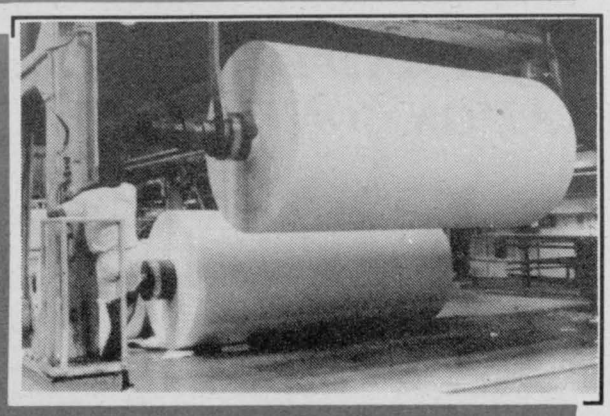
On behalf of employees of the Domtar Cornwall Mill, I invite you to participate in our OPEN HOUSE on September 11th. Come enter one of the largest Specialty Fine Paper Mills in North America! Tour & see a great variety of high tech equipment and learn about our worlds premiere recycling plant!

Mike Edwards,
Resident Manager









A North American heritage paper mill... a world leader in recycling technology!

In appreciation to the community

DOMTAR

invites you to an

OPEN HOUSE

September 11th, 1993 - 9 am to 4 pm

resident manager Mike Edwards



A combination of more new technology, greater emphasis on worker involvement in day to day decisions and improving efficiency are the keys to the future of the Cornwall Domtar operation.

Resident manager Mike Edwards says community support is also critical for the long term viability of the mill and the 1,150 jobs that it represents.

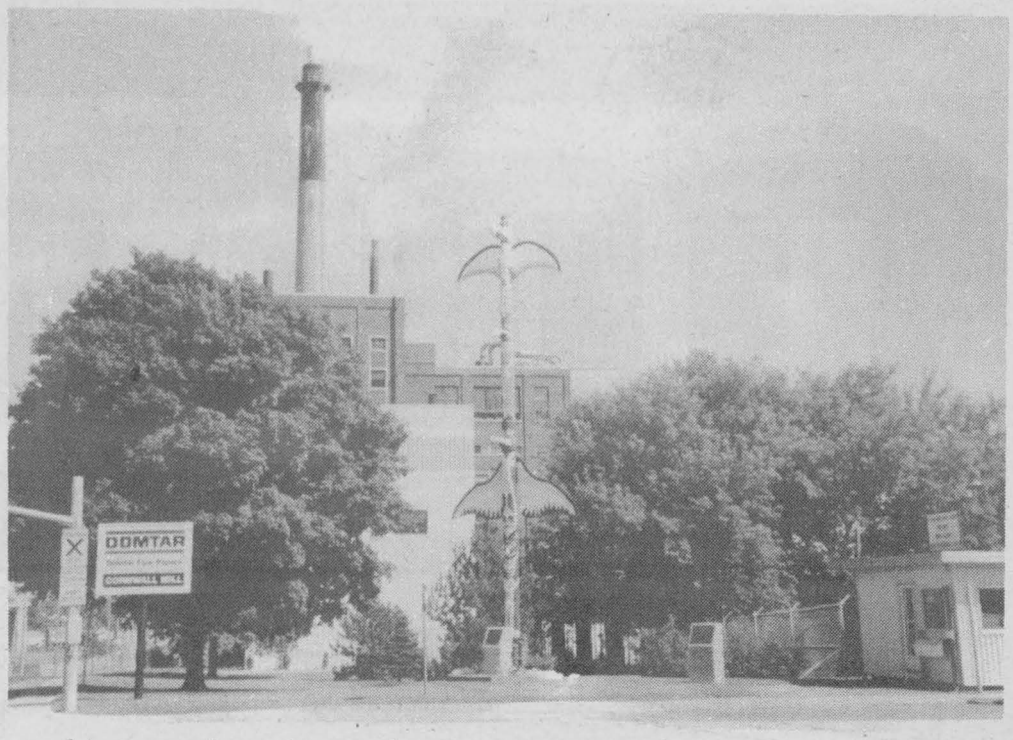
An Open House, planned by the company for Saturday, September 11th, is part of that effort. "I think the Open House will give our employees the opportunity to show their pride in the Cornwall Mill and the area where they work," Edwards says. "If you show off where you work to your friends and family, you will take greater pride in your work and other people will better understand the challenges you face."

The company held its last Open House about 5 years ago and officials feel that it was a complete success. Edwards says that this time around people will see a company more active in the community where it does business. But he warns the last three years have not been the best for the company because of the pressures of increased economic competition.

"We are going after a moving target," he says. "To compete today we must provide quality, service and value. We've done a lot in all of these areas, but still more has to be done to improve our competitive position in the market place."

In addition, Edwards says, the Americans are aggressively competing in our market. To meet the challenge, Domtar is expanding into the U.S. market with a number of distribution centres. In today's market, many customers want same day delivery of product as well as quick turn-around. The new distribution centres will meet that need and allow Domtar to compete in new markets.

Up to about three years ago the Cornwall Mill produced mainly Communications papers (high volume) while Specialty papers were produced on a more limited scale. "In the last few years we have lost our competitiveness in the communications market due to larger higher-speed paper machines that were built in the late 1980's and started up in the early 1990's. These machines produce the product at lower costs." Edwards says. "As a result, we are more focused on developing the Specialty papers business and actively trying to compete in a global marketplace."



To compete in this market the Cornwall Mill must constantly focus on cost competitiveness; labour costs being one of the major cost elements. In this respect the Joint Union Management Steering Committee has been actively working on ways to reduce these costs and improve overall efficiency. Edwards is convinced that continued good working relations will help secure the long-term viability of the mill.

"We are striving to improve the working environment by encouraging employees to take greater pride in their work and greater ownership of their work areas," says Edwards.

A major factor in securing the $76 million investment for the new C.R.B.C. plant is as a result of the improved working relationships. "A lot hinges on how this plant starts up," he says. "We must show the Board of Directors and the owners that the Cornwall Mill is a good place to invest."

"The challenge we all must meet is to develop the skills and expertise needed to meet the rapidly changing business environment of the future," he concludes.

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Message From The Mayor



On behalf of the Citizens of Cornwall, City Council and Administration, it is my great pleasure to congratulate the hardworking men and women of the Domtar Specialty Fine Papers Division on yet another significant milestone.

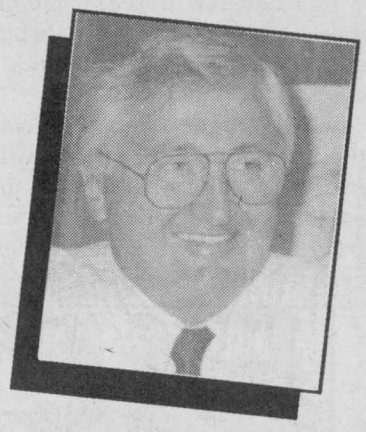
With the opening of the world's first cardboard to paper recycling plant, Domtar has reaffirmed its commitment to helping the environment. This outstanding achievement, along with other aggressive efforts to improve productivity and quality, will ensure that Domtar remains an industry leader in today's competitive markets.

The City of Cornwall would like to formally express its appreciation for past and continuing investment in our community. The entire community looks forward to working with Domtar in the years to come, as the Cornwall team pursues even more ambitious projects that will benefit us all.

I encourage everyone to take this opportunity to visit Domtar's Open House and to see first hand the future of the paper industry.

Ron Martelle
Mayor

marketing
Clyde Wetmore



The sign in his office says it all - "Domtar is committed to being the preferred supplier to our customers by exceeding their expectations for quality, service and value."

For Clyde Wetmore, the vice president of operations and also deeply involved in marketing and sales, those are the words he lives by as the company moves to position itself into a world class supplier.

Domtar has a worldwide sales force of only about 25 people who service the Canadian, U.S. and offshore markets through sales to end users as well as bulk merchants who resell the product.

About 65 percent of Domtar specialty sales are to merchants.

For Wetmore there are three keys to success.

"First, the quality must be excellent, our product offering has to be wide and service must be paramount," he says.

He admits that service has grown in importance in the last 15 years because the customer is looking for value as well as price. In fact, with most customers the question of price and value are interchangeable.

Five years ago the production at Domtar was about evenly split between specialty and commodity papers. Commodity can be defined as white communications products like computer paper.

