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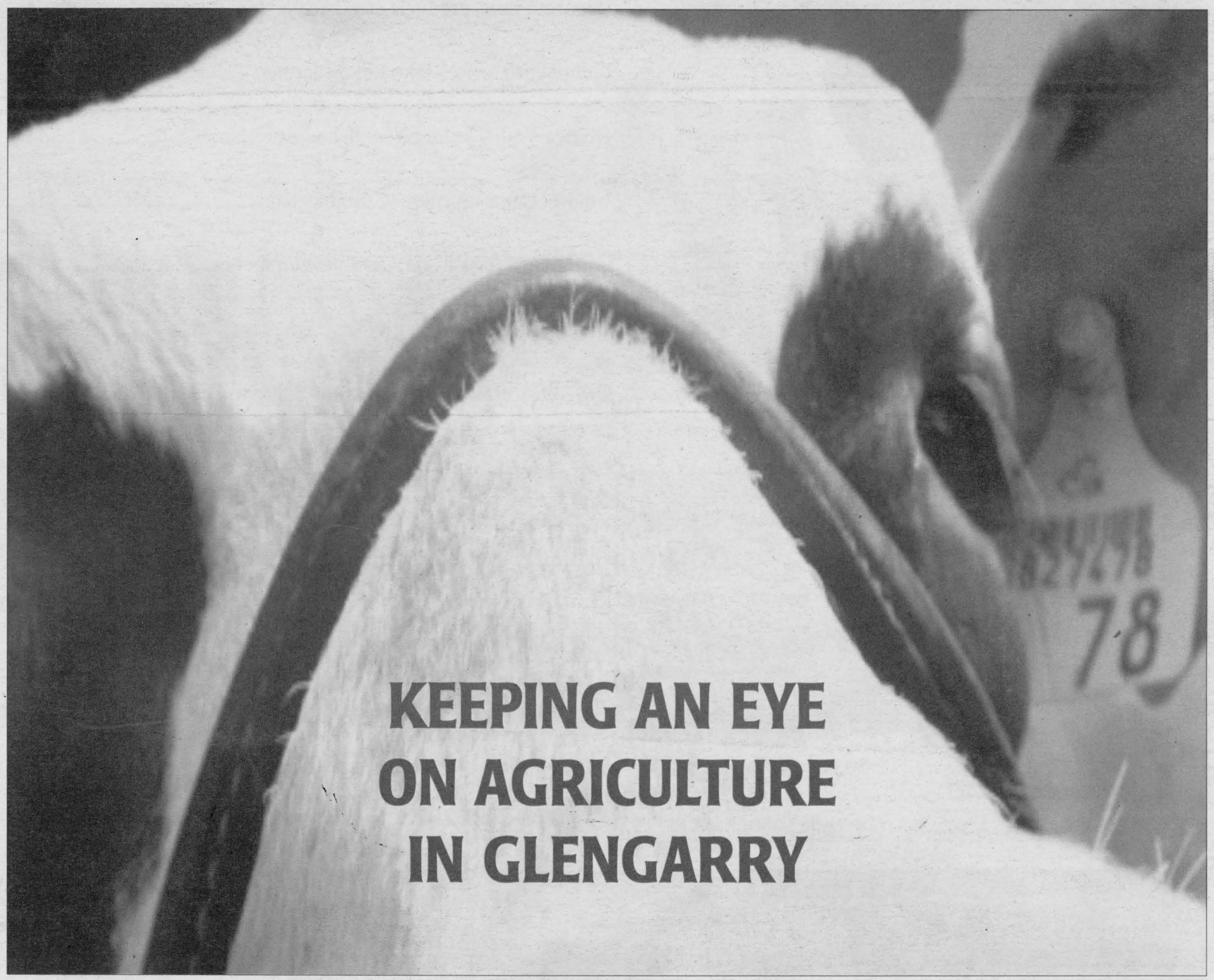

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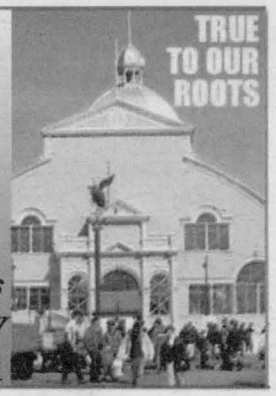

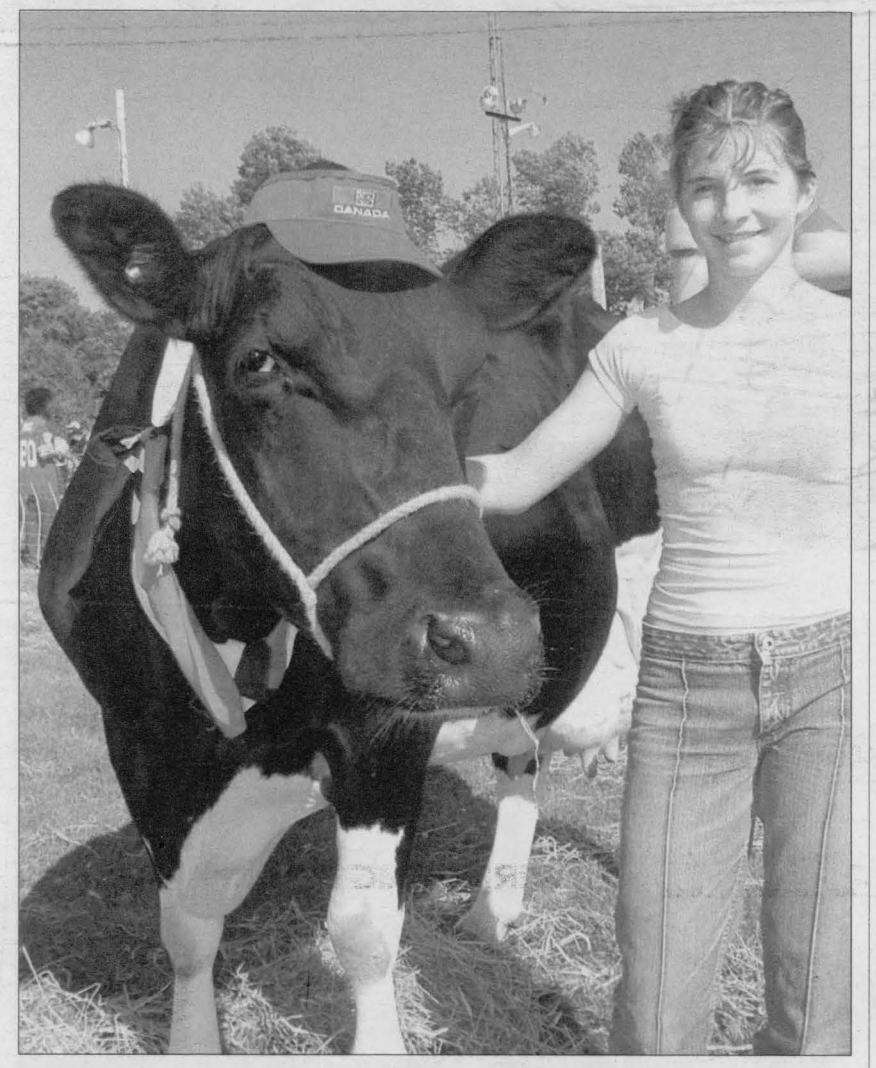

ALL DRESSED UP: Who says you can't take a cow out for a good time? Certainly not Glen Robertson's Danyca Schneider, who dressed up this cow, Samirah, during last year's Canada Day festivities.