"The specialty side can be any one of about 2,000 stock keeping units," Wetmore says. "For example we offer many different types of coloured printing paper."

While 45 percent of the specialty production is sold in Canada, the United States is growing in importance with 40-45 percent of product sold there. The balance of 10-15 percent is sold overseas.

Because of the growing importance of the U.S. market the company is hoping to increase the specialty production to 95 percent in order to capture more of the market.

Wetmore says the distribution centre recently opened in Chicago is only the first of a number of such facilities being considered for the future. But these will be opened in stages as the market demand picks up.

The company is also investigating setting up distribution centres in Europe but no decision has been made yet. One reason for the company considering the move is that it can take up to six weeks to supply product to the European market from Canada

All this is designed to make Domtar the supplier of choice in world markets and surveys conducted twice a year determine how well the company is doing.

"We track ourselves closely," he says.

When the survey started about 35 percent of the customers said Domtar was the preferred supplier. The most recent has the same question answered in the affirmative by 42 percent of the customers.

Even with that improvement, Wetmore says more has to be done.

"We must get that higher even though we don't have a number in mind," he concludes. "We have to create a world class reputation."

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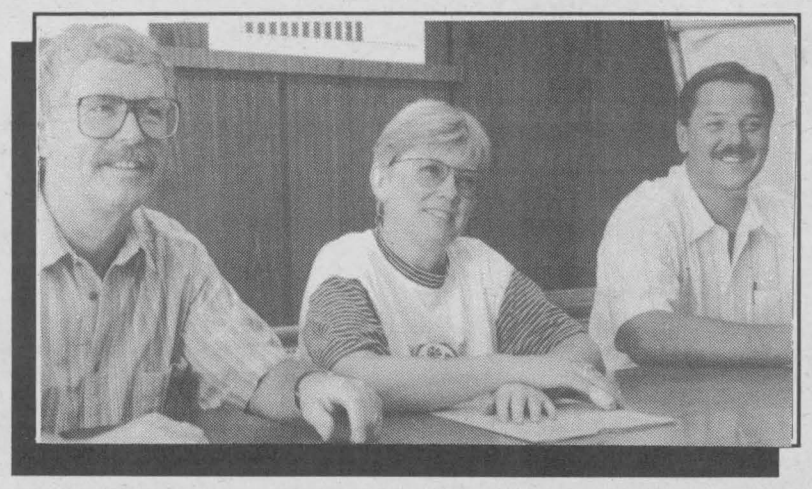


Glen Grant, Linda Riley, Doug Samis,

A union-management committee designed to improve working conditions at the Cornwall mill has been in existence for only 18 months but already union officials say it is starting to show its good points.

The employees at the mill are represented by the Communications, Energy and Paperworkers Union.

There are three locals at the mill - Local 212 with 600 members is headed by Doug Samis, Local 338 with 350 members is headed by Glen Grant while Local 68, with 87 members has Linda Riley as president.

Up to five years ago there was the traditional union-management relations - a sort of "them" versus "us" relationship. Now, the three union presidents say, things have turned around.

"It was a question of survival," Grant says. "The company kept telling us they had to reduce costs and asked about our ideas. It's working because management will listen to our ideas."

Samis says the committee provides input on virtually every aspect of life in the workforce. Grant says the biggest thing is the fact the two sides are talking and working with each other to put an end to problems.

Every two weeks the committee meets to go over the financial situation and try to solve any issue that may come up.

""We have a better understanding of the budget and the company's financial situation," says Riley. "From this and the meetings we know exactly what the company plans to do for the next month, year, even five years from now."

Grant admits the model is being copied in many other areas but the local success has been amazing.

A good sign of labour relations in a big plant is how much conflict there is between the unions and management.

In the last two years there have been only three grievances in Local 68 while Samis and Grant say their grievances have dropped sharply as well.

"The philosophy of the mill has changed and in the future we have to make sure that we keep that trust and expand it to the shop floor," Grant says.

Samis agrees adding it will take time for the process to filter down completely to the shop floor, but there are indications is is getting there.

It may seem like a small thing but it's a case in point that helps the company in trying to get its costs under control.

As recently as five years ago if a piece of machinery broke down the employee would report the matter to the supervisor who in turn would take the matter up the line.

Now, Samis says, the employee has the power to pick up the phone and call the person who can fix the machine.

"It reduces our down time and reduces the company cost," Samis says.

The whole credo of the union-management committee is in its mission statement which was only recently placed just outside the gatehouse entrance to the mill.

"This is successful because the right people were in place at the right time," Grant concludes.

FACTS...

• 1/3 of workforce has 25 or more years of service to mill.

• before the shutdown of the sulphite mill in 1972, the Cornwall Mill produced most of the world's supply of artificial vanilla.

• arborite was a product developed in the Cornwall Research Lab.

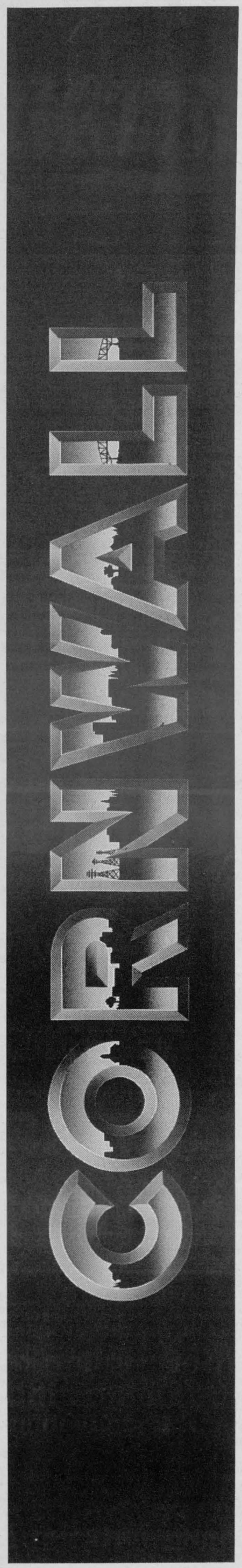
• shipping approximately 850 tons/day of paper

• totem pole is 51 foot tall gift and tells a historical story of Howard Smith Paper Mills Ltd. (now Domtar Inc.)

• first paper ever produced in Cornwall was in 1883 - 110 years ago!

• mill had several owners, first to the Toronto Manufacturing Company until 1919; then to Howard Smith Paper Mills Limited until it joined forces with St. Lawrence Corporation Ltd. and Dominion Tar and Chemical Company Ltd. which is known today as DOMTAR INC.

• Domtar's Cornwall Mill was the first to offer a recycled coated bristol.



Partners...

For over 100 years the pulp and paper industry has been an integral part of Cornwall's economy. The City of Cornwall is pleased to congratulate Domtar on the beginning of yet another chapter in that relationship, the development of the world's first cardboard to paper recycling plant. In addition to the significant benefits to the environment, Domtar's investment in the community stands as a testament to the benefits of Cornwall as a business location in today's global markets. Together in partnership, Domtar and Cornwall will continue to help each other grow and prosper.

Cornwall Economic Development

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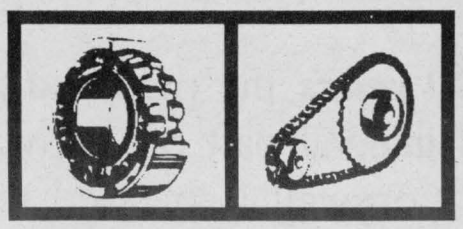

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human resources
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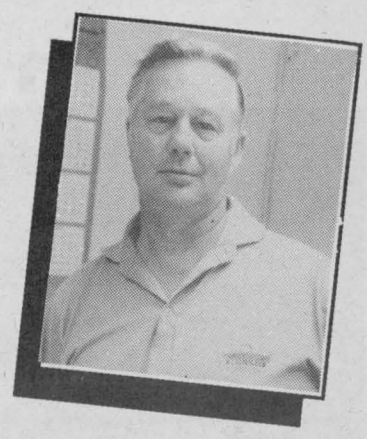


The Domtar mill is currently the biggest employer in the city with about 1,150 people on the payroll. And fully a third of that staff has been with the company for 25 years or more.

Tom Aitken, the personnel superintendent is among that group. He joined the company about 33 years ago and has been in the human resources department for the last 25 years.

He says the major change in the last quarter century is the fact that the skill level of the employees has had to get better due to technological improvements.