Table of contents

Beef producer plays role in drafting new legislation 3

Corn, soybean producers face high yields and low prices.....5

Imported milk products steal cream from producers' pockets...6

Plummeting prices take toll on farmers.....10

Ottawa Valley Farm Show Schedule.....11

Unsweet times for honey producers.....12

Conference focuses on dairy developments.....14

Cornwall hosts Eco Farm Day.....14

OMAFRA offers plenty of farm programs.....15

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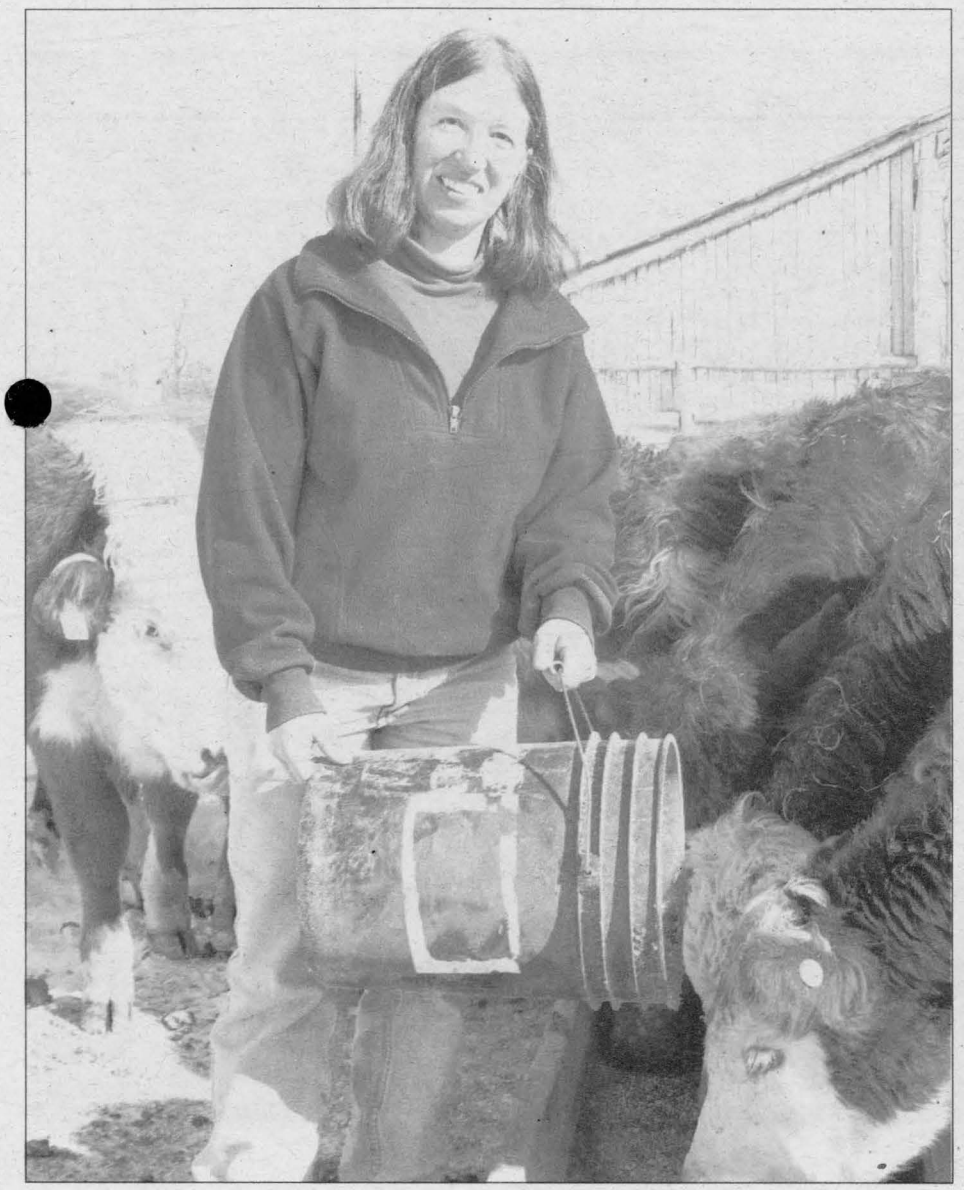

A NEW PLAN: Glen Robertson cattle producer Wendy Beswick's resolution to adopt a long-term plan for the province's beef industry has been adopted by the Ontario Cattlemen's Association. MARGARET CALDBICK PHOTO

Local beef producer plays vital role in new legislation

By Peter Kovessy
News Staff

The Ontario Cattlemen's Association (OCA) passed a resolution put forward by a local producer at its annual general meeting in Toronto late last week, committing the organization to draft a long-term plan for the province's beef industry.

"I'm happy and very pleased," says Glen Robertson's Wendy Beswick, the author of the proposal. "They have given us a mandate to go ahead with this," she adds.

Her resolution calls for the OCA to examine ways on ensuring the cattle industry is viable in the future by drafting a business plan. Examples of possible options include lobbying for changes in agriculture taxes, adjustments in land costs, or a supply management program.

In her presentation to more than 150 voting delegates, Mrs. Beswick said the beef industry has three options for the future: maintain the status quo, hope for ad-hoc funding, or change by drafting a new business plan.

Mrs. Beswick says her presentation fit in well with the message given by several other speakers at the two-day event in Toronto, many of whom argued that the industry has changed and producers must keep up with the changes.

She says that this created a favourable climate for her proposal, although she notes that she "networked like crazy" before and during the meeting since "people don't vote against their friends' motions."

Although there was little discussion before the resolution went to a vote, the final numbers were so close that organizers called for an official count, Mrs. Beswick says.

She happened to be sitting at a table with one opponent to her plan, who argued that producers cannot represent the entire beef industry or speak for meat packers or the government.

Mrs. Beswick countered that producers need to take the initiative in charting out the future for the industry because they have the most at stake.

In reporting on their activities over the past year, OCA staff have been laying the groundwork for Mrs. Beswick's resolution by preparing a marketing plan and a risk management program.

However, Mrs. Beswick says she still has work ahead of her as she tries to secure a spot on the agenda for the next OCA board meeting this month to reinforce her message.

"I don't think the board understands the full extent of the resolution, how all-encompassing it will be," Mrs. Beswick says, adding, "I still have to sell them on it."



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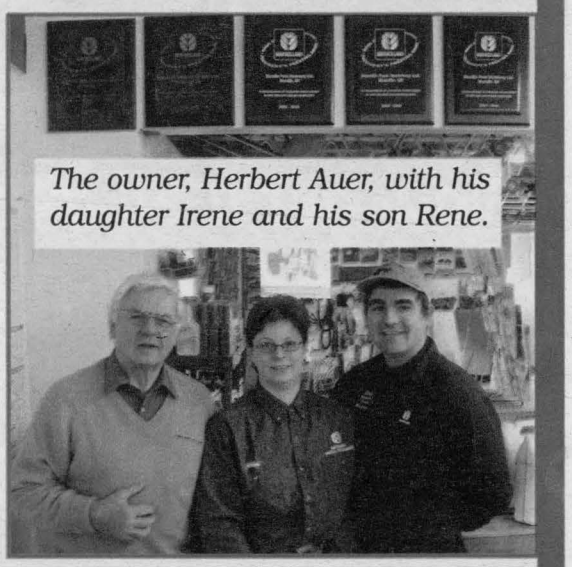

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The producers' conundrum: Yields are high, prices are low

By Peter Kovessy

Above average yields and declining prices were two of the defining features of 2005 for Glengarry corn and soybean producers.

While the wet October had some soybean producers worried about their plants collapsing under the weight of the moisture or being lost to mould, most were able to sell their crop following a limited amount of post-harvest drying.

The moisture, which can cause soil to stick to the beans, was of particular concern to the increasing number of producers who pre-contracted out their crop for the human-consumption market, which can carry a premium of between $30-$40 per tonne. Dirty beans risk being downgraded to the crusher market, where the oil is extracted, leaving the rest of the bean for livestock or pet feed.

Across Eastern Ontario, soybean yields averaged about 42 bushels an acre, up from an annual average of 38 bushes an acre, according to a specialist with the Ontario Ministry of Agriculture and Rural Affairs.

In addition to moving towards premium-quality soybeans in 2006, producers will likely be examining new ways to control pests. One Bainsville farmer sprayed last year's crop against aphids, leaving one strip untouched for control purposes, resulting in a difference in yields of more than 12 bushels an acre.

When it comes to corn, above-average yields could not change the fact that producers were forced to sell their crop below the costs of production. Several Glengarry producers reported yields of around four tonnes an acre with prices between $90-$100 a tonne.

Subsidized American producers, selling their product at artificially low prices, were blamed for the low prices while the rising Canadian dollar and increased energy costs pushed up the expenses of Glengarry producers.

In December 2005, the Canadian Border Services Agency placed provisional anti-dumping and countervailing duties of $1.65 (USD) per bushel of American corn.

It will decide by March 15 whether to impose permanent duties, while the Canadian International Trade Tribunal, which has launched a full inquiry into the injuries to the Canadian industry, will issue its decision by April 18.

Glengarry producers have mixed feelings about the countervailing duties. The Glengarry Cattlemen's Association argues the duties would increase their feed costs, which means that American feedlot operators will be able to outbid their Canadian counterparts.

Meanwhile, the region's major corn processor, CASCO, has indicated it may close its Cardinal, Ont., facility if countervailing duties are levied.

According to some Glengarry producers, the closure of CASCO would flood Eastern Ontario with corn since the remaining markets would not be able to absorb the extra corn.

While some producers agree that something had to be done about the heavily-subsidized American corn pushing Canadian prices down, many would prefer to implement the Risk Management Program (RMP) promoted by Ontario corn and oilseed associations.

The commodity-specific insurance program would compensate producers when prices fall below a certain level, with the threshold decided by policy holders depending on the level of premiums they choose.

The former Liberal agriculture minister outright rejected the premise of the RMP in a letter this past summer, arguing that compensation programs need to be based on whole-farm income, rather than specific commodities.

Producers pressured the new Conservative agriculture minister to back the program in a rally in Ottawa late last month, giving him a deadline of March 9 to enter into negotiations on the RMP.