"Equipment is much more sophisticated with the computers and electronic controls now available," Aitken says. "Twenty five years ago there was a lot more physical involvment in the jobs than there is today."

The makeup of the workforce, however, has not changed. Most of the unionized employees, about 950 of them, are in the maintenance and production sections of the mill with the balance in office and supervisory positions.

Because of these two facts the company does a lot of on-the-job and off-the-job training in production and safety. Trades are improved through apprenticeship programs and in most cases the costs of the training programs is borne by the company.

"We usually try to train to the point where a person can do the job that is two steps up the line," he says. "That way a person can replace another employee who is absent from work on vacation or sick leave."

Working at the mill can't be all that bad if the numbers can be believed.

Aitken says the company, under normal conditions, hires 70 to 80 students every summer as fill-in help in various locations. The company usually also hires 70 to 80 full time people each year to replace people who retire or move on to other jobs.

He says the fact that a third of the workforce has been at the Cornwall mill for 25 years speaks well for conditions at the plant and the type of people who work there.

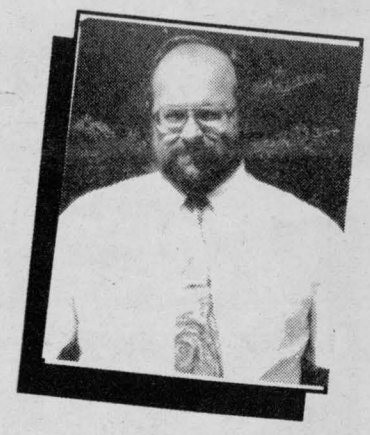
"We have great stability in the work force and that even shows up when a person retires," he notes. "We have 600 pensioners from the Cornwall mill and every year we invite them back to the mill."

He expects that this year about 450 will accept the invitation to this years pensioners day.

Aitken says the work force is almost a community within a community.

"I think the majority of our people are proud of the place where they work," he concludes.

forestry
Wayne Young



The Cornwall Domtar mill gets about two thirds of its raw supply of pulp from the United States. And surprisingly the company also gets about five percent of its total requirements from the Stormont, Dundas and Glengarry area.

The numbers from 1992 show that the mill used 250,000 tons of water-free fibre to make roughly the same amount of finished product.

Of that amount, 120,000 tons came in stick format, those four foot long pieces of pulpwood that are trucked into the plant on a pretty regular basis. Most of that amount, about 80,000, comes from the U.S.

Another 80,000 tons comes in the form of wood chips that are produced by machine in the bush. There are two such machines currently in operation in the States.

The balance comes from sawmills - the leftovers from the sawing process. About 23,000 tons is produced in Canada and 11,000 tons comes from the United States.

All this is managed by the company forestry services, headed by Wayne Young.

He says the Cornwall mill draws so heavily from the U.S. because the plant is right on the border.

"The interesting thing is that they have a different type of land use pattern than Eastern Ontario," he says. "If you drive to Potsdam you will see a lot more bush than if you drove from Cornwall to Ottawa."

Domtar also owns about 106,000 acres just south of Malone in the Adirondack Parks area.

But all this pulp and wood is shipped by contractors who are all independent. Young says the system works well because every contractor knows what can be sold in any given week. As the raw material comes in it is stored in either the wood or chip pile.

While not too concerned about transportation issues, Domtar does appear to want to control its source of supply and at its Malone location is has two full-time people who manage the area.

Domtar has had the Malone land for about 30 years and it provides about 21 percent of the raw material.

However, in the past number of years the firm has been working on a forestry program for the Cornwall area.

The push in that direction came in 1970 when gas prices were driving up the cost of transportation. Young says at that time the Ministry of Natural Resources brought forth plans to make better use of marginal agricultural lands.

A third factor in the company doing more to control its source of supply was the creation of a hybrid poplar by the Ministry of Natural Resources that could be harvested in 12 years.

In 1974 Domtar joined a provincial forestry program where Domtar bought land and turned its management over to the Ministry of Natural Resources. As a result of that program, the company now owns about 8,500 acres of land in SD&G.

Young says that in the mid-80's the company re-assessed its program and came up with a new forestry development program. Instead of buying the land, it would sign a long-term lease with the private landowners.

There are about 184 landowners in the program and about 8,300 acres.

Under the system, the company pays a lease and then manages the land with about two thirds of the overall cost covered by the provincial government. The balance is paid by Domtar.

Young says the program has been so successful that two additional programs have been put in place. One gives the company access to mature woodlots while the other involves the company in starting up pre-commercial woodlots - those that will provide trees in 40 to 60 years.

Details of these and other forestry programs can be found at the McKinnon Forestry Interpretative Centre in Apple Hill. The outdoor education centre was visited last spring by abut 1,400 students from various schools in the area.

Young says the key to the future of woodlots is the learning program. He says one has to provide a working forest for wildlife and the needs of the environment while it gives Domtar something to work with.

"This way, we all win," he concludes.

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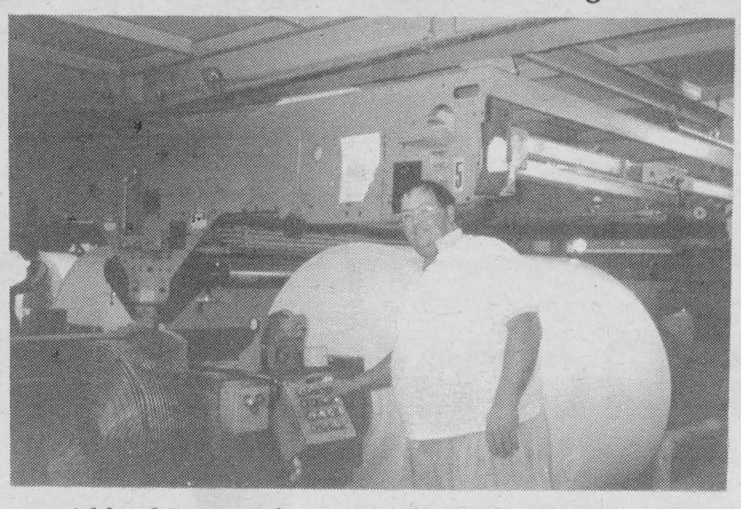

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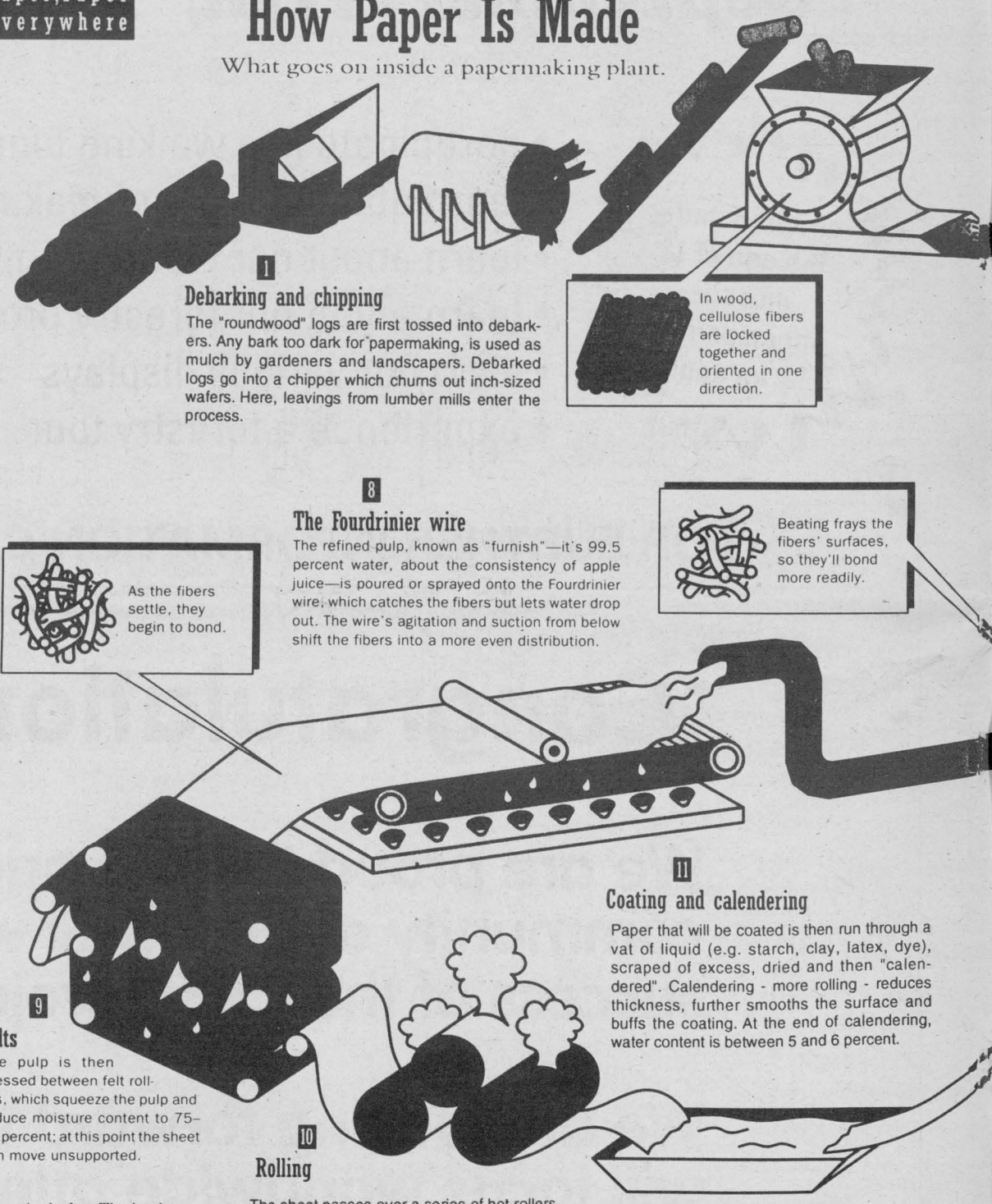
Paper, Paper Everywhere