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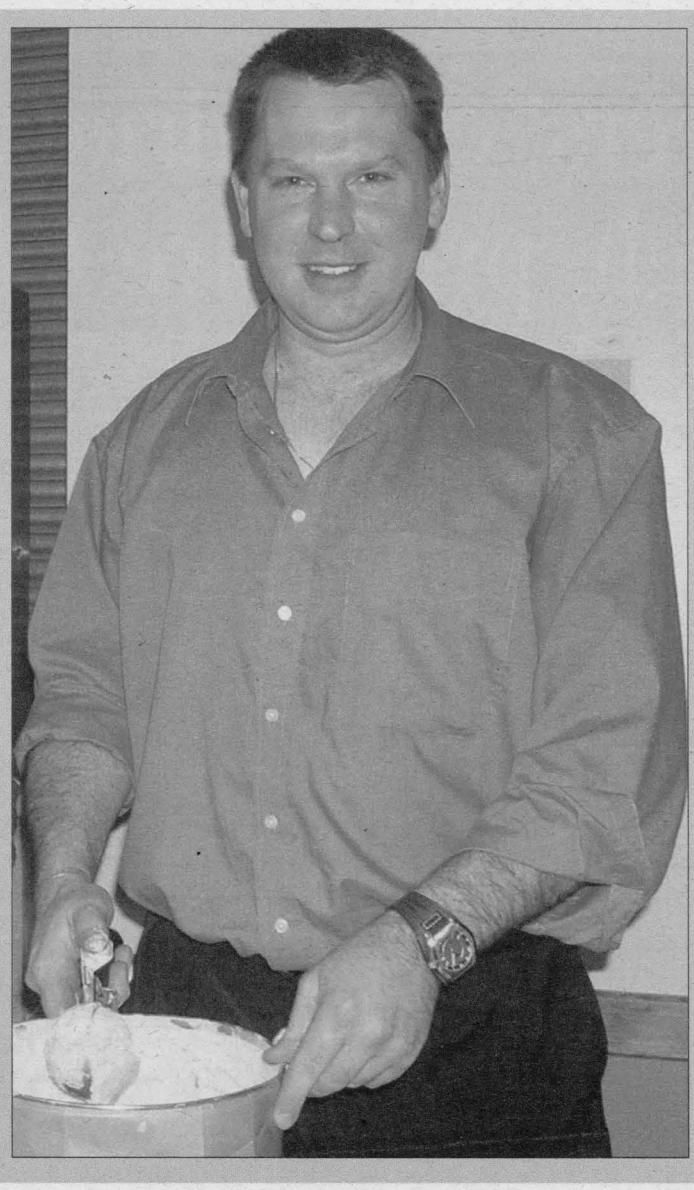
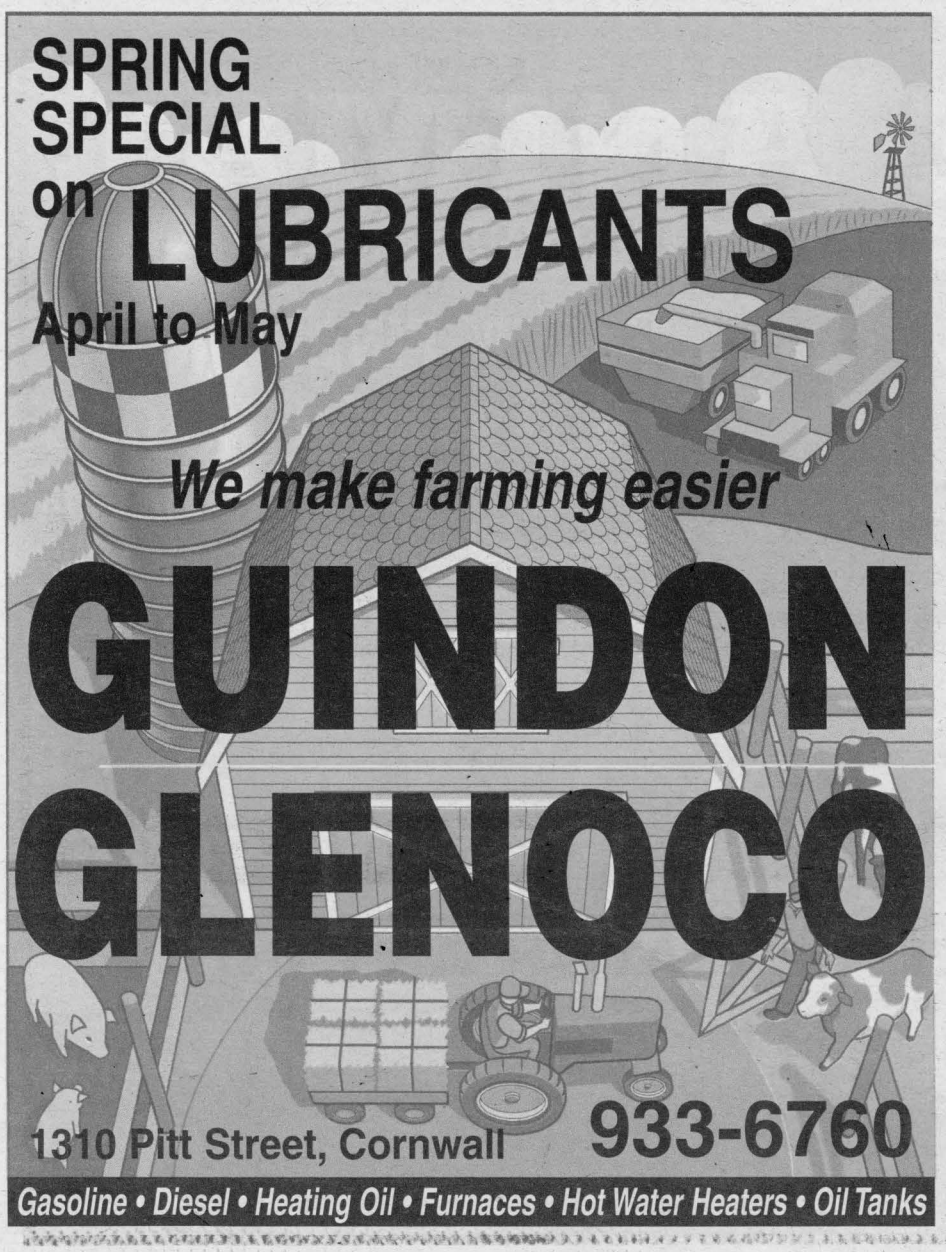


100 PER CENT CANADIAN: Millan MacPherson of Lochiel served up ice cream after lunch recently at Maxville Dairy Day, held at the Sports Complex. The dessert was made with 100 per cent Canadian cream, unlike most ice cream sold on grocery store shelves containing imported modified dairy ingredients.

PETER KOVESSY PHOTO

Imported milk products stealing the cream from pockets of producers

Most Canadian ice-cream products are missing the essential element that not only forms part of their name but provides an essential source of income for local producers



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By Peter Kovessy

Ontario dairy farmers are being forced to cut back on proteins and other solid non-fats (SNF) in their milk to accommodate imports being dumped into Canada, says one Glengarry producer.

Since Aug. 1, 2005, producers have been limited by the Dairy Farmers of Ontario (DFO) to 2.35 parts of SNF to each unit of butterfat as a way of eliminating the surplus SNF.

"This is a direct result [of us] being unable to sell all of the protein the way we used to," says Tony Nussbaumer, a producer from just outside Alexandria.

"The market still exists, it is just that it is being filled by imported products" from countries that directly and indirectly assist dairy producers so they can sell at artificially low prices, he adds.

Most Glengarry producers will not have a problem conforming to the new rule because as a group, they averaged a ratio of 2.31 over the past 12 months, according to Alex Hamilton, the DFO field service representative for Glengarry.

Since quotas are measured in butterfat, some dairy producers have been boosting their milk's protein levels so they can sell more.

These producers are now being forced to lower their ratios, something Glengarry farmers will mostly be able to avoid.

"Generally speaking, Glengarry producers took the road that they would rather have healthy, sustainable cows that will breed well, milk well, and don't have digestive problems from changing their feed," Mr. Hamilton says.

"Generally speaking, Glengarry producers took the road that they would rather have healthy sustainable cows that will breed well, milk well, and don't have digestive problems from changing their feed."

He notes that one way of suppressing fat is to chop feed finer, which can lead to ruminant problems.

Since fat ratios are generally higher in the winter and lower in the summer, producers are expected to achieve an average ratio of 2.35 and are given credits for when they fall below that level.

Prior to the mandatory ratio, the DFO had a voluntary program for the 2004-2005 dairy year to encourage producers to lower their SNF content.

Lochiel's Millan MacPherson notes that while there were no incentives for coming into line, it still had to be done to address the "big problem" of protein surpluses building up.

He adds the voluntary program allowed producers an extra year to get into the right ratio ballpark.

Prior to 2002, excess SNF was not a problem because it could be exported as skim milk powder, says Bill Dimmick, editor of the *Milk Producer* magazine.

However, in December, 2002, the World Trade Organization issued a decision based on a complaint by New Zealand and the United States that limited the amount of skim milk powder Canada could export. Ever since, there has been a surplus of SNF.

"Along with trying to find new uses for – a lot has been diverted into the animal feed market – they also figured out that if we just produce less we don't have to get rid of as much," Mr. Dimmick says.

Given that producers indirectly pay the storage fees for the surplus SNF, Mr. Dimmick says reducing the quantity of proteins and other solids will mean less money coming out of the producers' pocket.

However, to Mr. Nussbaumer in Alexandria, the new ratio is just an attempt "to play catch-up" with the conditions created by foreign producers stripping down milk to circumvent Canadian tariffs.

By selling a butter-oil-sugar blend to Canadian companies for use in various dairy products such as ice cream and cheese, foreign countries have eroded the domestic market for SNF.

"The government has been very slow to move on stopping these imports so we have had no choice but to make changes in our industry," says Mr. Nussbaumer, adding, "I'm not certain we will ever be able to step away from this SNF [ratio]. I think we will be stuck with it and the only question is how low will the demand for [domestic] protein go."