How Paper Is Made

What goes on inside a papermaking plant.



1 Debarking and chipping

The "roundwood" logs are first tossed into debarkers. Any bark too dark for papermaking, is used as mulch by gardeners and landscapers. Debarked logs go into a chipper which churns out inch-sized wafers. Here, leavings from lumber mills enter the process.

In wood, cellulose fibers are locked together and oriented in one direction.

8 The Fourdrinier wire

The refined pulp, known as "furnish"—it's 99.5 percent water, about the consistency of apple juice—is poured or sprayed onto the Fourdrinier wire, which catches the fibers but lets water drop out. The wire's agitation and suction from below shift the fibers into a more even distribution.

As the fibers settle, they begin to bond.

Beating frays the fibers' surfaces, so they'll bond more readily.

9 Felts

The pulp is then pressed between felt rollers, which squeeze the pulp and reduce moisture content to 75–80 percent; at this point the sheet can move unsupported.

10 Rolling

The sheet passes over a series of hot rollers that evaporate more water, as steam, reducing water content to 6-8 percent.

11 Coating and calendering

Paper that will be coated is then run through a vat of liquid (e.g. starch, clay, latex, dye), scraped of excess, dried and then "calendered". Calendering - more rolling - reduces thickness, further smooths the surface and buffs the coating. At the end of calendering, water content is between 5 and 6 percent.

Illustration by Jean Wisenbaugh

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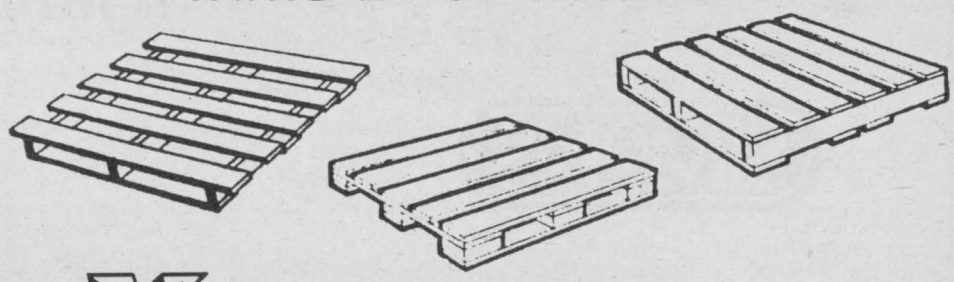

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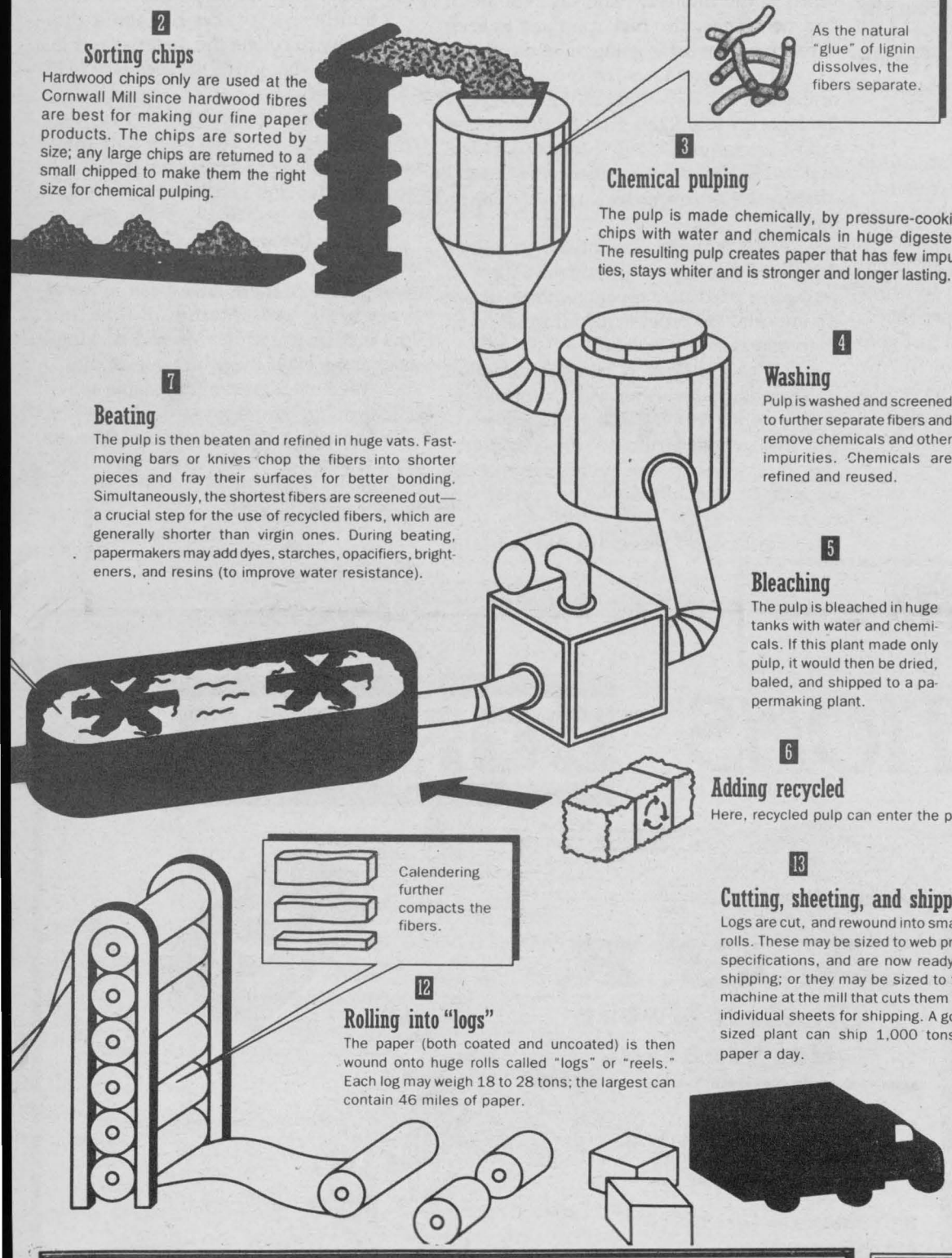
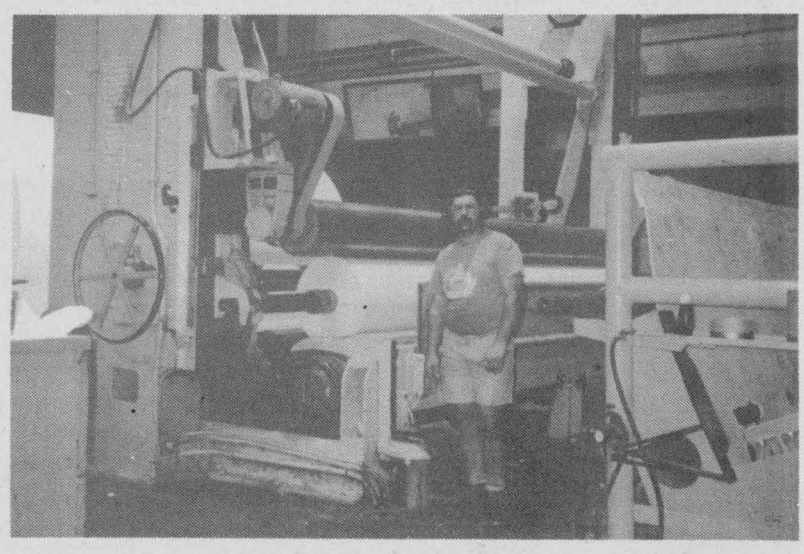
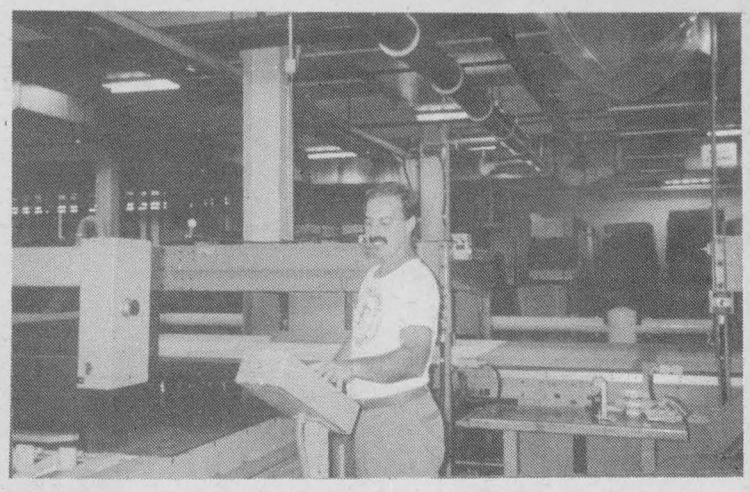




Jonathan Proulx beside #5 paper machine winder.



Mario Vien by #18 Folio Palletizer.

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health
Bill Pearl



Domtar is one of the few major industries in Cornwall with a health program for its employees, but the person in charge says it's a club run for and by the employees.

Bill Pearl, the co-ordinator of employee fitness programs, says the health program has been in operation for close to 10 years now.

Pearl is really part of the YM-YWCA Ottawa program under contract to Domtar and he feels it's a situation where everyone wins.

"The centrepiece of the company's health and fitness program is the fitness club," he says. "I go out in the community and make arrangements with health-oriented businesses to have Domtar people use facilities at a cut rate. Domtar also rents CCVS high school to provide evening program activities to its members."

He says this helps the Cornwall business community as well as the employee. Costs for joining the program are kept minimal in order to maximize participation. The fee this year is $12 which allows a family to join or a guest sponsored by the member.

Pearl says it's important that everyone in the club have someone to go out with since it has been proven that if an individual has someone to exercise with, it is more likely that person will take part in the program.

The number of employees taking part is considered high. Pearl says the norm for most such company-sponsored operations is about 15 to 17 percent but in Cornwall the number is closer to 31 percent of the staff. In numbers, there are about 1,000 people registered this year.

"I think it's high because there are a number of options open to the member and the cost is so inexpensive," Pearl says.

So local business and the employee win - how does the company benefit?

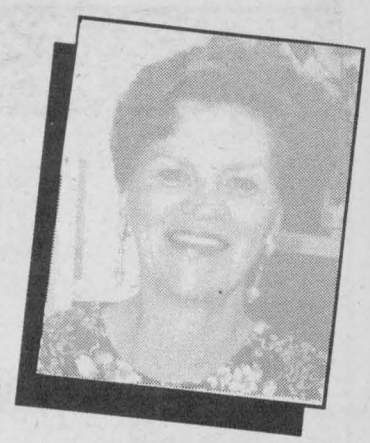
Pearl says studies show that every dollar invested in a health program results in a payback of two to three dollars in terms of improved productivity and an overall better feeling about the working environment.

"Maybe it's only through the health club that you will get to meet that person who works at the other end of the plant," he says.

Besides fitness, Pearl also holds seminars on how to deal with stress and the proper nutrition in conjunction with the local health unit. He also helps counsel people with other problems although he admits to directing people to other community resources for some problems.

"This is not my program. I just give people the opportunities to get fit," he concludes. "I want people to have fun and if I can sneak in some health aspects to it, so much the better."

The Dandy News
Elaine Smith



It's been known as The Domtar News or The Papermill Log, but now it's called The Dandy News. It used to be printed monthly or weekly, now it's printed daily. It's the newsletter or information sheet designed to inform employees of the company about what is going on.

Elaine Smith has been the editor of The Dandy News for the last two years and notes the name of the single sheet newsletter comes from the kind of roll that goes on a papermaking machine.

She admits the paper at one time was extensive but at that time it also came out weekly or even monthly. Now it comes out each day - hopefully by 10 am Monday to Friday.

"I think it generates a lot of interest because you see many employees reading it over their morning coffee break or during lunch in the cafeteria," she says. "Some of our pensioners also pick it up just to keep in touch with what is going on in the mill."

The paper shows the company's priorities in a big way. Right at the top, below the logo, are highlights relating to the plant safety, environment and customer satisfaction levels. Updates are called in to Smith's office each morning by various departments.

"That is the reason for the 10 o'clock deadline," she says. "Sometimes I have to wait for a particular report to come in but it's important to provide the information so everyone is kept informed."

Of course there is other information in The Dandy News as well, information such as what is available at the cafeteria that day, whose birthday or mill anniversary it is, what special events are coming up and, occasionally a joke or special feature.

Smith says there are never blank spots in the Dandy News because there is a company the firm deals with that provides what the trade calls "filler material". However, that doesn't happen very often.

She says a major source of information are the department heads and managers who sometimes will write something up on what their particular department is doing.

Even employees get into the act by providing articles for inclusion.

Smith says it takes her about three hours a day to collate the material and this in addition to her job as the secretary to the mill manager.

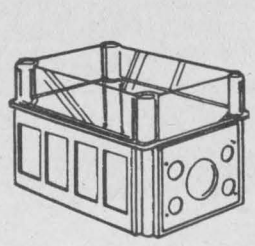
"I have to prioritize everything. Interruptions are frequent and many phone calls come in while I am putting the paper together and I have to juggle tasks to get everything done on time," she says.

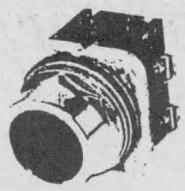
While the paper has had the same basic format of a 2-sided single sheet for about 15 years, there have been improvements in the presentation in that time. Now it is prepared in columns making it easier to read and the printing is cleaner.

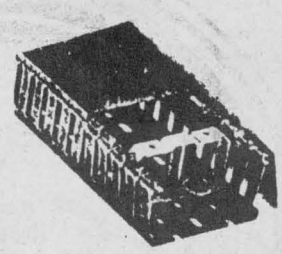
"We have to make it readable as well as interesting," Smith says.

She must be succeeding. The 900 copies printed daily and circulated throughout the mill are usually gone by the middle of the afternoon.

CONGRATULATIONS DOMTAR







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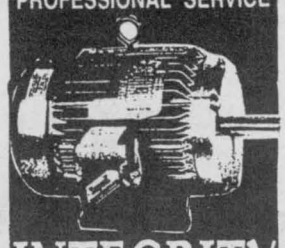

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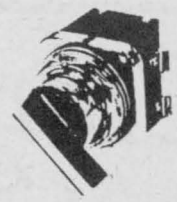
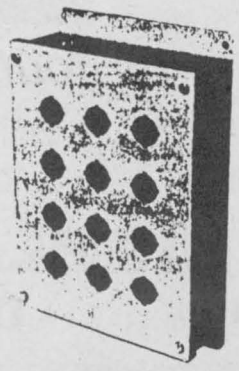


Selector Operator





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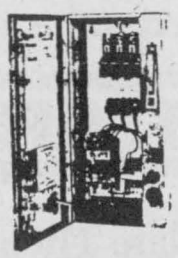