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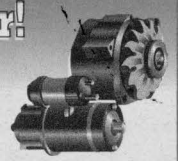

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Plummeting prices take toll on crop farmers

By Peter Kovessy

Farm cash receipts declined by 3.2 per cent in the final three months of 2005, pushed down by near-record low prices for grain and oilseed prices, according to a recently released Statistics Canada survey.

Overall crop receipts fell 6.2 per cent to $13.6 billion, down 1.6 per cent from the previous five-year average. Corn revenues fell 18.8 per cent to $647 million, as prices tumbled 23.6 per cent. Conversely, receipts for soybeans surged 28.7 per cent from 2004. While prices fell 20.2 per cent, deliveries soared, mainly on the strength of a record crop in 2004.

Livestock receipts increased as the United States resumed importing fed and feeder animals under the age of 30 months. The reopening of the American border also helped bolster domestic prices for cattle and calves. Compared to 2004, the average slaughter prices for cattle rose 8.6 per cent, while the average price for feeder animals increased 26.0 per cent.

Overall Canadian livestock revenues increasing 7.4 per cent to $18.4 billion, up 5.2 per cent compared to the previous five-year average.

Despite the increase, prices were well below historic averages. The average price for cattle sold for slaughter in Canada was down 10.2 per cent.

Producers received a record $4.9 billion in program payments, which includes payments under the Canadian Agricultural Income Stabilization Program (CAIS), the Crop Insurance Act, and provincial stabilization programs.

This marks the third consecutive year program payments have increased and is up 1.1 per cent from the 2004 peak and 25.5 per cent above the previous five-year average.

When program payments were combined with crop and livestock revenues, total farm cash receipts hit a record $36.9 billion for all of 2005, up 1.1 per cent from 2004, and 4.8 per cent higher than the previous five-year average.

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PIONEER DAYS: Marcel Phillips sits on an old tractor during the Pioneer Days antique show last year at his Greenfield residence. Also pictured is Mr. Phillips' father, Lionel.

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Ottawa Farm Show schedule

MARCH 14, 9 AM-5 PM

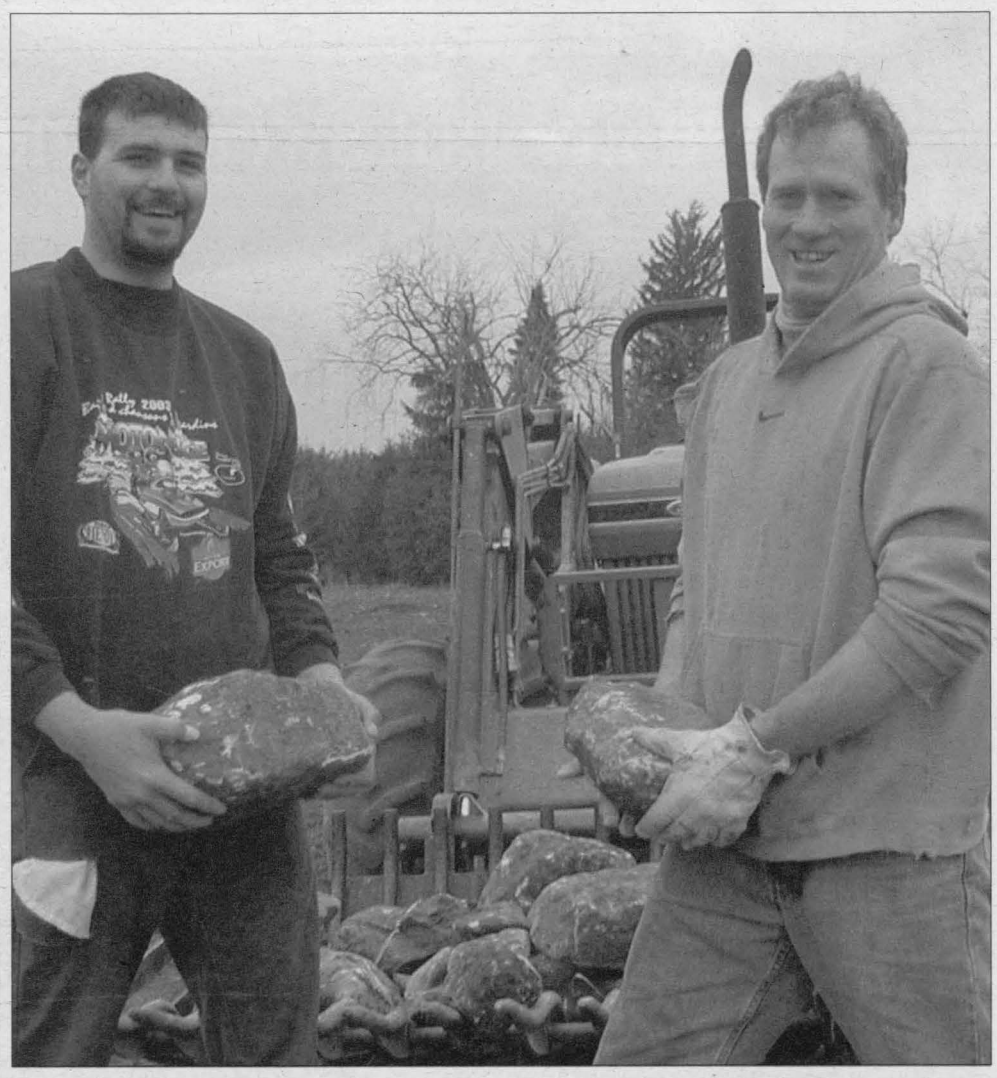
- 8:30 am, morning coffee and donuts in all exhibit areas provided by Geomembrane Technologies Inc., M&P Farm Equipment, KPMG, Advantage Seeds, and Kemptville College.
- 10-11am, Seminar, Concourse: Author Bill Kemp, "The Economic Use of Energy Efficiency and Renewable Energy".
- 10 am-3 pm: 4-H Clown Club members entertaining on Concourse and other exhibit areas.
- Official Opening: 12 noon on the Concourse, guest speaker to be announced. Coffee and cake supplied by Ottawa Valley Seed Growers director Linda Vogel.
- 1-3 pm, Assembly Hall: Live country music with the Highland Fiddlers.
- 2-3 pm, Seminar, Concourse: Investors Group, "Innovative Cash Flow for Farm Transfers".
- 5 pm, Concourse: Ontario Farmer reception for advertisers.
- Seed Show, all day, Concourse, east end.
- New Livestock display, all day, Concourse, west end. Information presentations by Eastern Breeders Inc.

MARCH 15, 9 AM-8 PM

- 8:30 am, morning coffee and donuts for exhibitors provided by Ontario Plowmen's Association.
- Farm Show Bulletin distributed by Eastern Ontario AgriNews.
- 10 am-3 pm: 4-H Clown Club.
- 10-11:30 am: Seminar, Concourse: GPS Ontario, "Precision Farming - Justification of a Capital Purchase."
- 12 noon-2 pm, Concourse: Seed Awards Ceremony, presentations and reception.
- 1-3 pm, Assembly Hall: Highland Fiddlers.
- 2-4 pm, Reception, Room 63, Exhibit Hall: Open to all Kemptville College alumni.
- Seed Show, all day, Concourse.
- New Livestock display, EBI info sessions, all day, Concourse.

MARCH 16, 9 AM-4 PM

- 8:30 am, morning coffee for exhibitors provided by KPMG, Wood Doctor Outdoor Furnaces, Pro Seeds, and Fawcett Tractor.
- Farm Show bulletin compliments Eastern Ontario AgriNews.
- 9:30 am-3:30 pm, Concourse: Ontario Seed Growers Association Update.
- 10 am-3 pm: 4-H Clown Club.
- 12 noon, Concourse: OVSGA director and auctioneer John Joynt will call the 15th annual Prestigious Pedigreed Seed Sale which has raised more than $61,000 for the Children's Hospital of Eastern Ontario. This year, net proceeds will be split between CHEO and the Canadian Foodgrains.
- 1-3 pm, Assembly Hall: Highland Fiddlers.
- Seed Show, all day, Concourse.
- New Livestock display, EBI info sessions, all day, Concourse.



A ROCKY JOB: Cousins Alain Quesnel and Luc Lavoie had a task ahead of them in the spring of 2005 clearing rocks out of this Frog Hollow cornfield. In fact, there are some local farmers who might even go so far as to suggest that rocks are the most common crop in Glengarry.



These are not sweet times for honey producers

By Peter Kovessy
News Staff

Just because is says "Canada" on the bottle, it doesn't mean that there is only Canadian honey inside, warns a Glengarry producer.

The "Canada No. 1" that adorns many honey bottles refers to a Canadian standard of colour and purity, not the country of origin, explains Green Valley's Mark Lauterbach of Levac Apiaries, adding that it is often used as a deceptive marketing tool by companies who pack foreign honey.

While the Canadian Food Inspection Agency is currently debating whether to include origin details on honey labels, other regulatory and international issues are putting pressure on Ontario's local honey producers.

"It shouldn't matter to my bee colony what is happening in Florida or China," says Mr. Lauterbach, adding, "These are things beyond our control."

Mr. Lauterbach has worked at Levac Apiaries for the past 10 years as he and his wife Joanne gradually took over the business from his father-in-law Marcel Levac. The company was founded in 1945 by Marcel's father, Lionel Levac.

Despite calling himself a "small commercial beekeeper," Levac Apiaries is one of only nine federally registered honey packers in the province and has 277 bee colonies – each containing several thousand bees – scattered across Glengarry this winter, mostly on land owned by farmers who appreciate the pollination of their fruits and flowers.

While he admits that most of his business is in retailing honey, his fellow beekeepers have faced a 60 per cent drop in wholesale prices over the past three years, according to the Ontario Beekeepers Association.

While it costs about $1.10 to produce a pound of honey, the return is only about $.80 as large quantities of cheaper off-shore honey are being blended into the bottles appearing on store shelves, even though Canada is a net exporter of honey.

Mr. Lauterbach, a director with the provincial association for two years, says that other countries have more lax regulations than Canada, pointing to a ban on imported Chinese honey five years ago due to levels of the antibiotic chloramphenicol. It was later revealed that some Chinese honey had been laundered into the country as ships docked in third countries and relabelled the honey's country of origin.

While Levac Apiaries does not import any honey, it has imported some queen bees from California. Mr. Lauterbach says the U.S. does not regulate pesticide usage as closely as Canada.

One of his concerns is that mites could start to build a genetic resistance to the available pesticides, leaving beekeepers with a reduced ability to control pests.

While some beekeepers have been pushing for a more closed border, Mr. Lauterbach says he has "never been a fan of the Berlin Wall concept," noting that some of his colonies are so close to the St. Lawrence that it is inevitable his bees will mix with Americans.

Mr. Lauterbach has also been stung by frequent changes in labelling regulations, since he orders several thousand labels at a time. He jokes that he may start a "useless label" collection, pointing to a roll of stickers with checkboxes for the various quantities he sells. They may soon become obsolete as new regulations force the quantity to be printed directly on the label.

Mr. Lauterbach says he has aspirations of making the honey business a more regional industry by fostering a network of hobby bee farmers. Operating under the philosophy that the best honey comes from happy bees, he says a local network could produce a better product than the large feedlot businesses that may cut corners in caring for their bees.

"I would love to make my living only selling to people within driving distance of my front door, but it is totally unrealistic," Mr. Lauterbach says.

In addition to his Green Valley shop, he also sells honey to bakeries, local grocery chains and speciality markets such as businesses that make gift baskets.

While he remains sufficiently confident about his business to dream of his children becoming the fourth generation to operate it, Mr. Lauterbach recently started working at another job in Ottawa. He will also face challenges from the mild winter as his bees will have been more active, causing many to die from starvation or disease.

Nevertheless, Mr. Lauterbach says he lives in the country whose bees have the highest yield in the world, thanks to the seasonal cycle and good flowers. He also makes a product that receives so many compliments that he is prepared with a well rehearsed line.

"When people tell me I have good honey, I tell them that I'll pass it on to my millions of staff," he says with a smile.

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SAMPLING THE PRODUCT: Simon Lauterbach, 3, takes a taste from a honeycomb as his father, Mark, looks on. Ontario's beekeepers are facing increased pressure from domestic regulation and foreign competition.

PETER KOVESSY PHOTO

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Conference focuses on dairy developments

Area farmers will have an opportunity to learn about the developments in the organic dairy industry at the second annual Conference on Organic Dairying and Dairy Research, slated for Le Collège d'Alfred de l'Université de Guelph in Alfred from April 3-4.

This year, the conference will feature keynote speaker Dr. Peter Klocke, head of the animal health division at the Research Institute of Organic Agriculture in Switzerland.

He will speak on "Environmental conditions and the prevention of mastitis."

The conference highlights the current research in organic dairying that is taking place in North America and Europe.

This year's focus is on herd health, animal welfare and milk production.

This is a bilingual conference with speakers presenting in both French and English.

Translation services will be provided.

Registration begins at 9 a.m. on April 3 and runs until 1 p.m. Dr. Klocke will be presenting at 8:30 a.m. on April 4.

The cost is $125 per person and includes presentations, wine and cheese, breakfast and lunch.

For more information on the conference or for details on how to register, visit www.collegedalfred.ca or call 613-679-2218 ext. 518.

Registration is open until March 22.

Eco Farm Day blends organic practices with agriculture

By Margaret Caldbick

This year's Eco Farm Day held on Feb. 25 at the Ramada Inn in Cornwall was once again a rewarding success.

Despite the severe weather and poor driving conditions that frightened off some of the trade show exhibitors, 180 attendees showed up for the 11 workshops on a wide range of important topics and the promise of a fine organic lunch.

Exhibitors who did attend were busy explaining and selling their products and services.