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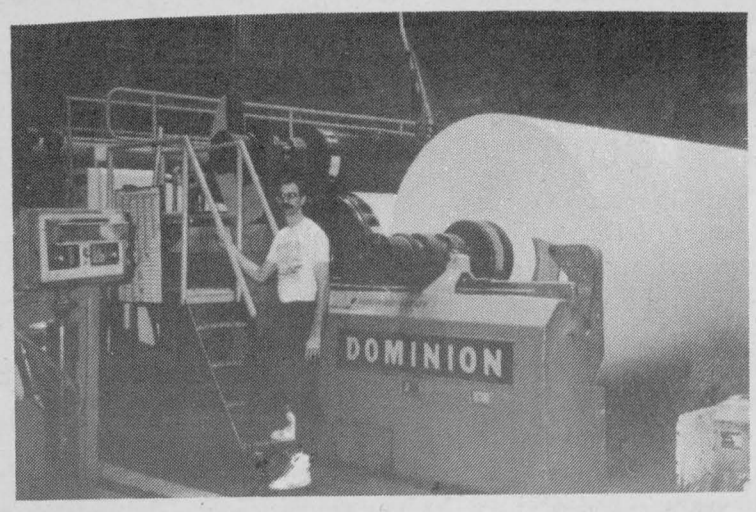
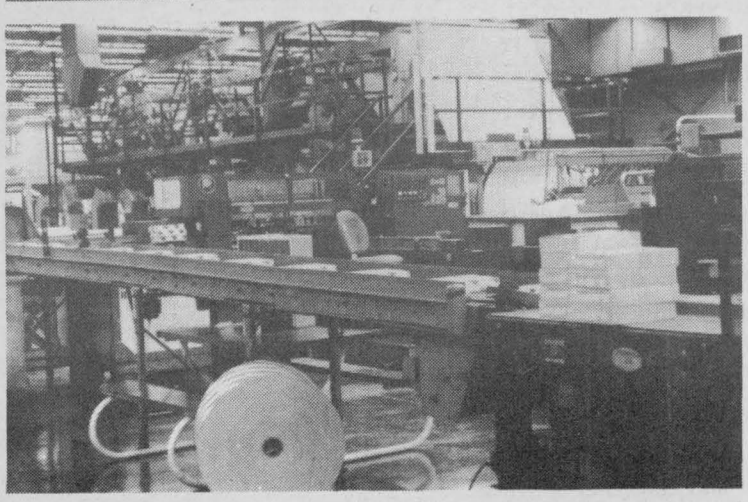
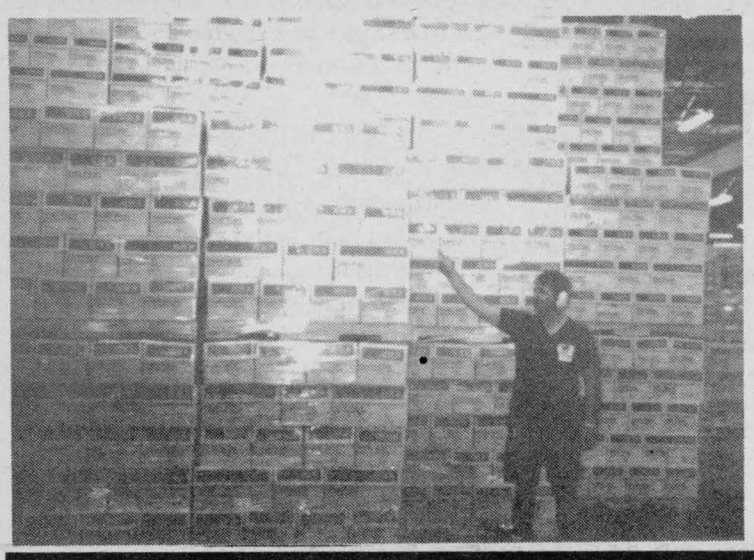


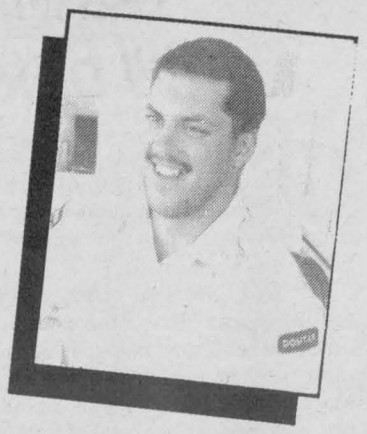
Richard Coleman by #7 Paper Machine Reel.





Richard Leger is pictured at left in the Stock Shipping Warehouse.

security
Mark Evans



A major but sometimes overlooked part of the Domtar mill is the security detail on duty at the mill entrance 24 hours a day, seven days a week.

Its unofficial motto - "If you don't look for it, you won't find it!"

There are 10 officers on the security team in four different shifts. The job involves a lot of walking in a 12 hour shift where each round takes two hours to do. Ask Mark Evans, one of the security guards.

"Our role is to protect the company resources from loss or damage," says Evans. "This is accomplished by monitoring the flow of materials, equipment and people entering and leaving the mill property and by regular inspections of the actual mill."

All security staff are trained in CPR and first aid. The main gate house is a first aid station. "It's certainly not a quiet job," says Evans. "We have to keep in touch with all mill happenings."

The security guards are responsibly for access to the property which includes ensuring roads are cleared of snow and ice in winter. It is important that emergency vehicles (fire, ambulance, police) are able to access the mill easily.

"We've all been trained on gas line shutoff," notes Evans. "This is important, especially in an emergency i.e.: fire or explosion."

To get into the mill, you must be cleared. During the day, the emphasis is on making sure the people who try to come through the gate have legitimate business with someone in the plant. At night the work consists of more property patrols, (sometimes dodging skunks), as well as checking welding permits for fire regulations.

He admits that occasionally he's had to take cameras from businessmen for security reasons. They do not understand the situation but, unless previously cleared by senior management it's our responsibility. He concludes, "It's all part of the job!"

After all, he quips, looking for trouble means there won't be any!

FACTS...

• Xerox has been a major customer since 1966

• the majority of new products developed by Domtar over the last 3 years involved the introduction of recycled fibre materials

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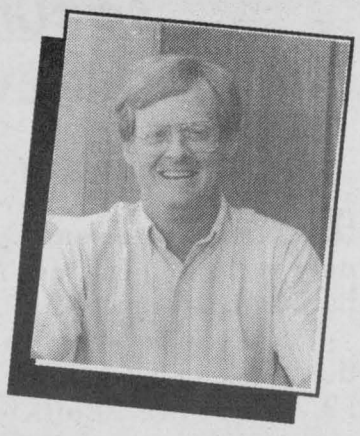


One need look no further than the inventory and shipping departments of Domtar fine papers to see that the company is serious about moving into the U.S. market.

Brad DeRochie manages a warehousing, shipping and distribution department that sends out 800 tons of paper per day while the man in charge of inventory control, Bernie MacGillis oversees the whereabouts of 17,000 of finished product in a total of four locations.

DeRochie says there are a number of major challenges in the shipping department.

"Safety has to be number one, then customer satisfaction and then housekeeping," he says. "Another major task is to make maximum use of our resources."

On the safety front, DeRochie says the shipping and inventory departments have an excellent record even though there have been incidents in the past.

"We have a lot of equipment with 13 docks to load from," he says. "We have to pay attention to the employee and make sure they are working in a safe environment."

Paper can be shipped from the mill in many different ways, such as piled in a row (called skids), in cartons, or even loose or sealed. On top of that the department must handle two different types of paper (coated & uncoated) and different colours.

"If we get an order it is my job to make sure that we maximize the space in the truck going out and make sure that the order is secure," MacGillis says. "You could have three different products going to three different locations on the same truck and a schedule has to be arranged to get them from point A to pint B in the most efficient way possible."

Both men admit that the American market has grown in importance in the last four years.

"Because we are shipping over longer distances we have to make sure the product is not damaged on the way," DeRochie says. "We use almost anything from air bags to two by fours to make sure that the product gets there."

The success rate is a remarkable 99 percent.

To get around some of the problems associated with shipping over long distances, Domtar has set up three distribution centres including Cornwall. Other points are Toronto, Montreal and a third recently opened in Chicago.

"We want to offer same day service and get the product out as soon as possible, especially in the States," he says. "When we were considering the American market we looked at where most of the printing operations were located and Chicago turned out to have the largest concentration of printers."

Meanwhile the expansion into the United States has not gone unnoticed by the industry. DeRochie says he gets comments on the quality of the Cornwall paper all the time.