Lori Stahlbrand, journalist, CBC broadcaster and author of Real Food For A Change was the keynote speaker.

Ms. Stahlbrand is the founder and director of Local Flavour Plus, a national organization that supports the development of local food systems by certifying farmers and then linking them with local institutional purchasers, for instance schools and hospitals.

In the workshops, as in previous years, it was standing room only.

The workshop topics this year included, to mention a few: Organic Honey Production; Healthy People and Healthy Animals from Healthy Soil; Intestinal Parasites in Livestock; The Relationship between Animal Welfare and Food Value; Edible Landscaping, Shrubs, Bushes, and Windbreaks; Management and Cultural Practices for Quality and Yield in Small Grains; On-Farm Food Safety, Sanitation and Handling; The Politics of Farming; and The Nutritional Value of Raw Milk.

A big hit at this year's event was the truly remarkable organic lunch served. More than 270 people were treated to a sumptuous and elegant buffet-style meal. The Ramada's Inn's own internationally trained master chef Johinder Khalsa rose to the challenge with a menu to tempt any palate.

There were curries, organic beef stew, couscous, rice, vegetable dishes, salads—a long buffet table spread with delicious offerings including many desserts.

Mr. Khalsa, who has worked in five-star hotels, kept his large staff of cooks and servers busy. The staff was excellent, the meal superb.

Eco Farm Day was presented by the Ottawa chapter of Canadian Organic Growers.

The yearly event is tailored to the interests of organic farmers and market gardeners, as well as conventional farmers interested in improving their crops and livestock.

The day is always a great social and networking opportunity, the atmosphere friendly and positive. For more information about Canadian Organic Growers (COG) you can visit the website, www.cog.ca/ottawa.

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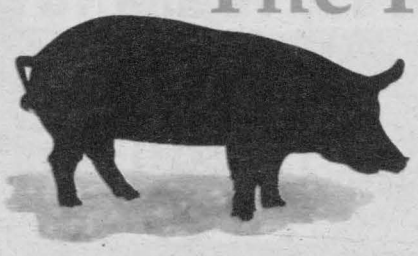
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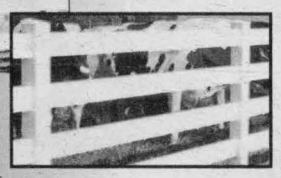
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OMAFRA offers plenty of farm programs

The Ontario Ministry of Agriculture, Food and Rural Affairs (OMAFRA) has many programs and services available to farmers.

Programs fall into 10 general categories, such as educational and employment programs, livestock programs and compensation programs.

For information on any of the programs OMAFRA offers, contact the Agricultural Information Contact Centre at 1-877-424-1300 or visit www.omafra.gov.on.ca.

The programs listed below are examples of some of the programs directly accessible to Glengarry residents.

For a full list of programs, see the OMAFRA Factsheet entitled "Programs and Services for Ontario Farmers" which is also available at www.omafra.gov.on.ca or by calling 1-888-466-2372.

Compensation Programs

The OMAFRA has three programs set up to compensate farmers: the rabies indemnification program, the bear damage to livestock compensation program and the livestock, poultry and honey bee protection act.

Under these programs, when a farmer reports the death or injury of their livestock by wolf, coyote, dog, bear or rabies, the farmers could be entitled to compensation for their loss.

Educational/Employment Programs

These types of programs are targeted at getting people into the agriculture industry.

Programs include apprenticeship programs, rural summer job services and a training hotline.

Apprenticeships are available for skilled trades such as dairy or swine herdsperson, horse groomer and fruit grower. Approximately 90% of the apprenticeship is spent with the employer with the remainder of the time spent with classroom training.

Other programs specifically targeted at youth include the summer experience program and the rural summer job service for employers. These programs provide youth with the opportunity to work for the Ontario government and also provide rural and agri-food businesses with a wage subsidy for employing students for the summer.

Ontario Agri-Food Education (OAFE) is an organization that provides workshops for students in kindergarten to grade 8. Workshops are scheduled during or after school hours and are free of charge to educators.

Workshops include topics such as "Animals and Me," and "Toys, Tools and Technology" for the younger students. Workshops, such as "Careers" and "Pesticides, Biotechnology and Environment" are targeted at upper-year high school students.

For information on these workshops, visit www.oafe.org or call 905-878-1510.

OMAFRA has also set up a training hotline to provide information on government training and employment programs. The number for the hotline is 1-888-JOBGROW or visit www.youthjobs.gov.on.ca for more information.

Livestock Programs

These livestock programs are set up to help improve and protect the quality of livestock.

Programs include the Ontario sheep flock improvement program, beef cattle breeder loan program, and the Ontario livestock medicines education program (LMEP.)

The sheep flock improvement program is open to all sheep producers residing in Ontario and is free of charge.

The program is set up to evaluate the performance of individual sheep in a flock to use for identifying animals for breeding purposes.

The beef cattle breeder loan program is set up with Farm Credit Canada to assist farmers expand their cattle herds.

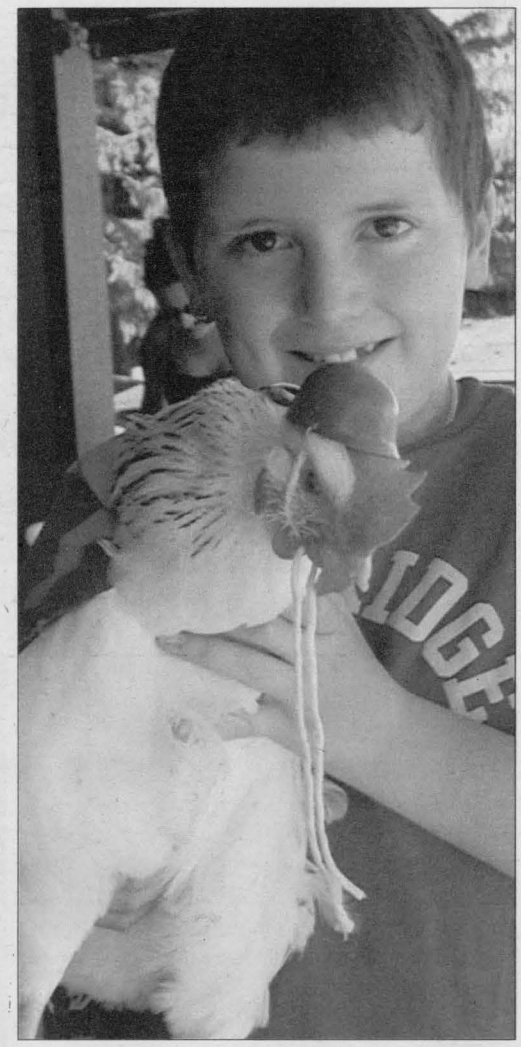
Members could be approved for a loan of up to $50,000 with a repayment term of five years.

The livestock medicines certificate is available by attending a one-day training session on the safe use and handling of livestock medicines.

Courses are available for dairy producers on March 29 in Williamstown and on April 1 in Alexandria for beef producers.

The cost of the course is $100 per person and generally runs from 9 a.m. to 3:30 p.m. Participants will receive a LMEP certificate on completion of the course.

Registration forms are available at www.ontariolivestockmed.com.



FOR THE BIRDS: Cameron Rohr of Williamstown shows off Fred the Army Chicken at the 2005 edition of the Williamstown Fair.

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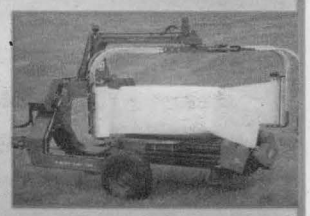

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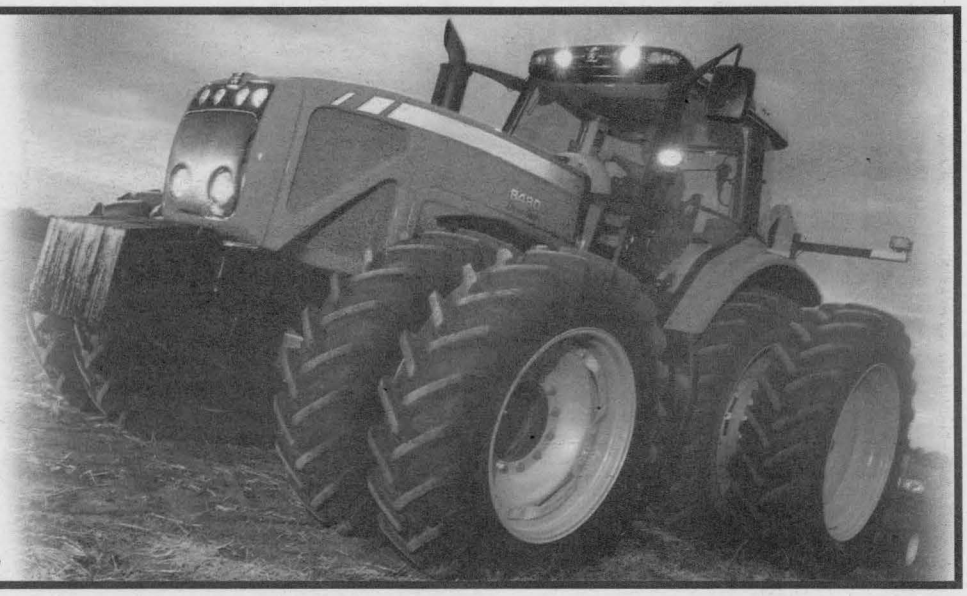


ADVERTORIAL

Glengarry Tire joins one of Canada's leading tire groups

Glengarry Tire was established by Ron Valade in 1978. Together with Tirecraft they can now offer their clients an expanded line of tires.

Being associated with Tirecraft enables Glengarry Tire to provide their clientele with superior service in tire sales and installation as well as on-the-road assistance throughout Eastern Ontario and Quebec.

Originally, Glengarry Tire opened with only two employees. Over time the business expanded to include eight full-time employees who provide unequalled care not only in tire sales and installation but also in vehicle maintenance.

The family enterprise is well known throughout the community also for its sponsorship of special events and participation in non-profit organizations.



Ron has been involved in auto racing at Cornwall Speedway since 1979 and his son Ghislain is carrying on the family tradition as shown in the picture above. The two race cars owned by Glengarry Tire are above on the right.

Ron plans one day to hand the family business over to Ghislain who will continue to offer the excellent service for which Glengarry Tire has been long known and will now operate under the Tirecraft banner.

By joining Tirecraft, the Valade family joins a network of over 200 Tirecraft stores across the country.

"If you do business with us in Glen Robertson, then that work or product is backed up in the 206 stores from Newfoundland to British Columbia to the Yukon, " says Ron.

Ghislain Valade, manager of the new Tirecraft in Glen Robertson adds, "We are a full service operation, meaning we not only sell the best in tire products, but we provide professional vehicle maintenance from oil changes to motor and transmission work and our work is backed up by over 200 similar full service Tirecraft operations across the country."

"We are all about TIRES and Automotive repairs; we don't get side tracked with used car sales or rentals, etc... We want to stay focused on what we do best!!!"

Last year was quite the year for Tirecraft. It was recognized as the second largest commercial tire dealer in Canada and eighth largest tire retailer in North America.

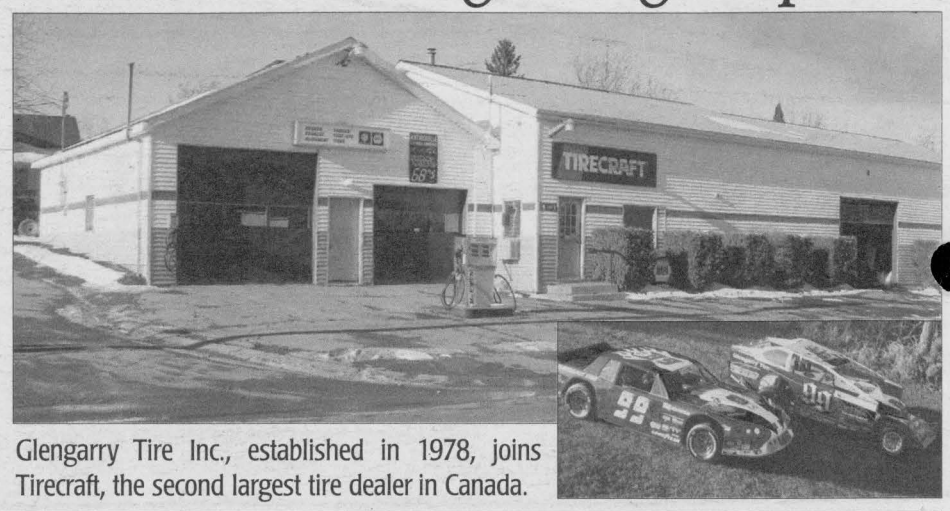
Tirecraft is not a franchise but is a group of business people who have the same goals and values in mind to provide their customers with the best possible products and services at an economical price.

Tirecraft is a company that is committed to its employees, its customers and the communities in which we do business. Tirecraft provides automotive solutions for vehicles and equipment. From tires to automotive repairs, we provide a level of service geared to exceed the expectations of our customers.

So, the next time you pull into Tirecraft in Glen Robertson, remember that you are pulling into over 200 Tirecraft stores across Canada that are ready, willing and able to assist you with your automotive needs. If you're a traveller, it's reassuring to know that Tirecraft will look after you, no matter where you go. Tirecraft will get you home but if you're not going home, don't worry, Tirecraft will be there anyway.

The Glengarry Tirecraft store is located in Glen Robertson on CR10 and is now open on Saturdays from 8 a.m. to noon and is open 8 a.m. to 5:30 p.m., Monday through Friday.

You can call Ron and the rest of his team at **(613) 874-2727.** Visit their website at www.tirecraft.com



Glengarry Tire Inc., established in 1978, joins Tirecraft, the second largest tire dealer in Canada.





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