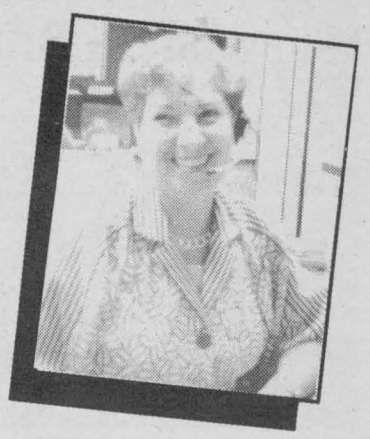
It's a comment he and almost everyone else at the mill are hoping to hear even more in the next few years.

FACTS...

• we're celebrating our 30th anniversary of producing Domtar's Cornwall coated paper.

• in 1992, 20% of paper sold represented new products developed by Domtar over the last 3 years.

telephones
Irene Laurin



A former manager of Domtar's Cornwall operation used to call the position "the voice of Domtar."

When someone calls the company there is a good chance that the voice on the other end of the line will belong to Irene Laurin who has been at the job for the last 20 years.

When she started on the job the company had the old switchboard system (PBX) where all in-coming and out-going calls had to be patched through. In addition, there were two telephone operators to handle the load.

Now, with the advent of computers and direct lines in many offices, the workload is handled solely by Laurin.

"I miss the old board," she says. "I remember when the old board system was in place there were many times when my co-worker and I would pull out each others calls by mistake."

Laurin says the job was a challenge - but one you quickly got used to. In many ways she misses the old system because she came in contact with everyone at the mill and it produced a feeling of warmth and family.

She says that still exists but things have to move much more quickly now.

The switchboard she operates in the administration building is the way to all the phones in the many buildings covering the 125 acres the plant sits on and, amazingly, she knows the numbers of about 99 percent of the key people at the plant.

If she or the caller doesn't know the extension of the person being called she has an employee personnel listing she can use to look up the department they're located in.

It's not like it's a quiet job - anywhere from 250 to 400 calls a day must be dealt with.

"People expect a lot from those involved in business these days," Laurin says, "so I feel it is very important to keep my composure at all times."

In her business she pays attention to voices and, if a person were to call the mill a number of times she would quickly learn the voice pattern of the individual.

"The first impression that you get of a company is a lasting one," she concludes.

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nurse
Ethel Britton



A company with more than 1,000 employees is bound to have accidents on the job and that is where occupational health nurses like Ethel Britton fit in.

When you walk into her office in the main administration building you can't miss her Irish skeleton, Carson O'Genic.

While she likes the lighter side she treats her job, and her patients, seriously. To assist her, the office is equipped with everything from a pair of cots to a magnifying glass, to oxygen, to a blood pressure cuff.

But her main job is to teach first aid to facilitators - or foremen as they used to be known. The facilitator is the front line person when someone is injured on the job and that person must know what to do in any situation.,

Britton agrees her main job is as a resource person and a conduit should some admission to the hospital be required. If needed, she is prepared to go on location to provide treatment and she gets calls at home when advice is needed.

"About 55 percent of the cases treated are back sprains and sore shoulders," she says. "I guess that is because there are people who choose not to use the equipment figuring they can to the job more quickly manually or forget to use proper body mechanics."

Another reason for the high number of aches and pains could be the fact that people in general don't use their muscles as much as they used to.

Other sources of major complaint are things like slivers and eye problems of one sort or another.

Britton admits some complain about the fact she is not always in her office but if that is the case it is probably because she is out teaching a first aid course or CPR.

First Aid has to be re-taught every three years while CPR must be re-taught each year.

Then there is the new Exertion, Strains and Sprains course. It's a three hour program which teaches the basic anatomy of the back and the proper way to bend and exercise.

She says all this proves the company is dedicated to the continued health of the employee.

While the body must be taken care of, so must the mind.

Britton says she also makes regular use of an Employee Assistance Program which consists of about 18 employees at the mill who try to help employees and their families deal with day-to-day problems that may be too much to handle.

This is done through inviting guest speakers to meetings for the EAP members to know what resources are in the community.

For Britton the emotional health of an employee can be just as important as his or her physical health.

For many years, Casco has supplied corn starch to the Cornwall Mill, which is used to impart surface sizing to paper for improved printability. The close proximity of Casco's Cardinal, Ontario plant to Cornwall has led to the development of a longstanding and close business relationship.

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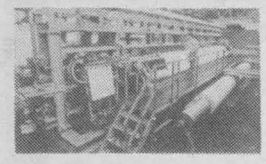

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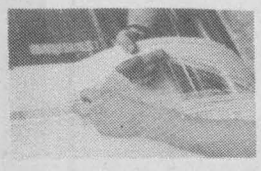

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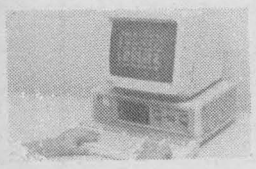

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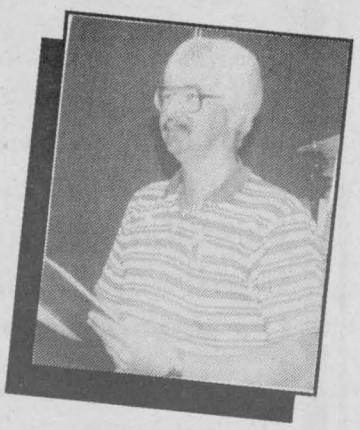
samples

Nelson Lascelle



When it comes to sales, one of the most important departments in the whole Cornwall division of Domtar is the quality assureance department. It is the group of people who make sure the customer gets what is paid for and wanted.

Nelson Lascelle is a sample clerk who says his main job is to make sure that when sales people call to say they need a sample it is there for them - in many cases with as little as 24 hours notice.

"I'm a conduit to the customer," he says. "I work as part of the sales team and I also help with the production of material through the daily lineups."

Often, he says, a customer will place an order with the company and ask for a sample of what is coming off the line. The sample has to come, in many cases, from what is being produced to be shipped to the customer.

This is done to get the customer's approval or, at least, change things so that what is eventually produced meets the approval of the customer. Lascelle says an added benefit is that the process eliminates the possibility of misunderstanding between the two parties.

"It's a buyer's market out there and we have to make sure we meet the customer's needs," he says. "Even without the calls, we always test samples that are on the line to make sure they meet our requirement."

On average the sample department deals with about five requests per day. Most, Lascelle says, are a matter of punching up material on the computer and checking what is in stock. Sometimes is can be a lot more complicated taking as much as a day to complete.

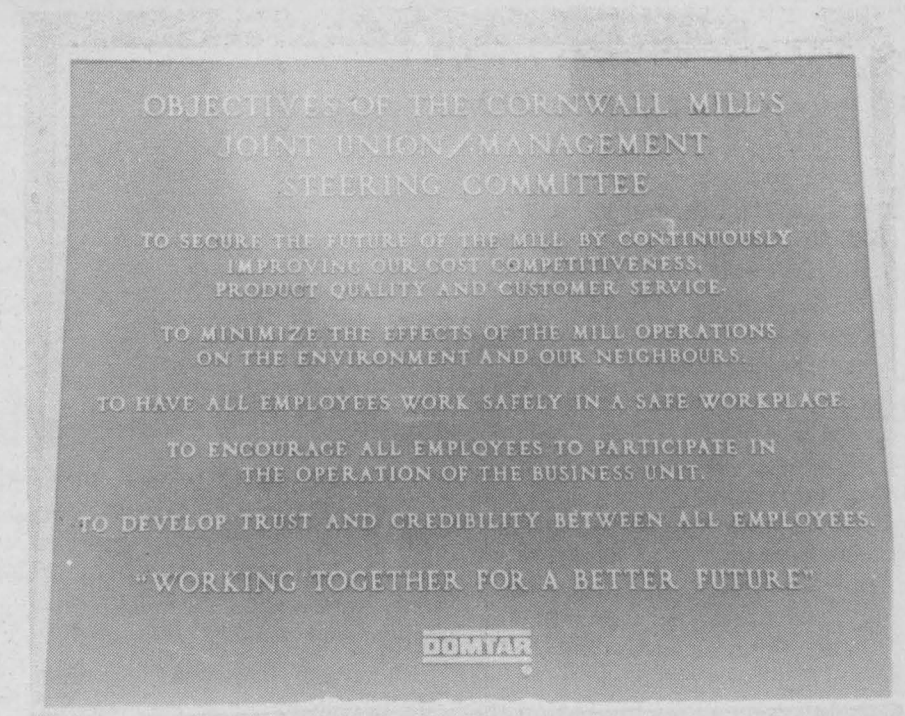
"Sometimes we have to search through the whole building for a sample," he says "and then we find we can't supply it."

Part of the difficulty is that the fine paper market has so many different kinds of products because there are different weights of paper, different colours and even different finishes.

But he adds that no matter how long it takes, production will continue until the customer's requirements are filled. What is rejected is never wasted, normally is is recycled in some way.

The sample department must also deal with the production department through the daily lineups. These lists are made up to show what each machine is producing at any given time.

"We have to make sure that what the plant is producing is what the customer wants and this gives us the control we need to do the job," he concludes.





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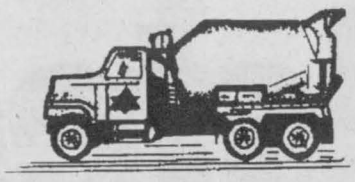

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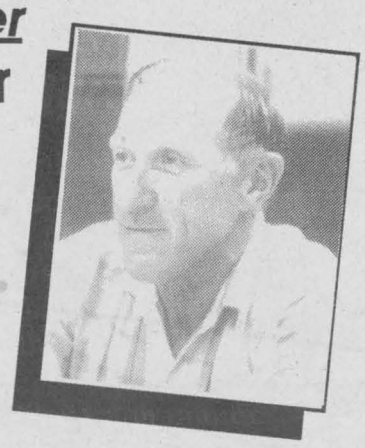


One of the longest-serving employees at the Cornwall Domtar mill is Wilburn "Fatsy" Poirier who started his career shoveling sulphite into a wheelbarrow 37 years ago.

In the intervening years a lot has changed, and maybe a lot has remained the same. One thing is certain, Fatsy's responsibilities have changed.

His current title, among others, is manager of paper machine operations. He has worked around the machines for years and knows their ins and outs.

After getting out of the sulphite mill he went to the paper machines as a spare hand and worked himself up to his present position.

"When I started paper machines six and seven were not here and we had about 1,100 employees, about the same number as we have now," Fatsy comments. "The Riverdale subdivision was just starting and Domtar was considered to be quite a way from the central part of the city."

Things changed when number six paper machine was put on line in 1960 followed by number seven five years later. Those additions created jobs in the production and finishing rooms as well as in the maintenance department.

The addition of the two paper machines meant a dramatic increase in production - up to 1960 a good day was considered to be a run of about 400 tons of paper. With the two new machines that doubled to an average of about 800 tons a day.

Now production is changing again as the mill moves from acid to alkaline paper making methods. In addition, the change in emphasis from commodity papers to fine specialty papers is presenting a new challenge for the machine operations department.

The advent of new technology is certainly helping the process. For example, Fatsy points out there are a number of automatic controls, such as automatic loading, that make the job easier and much quicker to complete.

"The switch to specialty papers brings in colours and other fancy grades," he says. "These are a lot harder to make and standards for their production are harder to meet."

Another major difficulty can lie in variable raw materials fed into the machinery. He says in many cases an effort is made to plan when machinery will go down to make sure that spare parts and the like are on hand for the job.

In many cases the problem is exacerbated by the location of a piece of equipment. Often, a piece of equipment was bought in and placed where it fit rather than where it would most logically be located.

Attitudes among employees have also changed with the equipment. He says there is a greater effort to get employees to speak their mind and make comments about how things are being done and how they can be done better.

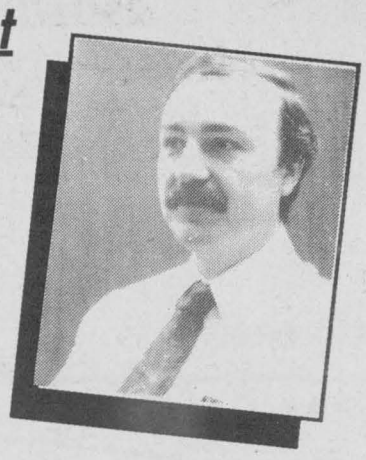
Fatsy agrees that there are still problems to be dealt with but there have been great strides in employee-management relations in the last few years.

As for the future, Fatsy is hoping the new CRBC plant will take some of the pressure from the kraft mill. It is hoped the Cornwall Recycled Bleached Corrugated wing will produce about 240 tons of paper a day when it's up and running.

Fatsy feels the system will be very cost effective.

"We have to get smarter and run our process better," he declares

technical development
Denis Doutre



Domtar, like many of the pulp and paper giants, relies on a sales staff that in most cases is not even in its direct employ. Enter the person in charge of the product knowledge course for customers.

Technical development manager Denis Doutre has been with the company for 15 years and in that time has seen the thrust of the operation change from commodity papers like envelope paper to finer grade specialty products.

The key to selling the specialty products lies in making sure that those who do the selling know what they are talking about. In many cases the customer is a big firm who turns around, perhaps re-packages the product, and sells it in smaller amounts.

"Our product knowledge course is for those very large customers who buy and sell a lot of our product," Doutre says. "Most of our customers buy the paper and then split it into smaller quantities."

"The Domtar sales force is very small," he says, "so these bigger buyers are essentially the company's distribution network. Because of that the company feels these people must be trained."

Part of the process includes a tour of the mill to show how the product is made as well as what products can be produced. The visit includes a trip to the finishing department. All this proves to the buyer that making paper to specification is a difficult job.

The Cornwall mill currently produces about 250,000 tons of fine paper a year with each roll weighing a ton to 1.5 tons.

This and other facts are drilled into the buyers in the course of a three-day instruction period which attracts people from around the world. In September the company is hosting buyers from places as far away as Hong Kong and the Phillipines.

"We touch on all aspects of paper making starting from where the wood comes from to the finishing process," Doutre says. "We also make sure that the customer is familiar with the printing process because we want to be sure that the customer gets the product that he wants for his purpose."

He admits that, even with the course, problems can develop and his technical advisers are ready at any time to help the customer.

After all, there are six other companies in Canada who produce fine papers. Doutre says one must make sure that you do nothing which would give a customer a reason to move to another supplier.

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DOMTAR

August 30, 1993

Dear EMPLOYEES, THEIR FAMILIES AND CORNWALL RESIDENTS

We at Domtar Specialty Fine Papers are proud of a coming "event" of great significance in our manufacturing capability. Following a formal announcement on September 10th, we are having an open house on September 11th complete with mill tours to which we would like to invite not only employees and their families, but also any interested residents of Cornwall and its surrounding communities. Visitors will see first hand a Domtar Inc. developed technology that will give our mill and our customers a competitive edge.

Technology itself can be a competitive edge but more importantly the people we have working at the Cornwall Mill are all to be thanked for past efforts and support over the years as we toil to achieve and retain this competitive edge. In addition, the past and ongoing support of the community is valued by our division in its endeavours to make Domtar Specialty Fine Papers a supplier with which customers, employees, community and shareholders are proud and satisfied to be associated.

We hope to see many of you on September 11th.

C. A. Wetmore
Vice-President, Operations

Le 30 août 1993

Chers EMPLOYÉS, À LEURS FAMILLES ET AUX RÉSIDENTS DE CORNWALL

Le personnel de la division des Papiers fins de spécialité Domtar est heureux de vous faire part d'un "événement" qui se déroulera sous peu et qui revêt une grande importance en ce qui concerne notre capacité de fabrication. À la suite d'une annonce officielle qui aura lieu le 10 septembre prochain, nous organisons pour le lendemain 11 septembre une journée portes ouvertes avec visites de l'usine. Nous invitons non seulement les employés et leurs familles, mais aussi les résidents intéressés de Cornwall et des communautés environnantes à participer à cet événement. Les visiteurs pourront prendre directement connaissance d'une toute nouvelle technologie mise au point par Domtar Inc. et qui assurera un avantage concurrentiel à notre usine et à notre clientèle.

La technologie elle-même peut certes représenter un avantage concurrentiel mais, chose plus importante encore, ce sont les gens qui travaillent à l'usine à Cornwall qui doivent être remerciés pour leurs efforts passés et le soutien qu'ils nous ont toujours accordé en vue de réaliser et de conserver cet avantage concurrentiel. De plus, l'appui passé et soutenu de la communauté est très apprécié par notre division qui s'efforce de faire des Papiers fins de spécialité Domtar un fournisseur avec qui les clients, les employés, la communauté et les actionnaires sont heureux et fiers d'être associés.

C. A. Wetmore
Vice-président à l'exploitation

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